



CORE*alpha* VII Presentation City of Ocala General Employees' Retirement System

November 18, 2024

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Past performance is not indicative of future results. The value of investments and the income derived from investments can go down as well as up. Future returns are not guaranteed, and a loss of principal may occur. Prospective investors should be aware that a Fund may not achieve its objectives and may realize losses.

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Presenters





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Purpose



- Overview of our investment strategy
- Update on your commitment to COREalpha VI.
- Latest fund offering, COREalpha VII, which has a similar strategy to our previous funds

Overview



Confidential

EXPERIENCED

\$7.3+ billion

collectively invested in 450+ funds¹ and 145+ companies¹

\$3.3 billion

of assets under management as of June 30, 2024

200+

investors globally

ESTABLISHED & ALIGNED

Founded in 2005

Offices in Chicago, New York, Los Angeles and South Walton

100% employee-owned

In-house fund administration and reporting

Experienced & Proven Team



INVESTMENT TEAM



Donald **Phillips** Chairman & CEO



Thompson Sr. Managing Vice Chairman



Gregory

CIO &

Partner

Oberholtzer Berry Sr. Managing Sr. Managing Partner



Celia Chapman Partner &



Eric Griffin Assouad Principal Principal



Ryan **Phillips** Principal



Blake Middleton Sr. Associate



Austin Rehm Sr. Associate

Allan





Jacobson, MD^1

Lyles1

INVESTOR RELATIONS & MARKETING



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Eric Assouad Director



Jeff Baker Operating Director



Phillip Fulmer Senior Advisor



Jennifer Concannon Sr. Vice President



Kerry Freeman Sr. Associate

EUROPEAN CLIENT SERVICE & MARKETING

Amico

Director



Joachim Voss²



Werner Peters²

COMPLIANCE



Lisa Walker² Compliance Officer



Dena Mosiello Compliance Associate

ACCOUNTING & CASH MANAGEMENT



Traci Breen CFO



Charlie Mowry Controller



Josephine Mendoza Fund Controller



Ashley Frey Tax Manager



Katherine Canning Accounting



Merchant Sr. Fund Accountant



William Gonzales Fund Accountant



Michelle Karlin Accounting Administrator

INFORMATION TECHNOLOGY



Wrolson IT Director

PROFESSIONAL SERVICE PARTNERS

Legal / Compliance Hogan Lovells

Audit / Tax / Banking

Maples Bookers (373 Ltd.)

ACA Group

RSM (audit/tax) KPMG (tax) **BMO Harris Bank**

JPMorgan Chase Silicon Valley Bridge Bank

ADMINISTRATION



Mary Barrett Executive Assistant



Gisela D'Ambrosio Executive Assistant



Oboikovitz Executive Assistant





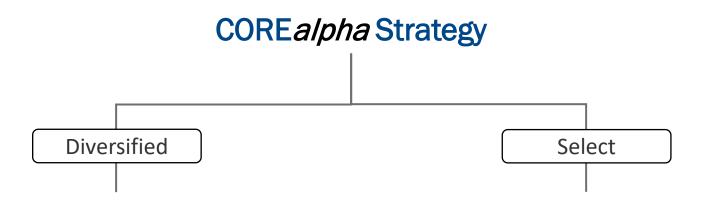
1 Invest in the core sectors of the U.S. economy

2 Diversify investments in lower middle market companies

Create value through operational improvements, not leverage

4 Consistently outperform public equities





Partnership Series (Fund of Funds)

- Diversified portfolio of 10 20 private equity funds, consisting of 250 – 400 companies
- Target lower middle market buyout funds that are under \$750 million in size
- Broad lower-middle market investments

