



Legislation Text

File #: 2024-0948, **Version:** 1

Submitted By: Judy Wade

Presentation By: Matthew Grow

Department: Aviation

STAFF RECOMMENDATION (Motion Ready):

Approve a two-year contract with Milclean USA, LLC, for the provision of janitorial services at the Ocala International Airport with an aggregate expenditure amount not to exceed \$54,622

OCALA'S RELEVANT STRATEGIC GOALS:

Quality of Place.

PROOF OF PUBLICATION:

Request for Quote released to the public: 02/06/2024

BACKGROUND:

The Ocala International Airport is requesting approval of a contract with Milclean USA, LLC, for janitorial services. Janitorial services are needed to perform daily and weekly cleaning tasks for various areas at the Ocala International Airport to ensure cleanliness and hygiene.

FINDINGS AND CONCLUSIONS:

On February 6, 2024, the City initiated a Request for Quote (RFQ) No.: AIR/240384 for janitorial services for the Ocala International Airport. A total of fifteen (15) firms responded to the request with the following results:

Contractor	Office Location	Weekly Price	2-Year Total Price
Milclean USA	Orlando, FL	\$525.21	\$54,621.84
Serviamigos Solutions, LLC	Ocala, FL	\$729.00	\$75,816.00
American Facility Services, Inc.	Apharetta, GA	\$754.25	\$78,442.00
Southern Cleaning Services, Inc.	Jacksonville, FL	\$770.00	\$80,080.00
American Janitorial, Inc.	Umatilla, FL	\$827.06	\$86,014.24
Outliers Capital SMB, LLC	Ocala, FL	\$866.25	\$90,090.00
Purpose Driven Cleaning Solutions, LLC	Ocala, FL	\$870.00	\$90,480.00
Owens, Renz & Lee Co., Inc.	Orlando, FL	\$894.88	\$93,067.52
Attention to Detail Executive Cleaning	Ocala, FL	\$955.00	\$99,320.00
Bright Corners, Inc.	Ocala, FL	\$1,040.00	\$108,160.00
Heavenly Touch Cleaning, LLC	Ocala, FL	\$1,060.00	\$110,240.00
Wise Guys Cleaning Solutions	Ocala, FL	\$1,135.00	\$118,040.00
Stockton Maintenance Group, LLC	West Palm Beach, FL	\$1,990.66	\$207,028.64
First Coast Franchising, LLC	Jacksonville, FL	\$3,324.27	\$345,724.08
DGA Cleaning Services, LLC	Jacksonville, FL	\$11,555.00	\$1,201,720.00

Milclean USA, LLC was the lowest responsive and responsible bidder. Staff recommends approval of the contract with Milclean USA, LLC for a two-year term beginning April 1, 2024 through March 31, 2026.

FISCAL IMPACT:

Funding for this contract has been budgeted in 451-027-738-542-54-34010 in the amount of \$10,130 and 451-027-720-542-54-34010 in the amount of \$4,050 for Fiscal Year 2023-244; \$19,511 and \$7,800 will be budgeted for Fiscal Year 2024-25; \$9,381 and \$3,750 will be budgeted for Fiscal Year 2025-26.

PROCUREMENT REVIEW:

These services were procured in compliance with the City's Procurement Policy.

LEGAL REVIEW:

This Agreement will be reviewed and approved for form and legality by City Attorney, William E. Sexton.

ALTERNATIVE:

- Approve with Changes
- Table
- Deny