



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	62099-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-273-1105	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
3/6/2025

QUICK QUOTE SHEET

REVISED QUOTE DATE
3/6/2025

REQUESTING AGENCY	OCALA, CITY OF		
CONTACT PERSON	LIZA WARMUTH	EMAIL	LWarmuth@ocalafl.gov
PHONE	352-351-6750	MOBILE	FAX

SOURCEWELL CONTRACT # 2025 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	4435	MSRP	\$33,295.00
2025 TOYOTA RAV4 AWD LE			

CUSTOMER ID 2026 CIP WR/WETLANDS

CONTRACT PRICE **\$31,971.00**

BED LENGTH

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
040	OPTIONS Ice Cap	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00
MR 20	CUSTOM EQUIPMENT Toyota All Weather Floor Mats w/ Cargo mat	\$494.00
BUDGET QUOTE	THIS QUOTE IS CURRENT PRICING ONLY, FOR BUDGET PURPOSES PLEASE ADD 10% INCREASE (2026 Pricing not available at time of quote)	\$0.00

FACTORY OPTIONS \$494.00

CONTRACT OPTIONS	DESCRIPTION	
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
W TL12-4-AW	(4) Whelen ION T-Series DUAL color ultra thin light heads with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).	\$900.00
3KR	Additional key and remote, cut and programmed.	\$310.00

CONTRACT OPTIONS \$1,210.00

TRADE IN **TOTAL COST \$33,675.00**

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S) QTY 1 \$33,675.00

Estimated Annual payments for 60 months paid in advance: \$7,742.58
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY **ASHLEE WILSON** GOVERNMENT ACCOUNT MANAGER Ashlee.Wilson@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Alan Jay Fleet

Ashlee Wilson | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE)

MSRP:\$32,300.00

Interior:Black, Fabric Seat Trim

Exterior 1:Ice Cap

Exterior 2:No color has been selected.

OPTIONS

CODE	MODEL	MSRP
4435	[Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE)	\$32,300.00
OPTIONS		
040	Ice Cap	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00
CUSTOM EQUIPMENT		
MR 20	Toyota All Weather Floor Mats w/ Cargo mat	\$499.00
SUBTOTAL		\$32,799.00
	Adjustments Total	\$0.00

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Data Version: 24863. Data Updated: Mar 3, 2025 6:45:00 PM PST.



Alan Jay Fleet

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) ( Complete)

Destination Charge	\$1,395.00
TOTAL PRICE	\$34,194.00

FUEL ECONOMY

Est City:41 (2024) MPG

Est Highway:38 (2024) MPG

Est Highway Cruising Range:551.00 mi

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Standard Equipment

Mechanical

Engine: 2.5L 4-Cylinder Atkinson Cycle

Engine Auto Stop-Start Feature

Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler

Transmission: Elect. Continuously Variable (eCVT)

Automatic Full-Time All-Wheel

550CCA Maintenance-Free Battery w/Run Down Protection

Hybrid Electric Motor

Towing Equipment -inc: Trailer Sway Control

4920# Gvwr 1230# Maximum Payload

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Speed-Sensing Steering

14.5 Gal. Fuel Tank

Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Double Wishbone Rear Suspension w/Coil Springs

Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Brake Actuated Limited Slip Differential

Lithium Ion (li-Ion) Traction Battery

Exterior

Wheels: 17" x 7.0J Silver Aluminum Alloy

Tires: 225/65R17 AS

Steel Spare Wheel

Compact Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent

Black Rear Bumper w/Black Rub Strip/Fascia Accent

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Exterior

- Black Bodyside Cladding and Black Wheel Well Trim
- Chrome Side Windows Trim and Black Front Windshield Trim
- Body-Colored Door Handles
- Black Power Side Mirrors w/Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper and Defroster
- Deep Tinted Glass
- Fixed Interval Wipers
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille w/Body-Color Surround
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- LED Brakelights
- Headlights-Automatic Highbeams
- Auto Off Reflector Led Low/High Beam Daytime Running Auto High-Beam Headlamps
- Laminated Glass

Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Aux Audio Input Jack, Steering Wheel Controls, Voice Activation, Radio Data System and External Memory Control
- Radio: AM/FM/XM Audio System -inc: 8" touch screen and 6 speakers
- Streaming Audio
- Integrated Roof Antenna
- Bluetooth Wireless Phone Connectivity
- 2 LCD Monitors In The Front

Interior

- Driver Seat
- Passenger Seat
- 60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Power/Regen, Trip Odometer and Trip Computer

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Interior

- Power Rear Windows and Fixed 3rd Row Windows
- Wi-Fi Connect with up to 2GB within 3-month trial Mobile Hotspot Internet Access
- Front Bucket Seats -inc: 6-way adjustable driver and 4-way adjustable passenger seats
- Front Cupholder
- Rear Cupholder
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
- Remote Releases -Inc: Mechanical Fuel
- Cruise Control w/Steering Wheel Controls
- Adaptive w/Traffic Stop-Go
- Dual Zone Front Automatic Air Conditioning
- HVAC -inc: Underseat Ducts and Console Ducts
- Glove Box
- Driver Foot Rest
- Full Cloth Headliner
- Cloth Door Trim Insert
- Urethane Gear Shifter Material
- Interior Trim -inc: Metal-Look Instrument Panel Insert and Metal-Look Interior Accents
- Fabric Seat Trim
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
- Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Carpet Floor Covering
- Carpet Floor Trim
- Cargo Area Concealed Storage
- Cargo Space Lights
- Smart Device Integration
- Safety Connect (1-year trial) Tracker System

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) ( Complete)

Interior

- Instrument Panel Bin, Driver And Passenger Door Bins
- Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Driver Information Center
- Trip Computer
- Outside Temp Gauge
- Digital/Analog Appearance
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Front Center Armrest and Rear Center Armrest
- 1 Seatback Storage Pocket
- Immobilizer
- 2 12V DC Power Outlets
- Air Filtration

Safety-Mechanical

- Cruise Control-Steering Assist
- Electronic Stability Control (ESC)
- ABS And Driveline Traction Control

Safety-Exterior

- Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Pre-Collision System (PCS) w/Intersection Support
- Lane Departure Alert (LDA) w/Steering Assist Lane Keeping Assist
- Lane Departure Alert (LDA) w/Steering Assist Lane Departure Warning
- Collision Mitigation-Front
- Evasion Assist
- Safety Connect (1-year trial) Emergency Sos
- Low Tire Pressure Warning

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Safety-Interior

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver Knee Airbag and Passenger Cushion Front Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 2

Roadside Assistance Miles/km: Unlimited

Maintenance Years: 2

Maintenance Miles/km: 25,000

Traction Battery Years: 10

Traction Battery Miles/km: 150,000

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Technical Specifications

Powertrain

Transmission

Drivetrain	All Wheel Drive	Trans Order Code	N/A
Trans Type	1	Trans Description Cont.	CVT w/OD
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	N/A
Reverse Ratio (:1)	N/A	Clutch Size	N/A
Final Drive Axle Ratio (:1)	N/A	Transfer Case Gear Ratio (:1), High	N/A
Transfer Case Gear Ratio (:1), Low	N/A		

Mileage

EPA Fuel Economy Est - Hwy	38 (2024) MPG	Cruising Range - City	594.50 mi
EPA Fuel Economy Est - City	41 (2024) MPG	Fuel Economy Est-Combined	39 (2024) MPG
Cruising Range - Hwy	551.00 mi	EPA MPG Equivalent - City	N/A
EPA MPG Equivalent - Hwy	N/A	Estimated Battery Range	N/A

Engine

Engine Order Code	N/A	Engine Type	Gas/Electric I-4
Displacement	2.5 L/152	Fuel System	Port/Direct Injection
SAE Net Horsepower @ RPM	219 @ 5700	SAE Net Torque @ RPM	163 @ 3600

