

ALAN JAY FLEET SALES

Contract Number: 2026 091521-NAF & 032824-NAF
Quote ID: 69941
Agency: OCALA, CITY OF
Date: 2/10/2026

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 TOYOTA RAV4 AWD LE, please review carefully and contact us with any errors or changes.

MSRP:	\$34,720.00
Base Price:	\$33,259.00
Factory Options:	\$494.00
Aftermarket Options:	\$0.00
<hr/>	
Purchase Total:	\$33,753.00

Per attached vehicle specifications.

This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.

Quoted By: ASHLEE WILSON / 863-273-1105 / Ashlee.Wilson@AlanJay.com



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	69941-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-273-1105	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
2/10/2026

QUICK QUOTE SHEET

REVISED QUOTE DATE
2/10/2026

REQUESTING AGENCY	OCALA, CITY OF		
CONTACT PERSON	LIZA WARMUTH	EMAIL	LWarmuth@ocalafl.gov
PHONE	352-351-6750	MOBILE	FAX

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF www.NationalAutoFleetGroup.com

MODEL	4435	MSRP	\$34,720.00
2026 TOYOTA RAV4 AWD LE			

CUSTOMER ID	NOV. 2026 ETA / Total loss replacement (39-018 risk claim L004580503)	CONTRACT PRICE	\$33,259.00
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BED LENGTH

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
STA	SUBJECT TO AVAILABILITY AT TIME OF PURCHASE ORDER RECEIPT.	\$0.00
040	OPTIONS Ice Cap	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
2.5 L	**Hybrid Electric Motor** Engine: 2.5L 4-Cylinder 16-Valve DOHC Hybrid Engine	\$0.00
FE	50 State Emissions	\$0.00
MR20	CUSTOM EQUIPMENT Toyota All Weather Floor Mats with All Weather Cargo Tray	\$494.00
PW PL RKE BT	Power Windows, Power Door Locks, Remote Keyless Entry, & Bluetooth features are standard equipment for this vehicle. (See Attached Vehicle Build sheet for complete details)	\$0.00
BUC	Back Up Camera	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
EWD	EXTENDED WARRANTY DECLINED		\$0.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00
CONTRACT OPTIONS			\$494.00
			\$0.00

TRADE IN TOTAL COST \$33,753.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S) QTY 1 \$33,753.00

Estimated Annual payments for 60 months paid in advance: \$7,760.51
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **ORDERED UNIT VIN: [VIN NA]**

VEHICLE QUOTED BY **ASHLEE WILSON** GOVERNMENT ACCOUNT MANAGER Ashlee.Wilson@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Alan Jay Fleet Sales

Chris Wilson | 863-402-4234 | chris.wilson@alanjay.com

Vehicle: [Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) (✔ Complete)



Note: Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) MSRP: \$33,300.00

Interior: Black, Fabric Seat Trim

Exterior 1: Ice Cap

Exterior 2: No color has been selected.

OPTIONS

CODE	MODEL	MSRP
4435	[Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE)	\$33,300.00
OPTIONS		
040	Ice Cap	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00
CUSTOM EQUIPMENT		
MR20	Toyota All Weather Floor Mats with All Weather Cargo Tray	\$499.00

SUBTOTAL **\$33,799.00**

Adjustments Total \$0.00

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Data Version: 27617. Data Updated: Jan 28, 2026 6:47:00 PM PST.



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Vehicle: [Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) (✔ Complete)

Destination Charge	\$1,420.00
TOTAL PRICE	\$35,219.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) (✔ Complete)

Technical Specifications

Powertrain

Transmission

Drivetrain	All Wheel Drive	Trans Order Code	N/A
Trans Type	1	Trans Description Cont.	CVT w/OD
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	N/A
Reverse Ratio (:1)	N/A	Clutch Size	N/A
Final Drive Axle Ratio (:1)	N/A	Transfer Case Gear Ratio (:1), High	N/A
Transfer Case Gear Ratio (:1), Low	N/A		

Mileage

EPA Fuel Economy Est - Hwy	N/A	Cruising Range - City	N/A
EPA Fuel Economy Est - City	N/A	Fuel Economy Est-Combined	N/A
Cruising Range - Hwy	N/A	EPA MPG Equivalent - City	N/A
EPA MPG Equivalent - Hwy	N/A	Estimated Battery Range	N/A

Engine

Engine Order Code	N/A	Engine Type	Gas/Electric I-4
Displacement	2.5 L/152	Fuel System	Port/Direct Injection
SAE Net Horsepower @ RPM	236 @ 6000	SAE Net Torque @ RPM	172