Co-investment Series

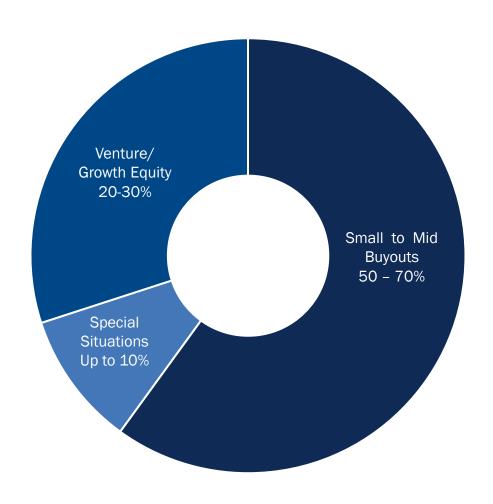
- Focus on lower middle market companies with a \$50 - \$500 million valuation
- Independent due diligence, selective investments and actively manage companies
- Buyout focused investments

Client determines desired allocation to best meet their investment objectives





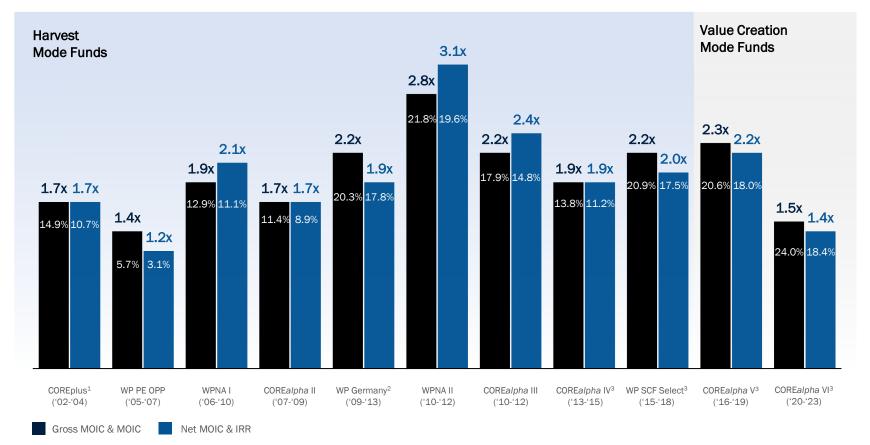
Allocation constructed to harvest returns across market cycles







As of 6/30/2024 **CORE Series Funds and Separate Accounts** Confidential



The performance results included in this presentation are composite returns which have been compiled by WP Global. The performance results are based upon a composite model that combines the partnerships and the coinvestments that parallel the WP Global funds with a diversified industry sector strategy (CORE Funds). Partnerships and Co-investments that parallel funds with different objectives or levels of diversification including private debt. direct or sector focused, and venture-only funds were not included. No representation is being made that any account will or is likely to achieve the same results as those shown. There are numerous factors related to the markets in general or to the implementation of any specific investment strategy which cannot be fully accounted for in the preparation of composite performance results and all of which can adversely affect actual results. Past performance is not indicative of future results, is subject to change, could materially impact overall performance and there is no assurance that a fund will achieve comparable results. Years in parenthesis reflect the period when the majority of the capital was invested. Full fund underlying performance for all funds shown is available upon request. See Additional Disclosures at the end of this presentation for additional information.

- 1. COREplus was managed by certain WP Global senior partners at a prior firm.
- 2. WP Germany performance excludes investments made after the fund adopted an evergreen strategy in 2013.

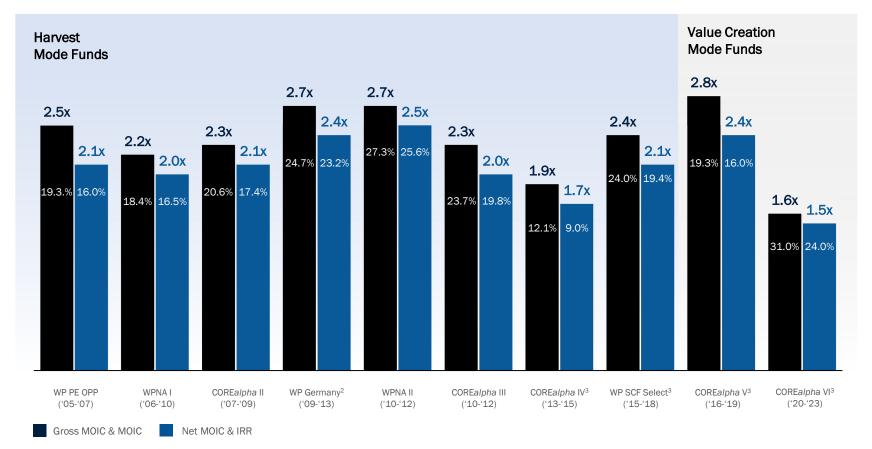
^{3.} COREalpha IV, COREalpha V, and WP SCF Select performance is hypothetical and for illustrative purposes only as no single fund achieved these returns. COREalpha IV and COREalpha V performance is a composite of the combination of a partnership and co-investment vehicle managed under a single strategy. WP SCF Select performance combines four funds (SCF Select Partnership I & II and SCF Select Co-Invest I & II) that were managed under a single strategy for one client.