Electrical

Cold Cranking Amps @ 0° F (Primary)	550	Maximum Alternator Capacity (amps)	N/A
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Cooling System

Total Cooling System Capacity	N/A		
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Vehicle

Emissions

Tons/yr of CO2 Emissions @ 15K mi/year	4.5 (2024)	EPA Greenhouse Gas Score	7.0 (Est)
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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Vehicle

Vehicle

EPA Classification Small SUV 4WD

Chassis

Weight Information

Base Curb Weight 3690 lbs

Curb Weight - Rear N/A

Curb Weight N/A

Curb Weight - Front N/A

Maximum Payload Capacity N/A

Total Option Weight 0.00 lbs

Trailer

Dead Weight Hitch - Max Trailer Wt. 1750 lbs

Wt Distributing Hitch - Max Trailer Wt. 1750 lbs

Maximum Trailering Capacity 1750 lbs

Dead Weight Hitch - Max Tongue Wt. 175 lbs

Wt Distributing Hitch - Max Tongue Wt. 175 lbs

Suspension

Suspension Type - Front Strut

Suspension Type - Front (Cont.) Strut

Shock Absorber Diameter - Front N/A

Stabilizer Bar Diameter - Front N/A

Suspension Type - Rear Double Wishbone

Suspension Type - Rear (Cont.) Double Wishbone

Shock Absorber Diameter - Rear N/A

Stabilizer Bar Diameter - Rear N/A

Tires

Front Tire Order Code N/A

Spare Tire Order Code N/A

Rear Tire Size P225/65HR17

Rear Tire Order Code N/A

Front Tire Size P225/65HR17

Spare Tire Size Compact

Wheels

Front Wheel Size 17 X 7 in

Spare Wheel Size Compact in

Rear Wheel Material Aluminum

Rear Wheel Size 17 X 7 in

Front Wheel Material Aluminum

Spare Wheel Material Steel

Steering

Steering Type Rack-Pinion

Steering Ratio (:1), Overall N/A

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Chassis

Steering

Lock to Lock Turns (Steering)	N/A	Turning Diameter - Curb to Curb	36.1 ft
Turning Diameter - Wall to Wall	N/A		

Brakes

Brake Type	4-Wheel Disc	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	N/A	Disc - Front (Yes or)	Yes
Disc - Rear (Yes or)	Yes	Front Brake Rotor Diam x Thickness	12 in
Rear Brake Rotor Diam x Thickness	11.1 in	Drum - Rear (Yes or)	N/A
Rear Drum Diam x Width	N/A		

Fuel Tank

Fuel Tank Capacity, Approx	14.5 gal	Aux Fuel Tank Capacity, Approx	N/A
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Dimensions

Interior Dimensions

Passenger Capacity	5	Passenger Volume	98.9 ft³
Front Head Room	39.5 in	Front Leg Room	41 in
Front Shoulder Room	57.8 in	Front Hip Room	54.3 in
Second Head Room	39.5 in	Second Leg Room	37.8 in
Second Shoulder Room	56.4 in	Second Hip Room	47.7 in

Exterior Dimensions

Wheelbase	105.9 in	Length, Overall	180.9 in
Width, Max w/o mirrors	73 in	Height, Overall	67 in
Track Width, Front	63 in	Track Width, Rear	63.7 in
Min Ground Clearance	8.1 in	Rear Door Opening Height	N/A
Rear Door Opening Width	N/A	Liftover Height	N/A

Cargo Area Dimensions

Cargo Area Length @ Floor to Seat 1	N/A	Cargo Area Length @ Floor to Seat 2	N/A
Cargo Area Length @ Floor to Seat 3	N/A	Cargo Area Width @ Beltline	N/A

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Dimensions

Cargo Area Dimensions

Cargo Box Width @ Wheelhousings	N/A	Cargo Box (Area) Height	N/A
Cargo Volume to Seat 1	69.8 ft³	Cargo Volume to Seat 2	37.5 ft³
Cargo Volume to Seat 3	N/A		

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