



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	62065-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-273-1105	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
3/5/2025

QUICK QUOTE SHEET

REVISED QUOTE DATE
3/5/2025

REQUESTING AGENCY	OCALA, CITY OF			
CONTACT PERSON	LIZA WARMUTH	EMAIL	LWarmuth@ocalafl.gov	
PHONE	352-351-6750	MOBILE	FAX	

SOURCEWELL CONTRACT # 2025 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	4435	MSRP	\$34,194.00
2025 TOYOTA RAV4 AWD LE			

CUSTOMER ID 2026 CIP Telecom

CONTRACT PRICE \$31,971.00

BED LENGTH

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
040	OPTIONS Ice Cap	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00
MR 20	CUSTOM EQUIPMENT Toyota All Weather Floor Mats w/ Cargo mat	\$494.00
BUDGET QUOTE	THIS QUOTE IS CURRENT PRICING ONLY, FOR BUDGET PURPOSES PLEASE ADD 10% INCREASE (2026 Pricing not available at time of quote)	\$0.00

FACTORY OPTIONS \$494.00

CONTRACT OPTIONS	DESCRIPTION	
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
W LEGACY48-AW	Whelen 48" Legacy DUO light bar, Amber/White, with adjustable feet & Strap kit.	\$2,450.00
W TL12-4-AW	(4) Whelen ION T-Series DUAL color ultra thin light heads with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).	\$900.00
W 6-SWITCH	Whelen 6-switch controller.	\$100.00

CONTRACT OPTIONS \$3,450.00

TRADE IN

TOTAL COST \$35,915.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S) QTY 1 \$35,915.00

Estimated Annual payments for 60 months paid in advance: \$8,257.60

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY ASHLEE WILSON GOVERNMENT ACCOUNT MANAGER Ashlee.Wilson@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Alan Jay Fleet

Ashlee Wilson | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE)MSRP:\$32,300.00

Interior:Black, Fabric Seat Trim

Exterior 1:Ice Cap

Exterior 2:No color has been selected.

OPTIONS

CODE	MODEL	MSRP
4435	[Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE)	\$32,300.00
OPTIONS		
040	Ice Cap	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00
CUSTOM EQUIPMENT		
MR 20	Toyota All Weather Floor Mats w/ Cargo mat	\$499.00
SUBTOTAL		\$32,799.00
Adjustments Total		\$0.00

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Data Version: 24863. Data Updated: Mar 3, 2025 6:45:00 PM PST.



Alan Jay Fleet

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) ( Complete)

Destination Charge	\$1,395.00
TOTAL PRICE	\$34,194.00

FUEL ECONOMY

Est City:41 (2024) MPG
Est Highway:38 (2024) MPG
Est Highway Cruising Range:551.00 mi

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Standard Equipment

Mechanical

Engine: 2.5L 4-Cylinder Atkinson Cycle
Engine Auto Stop-Start Feature
Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler
Transmission: Elect. Continuously Variable (eCVT)
Automatic Full-Time All-Wheel
550CCA Maintenance-Free Battery w/Run Down Protection
Hybrid Electric Motor
Towing Equipment -inc: Trailer Sway Control
4920# Gvwr 1230# Maximum Payload
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
14.5 Gal. Fuel Tank
Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher
Permanent Locking Hubs
Strut Front Suspension w/Coil Springs
Double Wishbone Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Brake Actuated Limited Slip Differential
Lithium Ion (li-Ion) Traction Battery

Exterior

Wheels: 17" x 7.0J Silver Aluminum Alloy
Tires: 225/65R17 AS
Steel Spare Wheel
Compact Spare Tire Mounted Inside Under Cargo
Clearcoat Paint
Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent
Black Rear Bumper w/Black Rub Strip/Fascia Accent

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Exterior

- Black Bodyside Cladding and Black Wheel Well Trim
- Chrome Side Windows Trim and Black Front Windshield Trim
- Body-Colored Door Handles
- Black Power Side Mirrors w/Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper and Defroster
- Deep Tinted Glass
- Fixed Interval Wipers
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille w/Body-Color Surround
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- LED Brakelights
- Headlights-Automatic Highbeams
- Auto Off Reflector Led Low/High Beam Daytime Running Auto High-Beam Headlamps
- Laminated Glass

Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Aux Audio Input Jack, Steering Wheel Controls, Voice Activation, Radio Data System and External Memory Control
- Radio: AM/FM/XM Audio System -inc: 8" touch screen and 6 speakers
- Streaming Audio
- Integrated Roof Antenna
- Bluetooth Wireless Phone Connectivity
- 2 LCD Monitors In The Front

Interior

- Driver Seat
- Passenger Seat
- 60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Power/Regen, Trip Odometer and Trip Computer

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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Interior

- Power Rear Windows and Fixed 3rd Row Windows
- Wi-Fi Connect with up to 2GB within 3-month trial Mobile Hotspot Internet Access
- Front Bucket Seats -inc: 6-way adjustable driver and 4-way adjustable passenger seats
- Front Cupholder
- Rear Cupholder
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
- Remote Releases -Inc: Mechanical Fuel
- Cruise Control w/Steering Wheel Controls
- Adaptive w/Traffic Stop-Go
- Dual Zone Front Automatic Air Conditioning
- HVAC -inc: Underseat Ducts and Console Ducts
- Glove Box
- Driver Foot Rest
- Full Cloth Headliner
- Cloth Door Trim Insert
- Urethane Gear Shifter Material
- Interior Trim -inc: Metal-Look Instrument Panel Insert and Metal-Look Interior Accents
- Fabric Seat Trim
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
- Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Carpet Floor Covering
- Carpet Floor Trim
- Cargo Area Concealed Storage
- Cargo Space Lights
- Smart Device Integration
- Safety Connect (1-year trial) Tracker System

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Interior

Instrument Panel Bin, Driver And Passenger Door Bins
Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Driver Information Center
Trip Computer
Outside Temp Gauge
Digital/Analog Appearance
Seats w/Cloth Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
Front Center Armrest and Rear Center Armrest
1 Seatback Storage Pocket
Immobilizer
2 12V DC Power Outlets
Air Filtration

Safety-Mechanical

Cruise Control-Steering Assist
Electronic Stability Control (ESC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Pre-Collision System (PCS) w/Intersection Support
Lane Departure Alert (LDA) w/Steering Assist Lane Keeping Assist
Lane Departure Alert (LDA) w/Steering Assist Lane Departure Warning
Collision Mitigation-Front
Evasion Assist
Safety Connect (1-year trial) Emergency Sos
Low Tire Pressure Warning

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Safety-Interior

Dual Stage Driver And Passenger Front Airbags
Curtain 1st And 2nd Row Airbags
Airbag Occupancy Sensor
Driver Knee Airbag and Passenger Cushion Front Airbag
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Hybrid/Electric Components Years: 8
Hybrid/Electric Components Miles/km: 100,000
Roadside Assistance Years: 2
Roadside Assistance Miles/km: Unlimited
Maintenance Years: 2
Maintenance Miles/km: 25,000
Traction Battery Years: 10
Traction Battery Miles/km: 150,000

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Technical Specifications

Powertrain

Transmission

Drivetrain	All Wheel Drive	Trans Order Code	N/A
Trans Type	1	Trans Description Cont.	CVT w/OD
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	N/A
Reverse Ratio (:1)	N/A	Clutch Size	N/A
Final Drive Axle Ratio (:1)	N/A	Transfer Case Gear Ratio (:1), High	N/A
Transfer Case Gear Ratio (:1), Low	N/A		

Mileage

EPA Fuel Economy Est - Hwy	38 (2024) MPG	Cruising Range - City	594.50 mi
EPA Fuel Economy Est - City	41 (2024) MPG	Fuel Economy Est-Combined	39 (2024) MPG
Cruising Range - Hwy	551.00 mi	EPA MPG Equivalent - City	N/A
EPA MPG Equivalent - Hwy	N/A	Estimated Battery Range	N/A

Engine

Engine Order Code	N/A	Engine Type	Gas/Electric I-4
Displacement	2.5 L/152	Fuel System	Port/Direct Injection
SAE Net Horsepower @ RPM	219 @ 5700	SAE Net Torque @ RPM	163 @ 3600

