



## Legislation Details (With Text)

**File #:** 2024-0802  
**Type:** Agenda Item **Status:** Passed  
**File created:** 2/16/2024 **In control:** City Council  
**On agenda:** 3/5/2024 **Final action:** 3/5/2024  
**Title:** Approve one-year renewal with Dell Technologies for software and hardware maintenance and support in an estimated expenditure of \$92,067

**Sponsors:**

**Code sections:**

**Attachments:** 1. CITY OF OCALA\_3000170844225\_2Deal ID 25287239, 2. CITY OF OCALA\_3000172538416\_1, 3. US\_QUOTE\_3000172595953.1, 4. State of Florida Alternative Source Contract - Dell Marketing - 43210000-23-NASPO-ACS

Date	Ver.	Action By	Action	Result
3/5/2024	1	City Council	Approved	Pass

Submitted By: Christopher Ramos

Presentation By: Christopher Ramos

Department: Information Technology

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**STAFF RECOMMENDATION (Motion Ready):**

Approve one-year renewal with Dell Technologies for software and hardware maintenance and support in an estimated expenditure of \$92,067

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**OCALA'S RELEVANT STRATEGIC GOALS:**

Operational Excellence

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**PROOF OF PUBLICATION:**

N/A

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**BACKGROUND:**

In 2021, Ocala Electric Utility (OEU) completed a capital improvement project to replace server hypervisors and network switches with the Dell VxRail system for the Electric SCADA network. Due to the mission critical nature of this network, a newer, more redundant architecture was established to further increase the availability, resiliency, security, and reliability of the system. The systems were provisioned with a three-year hardware and software warranty.

**FINDINGS AND CONCLUSIONS:**

The three-year hardware and software warranty is coming to an end and a continuing software and hardware

maintenance agreement must be renewed in order for the City to continue utilize the existing hardware. These systems are mission critical to the City's ability to provide safe and reliable power to citizens. The annual renewal includes ProSupport Plus Mission Critical support, which provides four-hour hardware replacements in the event of a hardware failure and 24 hour a day, 7 day a week technical support.

As a political subdivision of the state of Florida, the City of Ocala qualifies as an eligible user of Florida Department of Management Services ("DMS") alternate contract source ("ACS") agreements under Rule 60A-1.001, Florida Administrative Code. ACS agreements have been competitively solicited by governmental agencies and evaluated and determined by the Florida Secretary of Management Services to be cost-effective and to afford best value. DMS's ACS Agreement for Computer Equipment, Peripherals, and Related Services, Contract 43210000-23-**NASPO**-ACS, is effective for a twenty-month term commencing on October 24, 2023, and expiring on June 30, 2025.

**FISCAL IMPACT:**

Funds for the annual renewal of \$92,067 are budgeted in FY24 and will be paid from the below accounts under Munis Contract No. ITS/240462.

Software - 457-032-277-531-53-52050 = \$46,033.50  
Hardware - 457-032-277-531-53-52055 = \$46,033.50

**PROCUREMENT REVIEW:**

These services were procured in compliance with the City's Procurement Policy.

**LEGAL REVIEW:**

N/A. The terms and conditions set forth on the City's standard and approved Purchase Order shall govern the purchase of these goods and services.

**ALTERNATIVE:**

- Approve with Changes
- Table
- Deny