Electrical

Cold Cranking Amps @ 0° F (Primary)	550	Maximum Alternator Capacity (amps)	N/A
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Cooling System

Total Cooling System Capacity	N/A		
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Vehicle

Emissions

Tons/yr of CO2 Emissions @ 15K mi/year	N/A	EPA Greenhouse Gas Score	N/A
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Vehicle: [Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) (✔ Complete)

Vehicle

Vehicle

EPA Classification Small SUV 4WD

Chassis

Weight Information

Base Curb Weight 3715 lbs

Curb Weight - Rear N/A

Curb Weight N/A

Curb Weight - Front N/A

Maximum Payload Capacity N/A

Total Option Weight 4.00 lbs

Trailer

Dead Weight Hitch - Max Trailer Wt. 1750 lbs

Wt Distributing Hitch - Max Trailer Wt. 1750 lbs

Maximum Trailering Capacity 1750 lbs

Dead Weight Hitch - Max Tongue Wt. 175 lbs

Wt Distributing Hitch - Max Tongue Wt. 175 lbs

Suspension

Suspension Type - Front Strut

Suspension Type - Front (Cont.) Strut

Shock Absorber Diameter - Front N/A

Stabilizer Bar Diameter - Front N/A

Suspension Type - Rear Double Wishbone

Suspension Type - Rear (Cont.) Double Wishbone

Shock Absorber Diameter - Rear N/A

Stabilizer Bar Diameter - Rear N/A

Tires

Front Tire Order Code N/A

Spare Tire Order Code N/A

Rear Tire Size P235/65HR17

Rear Tire Order Code N/A

Front Tire Size P235/65HR17

Spare Tire Size Compact

Wheels

Front Wheel Size 17 X 7.5 in

Spare Wheel Size Compact in

Rear Wheel Material Aluminum

Rear Wheel Size 17 X 7.5 in

Front Wheel Material Aluminum

Spare Wheel Material Steel

Steering

Steering Type Rack-Pinion

Steering Ratio (:1), Overall N/A

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Chassis

Steering

Lock to Lock Turns (Steering)	N/A	Turning Diameter - Curb to Curb	36.9 ft
Turning Diameter - Wall to Wall	N/A		

Brakes

Brake Type	4-Wheel Disc	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	N/A	Disc - Front (Yes or)	Yes
Disc - Rear (Yes or)	Yes	Front Brake Rotor Diam x Thickness	12 in
Rear Brake Rotor Diam x Thickness	11.1 in	Drum - Rear (Yes or)	N/A
Rear Drum Diam x Width	N/A		

Fuel Tank

Fuel Tank Capacity, Approx	14.5 gal	Aux Fuel Tank Capacity, Approx	N/A
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Dimensions

Interior Dimensions

Passenger Capacity	5	Passenger Volume	98.9 ft³
Front Head Room	N/A	Front Leg Room	41 in
Front Shoulder Room	57 in	Front Hip Room	55.3 in
Second Head Room	39.5 in	Second Leg Room	37.8 in
Second Shoulder Room	56.4 in	Second Hip Room	49.6 in

Exterior Dimensions

Wheelbase	105.9 in	Length, Overall	181 in
Width, Max w/o mirrors	73 in	Height, Overall	67 in
Track Width, Front	N/A	Track Width, Rear	N/A
Min Ground Clearance	8.1 in	Rear Door Opening Height	N/A
Rear Door Opening Width	N/A	Liftover Height	N/A

Cargo Area Dimensions

Cargo Area Length @ Floor to Seat 1	N/A	Cargo Area Length @ Floor to Seat 2	N/A
Cargo Area Length @ Floor to Seat 3	N/A	Cargo Area Width @ Beltline	N/A

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Vehicle: [Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) (✔ Complete)

Dimensions

Cargo Area Dimensions

Cargo Box Width @ Wheelhousings	N/A	Cargo Box (Area) Height	N/A
Cargo Volume to Seat 1	70.4 ft³	Cargo Volume to Seat 2	37.8 ft³
Cargo Volume to Seat 3	N/A		

Standard Equipment

Mechanical

- Engine: 2.5L 4-Cylinder Atkinson Cycle DOHC
- Engine Auto Stop-Start Feature
- Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler
- Transmission: Continuously Variable (CVT)
- Automatic Full-Time All-Wheel
- 550CCA Maintenance-Free Battery w/Run Down Protection
- Hybrid Electric Motor
- Towing Equipment -inc: Trailer Sway Control
- 4920# Gvwr
- Gas-Pressurized Shock Absorbers
- Front And Rear Anti-Roll Bars
- Electric Power-Assist Speed-Sensing Steering
- 14.5 Gal. Fuel Tank
- Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher
- Permanent Locking Hubs
- Strut Front Suspension w/Coil Springs
- Double Wishbone Rear Suspension w/Coil Springs
- Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Descent Control, Hill Hold Control and Electric Parking Brake
- Brake Actuated Limited Slip Differential
- Lithium Ion (li-Ion) Traction Battery