Electrical

Cold Cranking Amps @ 0° F (Primary)	550	Maximum Alternator Capacity (amps)	N/A
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Cooling System

Total Cooling System Capacity	N/A
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Vehicle

Emissions

Tons/yr of CO2 Emissions @ 15K mi/year	4.5 (2024)	EPA Greenhouse Gas Score	7.0 (Est)
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Vehicle: [Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE) (Complete)

Vehicle

Vehicle	
EPA Classification	Small SUV 4WD

Chassis

Weight Information			
Base Curb Weight	3690 lbs	Curb Weight - Front	N/A
Curb Weight - Rear	N/A	Maximum Payload Capacity	N/A
Curb Weight	N/A	Total Option Weight	0.00 lbs
Trailer			
Dead Weight Hitch - Max Trailer Wt.	1750 lbs	Dead Weight Hitch - Max Tongue Wt.	175 lbs
Wt Distributing Hitch - Max Trailer Wt.	1750 lbs	Wt Distributing Hitch - Max Tongue Wt.	175 lbs
Maximum Trailering Capacity	1750 lbs		
Suspension			
Suspension Type - Front	Strut	Suspension Type - Rear	Double Wishbone
Suspension Type - Front (Cont.)	Strut	Suspension Type - Rear (Cont.)	Double Wishbone
Shock Absorber Diameter - Front	N/A	Shock Absorber Diameter - Rear	N/A
Stabilizer Bar Diameter - Front	N/A	Stabilizer Bar Diameter - Rear	N/A
Tires			
Front Tire Order Code	N/A	Rear Tire Order Code	N/A
Spare Tire Order Code	N/A	Front Tire Size	P225/65HR17
Rear Tire Size	P225/65HR17	Spare Tire Size	Compact
Wheels			
Front Wheel Size	17 X 7 in	Rear Wheel Size	17 X 7 in
Spare Wheel Size	Compact in	Front Wheel Material	Aluminum
Rear Wheel Material	Aluminum	Spare Wheel Material	Steel
Steering			
Steering Type	Rack-Pinion	Steering Ratio (:1), Overall	N/A

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Chassis

Steering

Lock to Lock Turns (Steering)	N/A	Turning Diameter - Curb to Curb	36.1 ft
Turning Diameter - Wall to Wall	N/A		

Brakes

Brake Type	4-Wheel Disc	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	N/A	Disc - Front (Yes or)	Yes
Disc - Rear (Yes or)	Yes	Front Brake Rotor Diam x Thickness	12 in
Rear Brake Rotor Diam x Thickness	11.1 in	Drum - Rear (Yes or)	N/A
Rear Drum Diam x Width	N/A		

Fuel Tank

Fuel Tank Capacity, Approx	14.5 gal	Aux Fuel Tank Capacity, Approx	N/A
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Dimensions

Interior Dimensions

Passenger Capacity	5	Passenger Volume	98.9 ft³
Front Head Room	39.5 in	Front Leg Room	41 in
Front Shoulder Room	57.8 in	Front Hip Room	54.3 in
Second Head Room	39.5 in	Second Leg Room	37.8 in
Second Shoulder Room	56.4 in	Second Hip Room	47.7 in

Exterior Dimensions

Wheelbase	105.9 in	Length, Overall	180.9 in
Width, Max w/o mirrors	73 in	Height, Overall	67 in
Track Width, Front	63 in	Track Width, Rear	63.7 in
Min Ground Clearance	8.1 in	Rear Door Opening Height	N/A
Rear Door Opening Width	N/A	Liftover Height	N/A

Cargo Area Dimensions

Cargo Area Length @ Floor to Seat 1	N/A	Cargo Area Length @ Floor to Seat 2	N/A
Cargo Area Length @ Floor to Seat 3	N/A	Cargo Area Width @ Beltline	N/A

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Dimensions

Cargo Area Dimensions

Cargo Box Width @ Wheelhousings	N/A	Cargo Box (Area) Height	N/A
Cargo Volume to Seat 1	69.8 ft³	Cargo Volume to Seat 2	37.5 ft³
Cargo Volume to Seat 3	N/A		

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