



Pricing Proposal
Quotation #: 26934960
Reference #: EA# 52019322
Created On: 12/4/2025
Valid Until: 2/28/2026

FL-City of Ocala Police Department

Joshua Sasso
402 S. PINE AVENUE
OCALA, FL 34471
United States
Phone: 352-369-7033
Fax:
Email: jsasso@ocalapd.org

Microsoft Inside Account Manager - Public Sector

Maximilian Vardanyan
290 Davidson Ave, Somerset, NJ
08873
Phone: -
Fax:
Email: MSSoutheastGov@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Win Server DC Core ALng SA 2L Microsoft - Part#: 9EA-00278 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	40	\$128.83	\$5,153.20
2 Win Server Standard Core ALng SA 2L Microsoft - Part#: 9EM-00270 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	480	\$19.77	\$9,489.60
3 Win Remote Desktop Services CAL ALng SA UCAL Microsoft - Part#: 6VC-01254 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	325	\$24.25	\$7,881.25
4 SQL Server Standard Core ALng SA 2L Microsoft - Part#: 7NQ-00292 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	12	\$660.06	\$7,920.72
5 SQL Server Enterprise Core ALng SA 2L Microsoft - Part#: 7JQ-00343 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	12	\$2,530.82	\$30,369.84
6 Visual Studio Pro MSDN ALng SA Microsoft - Part#: 77D-00111	1	\$314.24	\$314.24

Contract Name: Sourcewell- Technology Products & Solutions
Contract #: 121923-SHI
Coverage Term: 3/1/2026 – 2/28/2027
Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment

7	Intune Device P1 GCC Sub Per Device Microsoft - Part#: NMH-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	1	\$20.52	\$20.52
8	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision Microsoft - Part#: J5U-00004 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	1	\$0.00	\$0.00
9	M365 G5 GCC Sub Per User Microsoft - Part#: AAL-45735 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	350	\$623.75	\$218,312.50
10	Exchange Online P1 GCC Sub Per User Microsoft - Part#: 3MS-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	10	\$38.00	\$380.00
11	M365 G5 GCC Sub Per User Microsoft - Part#: AAL-45735 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	38	\$623.75	\$23,702.50
12	Power Automate Premium GCC Sub Per User Microsoft - Part#: 1O5-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	1	\$164.14	\$164.14
13	Power BI Premium USL AO GCC Sub Add-on Microsoft - Part#: 9IM-00003 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	1	\$93.02	\$93.02
14	M365 Copilot GCC Sub Add-on Microsoft - Part#: EP2-24658 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 3/1/2026 – 2/28/2027 Note: Microsoft EA# 52019322 - Year 3 Anniversary Payment	30	\$373.06	\$11,191.80

Total \$314,993.33

Additional Comments

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

Purchasing Microsoft Azure Services

Customer may purchase Microsoft Azure Services from SHI in one or a combination of the following ways: Azure Prepayment: Customer will have access to its entire Azure prepayment throughout the term of its Enrollment if Customer agrees to be invoiced for the full amount upfront (the "Fully Prepaid Option"). Alternatively, if Customer elects to be invoiced for its Azure prepayment on an annual basis, Customer will have access to an Allocated Annual prepayment each year of the Enrollment (the "Annually Prepaid Option"). Under the Fully Prepaid Option, any unused Azure prepayment will be forfeited at the end of the Enrollment, and under the Annually Prepaid Option, any unused Allocated Annual prepayment will be forfeited on the following Enrollment anniversary date. Using Azure prepayment: Each month, Microsoft will deduct from Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) the monetary value of Customer's usage of eligible Microsoft Azure Services. Once Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) balance has been exhausted, any additional usage will be invoiced at Consumption Rates (as described below).

Invoicing Azure prepayment: If Customer elects the Fully Prepaid Option, Azure prepayment will be invoiced immediately. If Customer elects the Annually Prepaid Option, the first Allocated Annual prepayment will be invoiced immediately, and future Allocated Annual prepayments will be invoiced on the anniversary of the Enrollment effective date.

Invoicing Azure prepayment overage: If Customer's usage is higher than either its Azure prepayment under the Fully Prepaid Option or its Allocated Annual prepayment under the Annually Prepaid Option, such excess will be invoiced at Consumption Rates to Customer at the end of each Enrollment month.

Consumption: Customer pays based on the amount of Microsoft Azure Services consumed during a billing period.

Consumption invoicing: If Customer provisions Microsoft Azure Services without an Azure prepayment, SHI will invoice customer in the following month of usage at Consumption Rates. All usage of the Microsoft Azure Services after the expiration or termination of Customer's subscription term will be invoiced by SHI to Customer at then-current Consumption Rates monthly.

SHI will invoice eligible Microsoft Azure Services at the contracted mark-up. Please refer to the Azure Portal or Pricing Calculator for more information on availability: <https://azure.microsoft.com/en-us/pricing/calculator/>

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.