



Legislation Details (With Text)

File #: 2024-0100
Type: Agenda Item **Status:** Passed
File created: 10/9/2023 **In control:** City Council
On agenda: 10/17/2023 **Final action:** 10/17/2023
Title: Approve the use of a three-year continuing contract with Sunbelt Rentals, Inc. for as-needed citywide small equipment rentals with an initial estimated aggregate expenditure of \$50,000

Sponsors:

Code sections:

Attachments: 1. FOR COUNCIL - Agreement for Equipment Rental Services - As Needed - Sunbelt Rentals Inc (COO 240031), 2. 2020 Contract and City Council Approval, 3. 2016 Contract and Council Approval, 4. 2014 Contract and Council Approval

| Date | Ver. | Action By | Action | Result |
|------------|------|--------------|----------|--------|
| 10/17/2023 | 1 | City Council | Approved | Pass |

Submitted By: Shay Roberts

Presentation By: Daphne Robinson

Department: Procurement and Contracting

STAFF RECOMMENDATION (Motion Ready):

Approve the use of a three-year continuing contract with Sunbelt Rentals, Inc. for as-needed citywide small equipment rentals with an initial estimated aggregate expenditure of \$50,000

OCALA'S RELEVANT STRATEGIC GOALS:

Fiscally Sustainable

PROOF OF PUBLICATION:

N/A

BACKGROUND:

From time-to-time, various City departments experience periodic equipment deficiencies resulting in the City's need to rent small equipment from local vendors. In certain instances, renting equipment provides the City with cost savings over purchasing equipment for temporary needs. However, many commercial rental agreements contain clauses that do not afford the City adequate contractual protection and certain vendors have been either unwilling or unable to modify them.

Since 2014, the City has utilized a continuing services agreement for small equipment rentals with Sunbelt Rentals, Inc. ("Sunbelt") to establish terms, conditions, and contractual protection for the City's ongoing small

equipment rental needs. These continuing contracts establish an efficient means for City employees to rent small equipment, while maintaining adequate contractual protection for the City.

FINDINGS AND CONCLUSIONS:

Procurement and Contracting Department requests permission to enter into a continuing services agreement with Sunbelt Rentals, Inc. to provide the City with small equipment rental services on an as needed basis for a term of three years with two optional one-year renewal terms.

The City will continue to offer local equipment rental vendors the opportunity to establish continuing services contracts with the City, so departments may have a range of different equipment and vendors to choose from as needed. The agreement with Sunbelt will supplement the City's existing agreement with Herc Rentals for large equipment rentals.

FISCAL IMPACT:

All rental equipment expenditures shall be budgeted and approved by the individual City departments that will utilize the contract.

PROCUREMENT REVIEW:

These services were procured in compliance with the City's Procurement Policy.

LEGAL REVIEW:

This Agreement will be reviewed and approved for form and legality by City Attorney, William E. Sexton.

ALTERNATIVE:

- Approve with Changes
- Table
- Deny