
CITY OF OCALA

CITY COUNCIL REPORT

Council Meeting Date: 11/17/20

Subject: ITB# OFN/200700 Aerial Fiber Installation- Continuing Contract

Submitted By: Mel Poole

Department: Ocala Fiber Network

STAFF RECOMMENDATION (Motion Ready): Approve Agenda Item (ID # 15225) two-year contract for the installation of aerial fiber optic cable from Service and Technology Network Solutions, Inc. in the amount not to exceed \$300,000

OCALA'S RELEVANT STRATEGIC GOALS: Economic Hub

PROOF OF PUBLICATION: Bid Released to the public: 9/30/2020

BACKGROUND:

Ocala Fiber Network recommends the use of Service and Technology Network Solutions, Inc. for the installation of aerial fiber optic cable. This work is for the expansion of the fiber infrastructure to meet the increasing customer growth within Ocala and Marion County.

FINDINGS AND CONCLUSIONS:

On September 30, 2020, the Procurement Department issued an Invitation to Bid (ITB) OFN/200700 for ongoing fiber optic cable installation. The City received six (6) bids, of which Service and Technology Network Solutions, Inc. from Ocala, FL was the lowest responsive and responsible bidder. The bid price is for all labor and supplies to install fiber optic cable as needed and priced per foot. The contract allows for two optional, one-year renewals.

Vendor	Location	Total Award
Service and Technology Network Solutions, Inc	Ocala, FL	\$338,250
Structured Cabling Solutions, Inc	Miami Gardens, FL	\$381,300
GUCI, LLC	Melbourne, FL	\$408,200
Harris-McBurney Company	Tampa, FL	\$448,500
ElectriCom, LLC	Paoli, IN	\$952,150
Precision Contracting Services, Inc	Jupiter, FL	\$1,062,750

FISCAL IMPACT:

The expenditure associated with Service and Technology Network Solutions, Inc. will be paid from:
FY21 \$150,000 490-031-292-539-64-63020 Improvements O/T Buildings - Road Projects (\$5,000+)
FY22 \$150,000 490-031-292-539-64-63020 Improvements O/T Buildings - Road Projects (\$5,000+)
FY23 \$150,000 490-031-292-539-64-63020 Improvements O/T Buildings - Road Projects (\$5,000+)
FY24 \$150,000 490-031-292-539-64-63020 Improvements O/T Buildings - Road Projects (\$5,000+)

PROCUREMENT REVIEW:

This agreement has been reviewed and approved for compliance with the City's procurement policies.

LEGAL REVIEW:

The contract has been reviewed and approved for form and legality by the City Attorney, Robert W. Batsel, Jr.

ALTERNATIVE:

Approve, table or deny.

SUPPORT MATERIALS:

BID TABULATION (PDF)

CONTRACT - Service and Technology Network Solutions, Inc. (PDF)