Private Equity: Co-Investments Only



As of 6/30/2024 CORE Series Funds and Separate Accounts

Confidential



The performance results included in this presentation are hypothetical returns which have been compiled by WP Global. The performance results are based upon a hypothetical model that extracted the co-investments that parallel the WP Global funds with a diversified industry sector strategy (CORE Funds). Co-investments that parallel funds with different objectives or levels of diversification including private debt, direct or sector focused, and venture-only funds were not included. Hypothetical performance results may have inherent limitations, some of which are described below. No representation is being made that any account will or is likely to achieve the same results as those shown. One of the limitations of the hypothetical performance results shown is the investors ability and timing of participation in all the co-investment vehicles included. There are numerous other factors related to the markets in general or to the implementation of any specific investment strategy which cannot be fully accounted for in the preparation of hypothetical performance results and all of which can adversely affect actual results. Past performance is not indicative of future results, is subject to change, could materially impact overall performance and there is no assurance that a fund will achieve comparable results. Years in parenthesis reflect the period when the majority of the capital was invested. Full fund underlying performance for all funds shown is available upon request. See Additional Disclosures at the end of this presentation for additional information.

^{1.} The co-investment performance shown for these funds is extracted from a single fund. As fees and expenses are aggregated at the fund level, net performance is calculated by applying the cash flows of the extracted investments and includes the deduction of fees and expenses.

^{2.} WP SCF Select returns combines the co-investment performance of two separate funds (SCF Select Co-Invest I & II) that were managed under a single strategy for one client.



Closed 2022





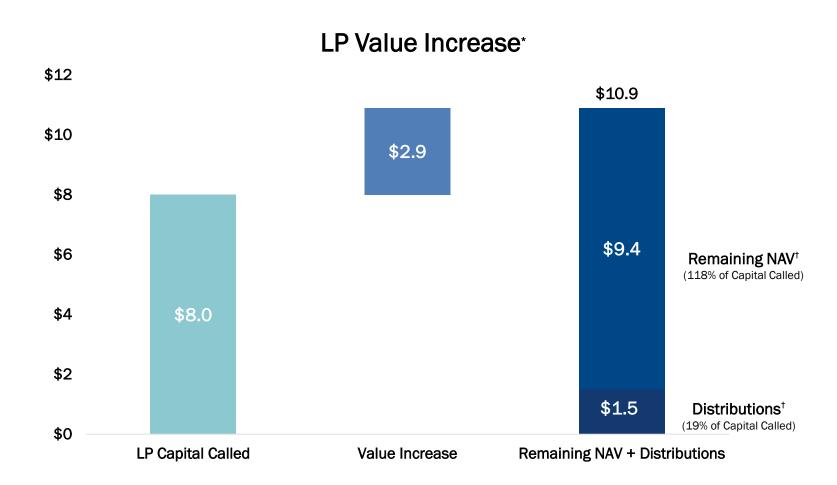
- Committed \$10 million to the fund
- 50% of the commitment to Fund of Funds and 50% to Co-investments
- 19% Distributed

(\$ in millions)