Exterior

- Wheels: 17" Dark Gray Metallic Alloy
- Tires: 235/65R17 AS

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Exterior

- Steel Spare Wheel
- Compact Spare Tire Mounted Inside Under Cargo
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and Black Bumper Insert
- Black Rear Bumper w/Black Rub Strip/Fascia Accent
- Black Bodyside Cladding and Black Wheel Well Trim
- Body-Colored Door Handles
- Chrome Side Windows Trim and Black Front Windshield Trim
- Black Power Side Mirrors w/Manual Folding
- Fixed Rear Window w/Wiper and Defroster
- Deep Tinted Glass
- Fixed Interval Wipers
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Body-Colored Grille
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Auto Off Projector Beam Led Low/High Beam Daytime Running Auto High-Beam Headlamps
- LED Brakelights
- Headlights-Automatic Highbeams
- Laminated Glass

Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls, Voice Activation, Radio Data System and External Memory Control
- Radio: 10.5" Toyota Audio Multimedia w/6 Speakers -inc: wireless Apple CarPlay and Android Auto compatibility and SiriusXM w/360L and 3-month trial, See toyota.com/connected-services for details
- 6 Speakers
- Streaming Audio
- Integrated Roof Antenna
- Bluetooth Wireless Phone Connectivity
- 2 LCD Monitors In The Front

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Vehicle: [Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) (✔ Complete)

Interior

- Driver Seat
- Passenger Seat
- 60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Power/Regen, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- Wi-Fi Connect 30-day trial with Unlimited Hotspot Data Mobile Hotspot Internet Access
- Front Bucket Seats -inc: 8-way manual-adjustable driver's seat w/lumbar support and 6-way manual front passenger seat
- Front Cupholder
- Rear Cupholder
- Proximity Key For Doors And Push Button Start
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
- Remote Releases -Inc: Mechanical Fuel
- Cruise Control w/Steering Wheel Controls
- Full-Speed Range Dynamic Radar Cruise Control (DRCC)
- Dual Zone Front Automatic Air Conditioning
- HVAC -inc: Underseat Ducts and Console Ducts
- Locking Glove Box
- Driver Foot Rest
- Interior Trim -inc: Leatherette Instrument Panel Insert and Metal-Look Interior Accents
- Full Cloth Headliner
- Vinyl Door Trim Insert
- Urethane Gear Shifter Material
- Fabric Seat Trim
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
- Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting

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Vehicle: [Fleet] 2026 Toyota RAV4 (4435) LE AWD (SE) (✔ Complete)

Interior

- Full Carpet Floor Covering
- Carpet Floor Trim
- Cargo Area Concealed Storage
- Roll-Up Cargo Cover
- Cargo Space Lights
- FOB Controls -inc: Keyfob Remote Start
- Smart Device Remote Engine Start
- Safety Connect (5-year trial) Tracker System
- Smart Device Integration
- Instrument Panel Bin, Driver And Passenger Door Bins
- Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Driver Information Center
- Trip Computer
- Outside Temp Gauge
- Digital Appearance
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Front Center Armrest and Rear Center Armrest
- 2 Seatback Storage Pockets
- Perimeter Alarm
- Immobilizer
- 2 12V DC Power Outlets
- Air Filtration

Safety-Mechanical

- Lane Tracing Assist (LTA)/Traffic Jam Assist
- Electronic Stability Control (ESC)
- ABS And Driveline Traction Control

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Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Safety Connect (5-year trial) Emergency Sos Capability

Blind Spot Monitor (BSM) Blind Spot

Pre-Collision System (PCS) w/Intersection Support

Rear Cross-Traffic Alert (RCTA)

Lane Departure Alert (LDA) w/Steering Assist Lane Keeping Assist

Lane Departure Alert (LDA) w/Steering Assist Lane Departure Warning

Collision Mitigation-Front

Evasion Assist

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver Knee Airbag and Passenger Cushion Front Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 2

Roadside Assistance Miles/km: Unlimited

Maintenance Years: 2

Maintenance Miles/km: 25,000

Traction Battery Years: 10

Traction Battery Miles/km: 150,000

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