CORE <i>alpha</i> VI Total	Partnership Series	Co-Investment Series
\$10.0	\$5.0	\$5.0
\$1.5	\$0.3	\$1.2
19.1%	8.3%	27.2%
25.8%	17.5%	32.0%
1.4x	1.3x	1.5x
	\$10.0 \$1.5 19.1%	\$10.0 \$5.0 \$1.5 \$0.3 19.1% 8.3%

^{1.} Cash flow information is as of ovember 6, 2024. Valuation information is as of June 30, 2024, adjusted for cash flows. Performance information is as of June 30, 2024. Gross returns are net of underlying GP fees and carry and gross of fund-of-funds advisory fees and carried interest. Net performance includes the deduction of all fees and expenses. Please refer to the numbered citations at the end of the presentation. Past performance is not indicative of future results, is subject to change, could materially impact overall performance and there is no assurance that a fund will achieve comparable results





^{*} Value increase is net of expenses, fees and carried interest.

CORE*alpha* VI Partnership Series



As of 6/30/2024

Investments	Commitment Year	Gross ROI ¹	Net ROI ¹	Gross IRR ¹	Net IRR ¹
<u>Buyouts</u>					
Access Holdings Fund I L.P.	2020	1.8x	1.7x	28.0%	21.6%
Access Holdings Fund II L.P.	2023	1.3x	1.2x	37.0%	28.5%
Bow River Private Equity Fund III LP	2022	1.1x	1.0x	12.3%	9.5%
Cimarron Healthcare Capital II, LP	2021	1.1x	1.1x	6.6%	5.1%
Crossplane Capital Fund, L.P.	2020	1.2x	1.1x	9.8%	7.6%
Encore Consumer Capital Fund IV, LP	2022	1.6x	1.5x	29.8%	23.0%
Gridiron Capital Fund IV, L.P.	2020	1.9x	1.8x	26.1%	20.1%
Gridiron Capital Fund V, L.P.	2023	1.1x	1.0x	11.2%	8.7%
Guardian Capital Partners III (Q), L.P.	2020	1.2x	1.2x	8.8%	6.8%
Teleo Capital, LP.	2020	1.5x	1.4x	19.3%	14.9%
Vistria Fund IV, LP	2021	1.2x	1.1x	7.8%	6.0%
Buyouts Total		1.4x	1.3x	17.4%	13.4%
Growth Equity					
Catalyst Investors V, L.P.	2021	1.3x	1.2x	19.2%	14.8%
Edison Partners X, LP	2021	1.4x	1.3x	21.7%	16.8%
Growth Equity Total		1.3x	1.3x	20.5%	15.8%
Venture Capital					
Bedrock 4, LP	2022	1.0x	0.9x	0.0%	0.0%
Griffin Gaming Partners II, L.P.	2022	1.0x	0.9x	1.1%	0.8%
Griffin Gaming Partners, L.P.	2020	1.5x	1.4x	17.0%	13.1%
Khosla Ventures VII, L.P.	2020	1.2x	1.1x	7.6%	5.9%
The Founders Fund VIII, LP	2022	1.4x	1.3x	84.4%	65.1%
Visionary Venture Fund II (QP), LP	2020	1.0x	0.9x	0.5%	0.4%
Venture Capital Total		1.3x	1.2x	10.4%	8.0%
Partnership Investments To	otal	1.4x	<u>1.3x</u>	15.8%	12.2%

^{1.} Past performance is not indicative of future results, is subject to change, could materially impact overall performance and there is no assurance that a fund will achieve comparable results. Individual net returns are calculated by applying the difference between the fund-level gross return and net return to the gross return of the investment. TVPI returns reflects COREalpha VI Partnership Series fund level performance, which includes the deduction of all fees and expenses. Please see "Citations" page at 14 the end of this presentation for performance disclosures.





As of 6/30/2024

Investments	Commitment Year	Gross ROI ¹	Net ROI ¹	Gross IRR ¹	Net IRR ¹
Co-Investments					
44 Pro Holdings	2024	1.0x	0.9x	0.0%	0.0%
Agrovision	2023	1.2x	1.1x	18.4%	14.2%
AMPS	2021	0.7x	0.6x	-14.2%	-17.4%
Banneton Bakery	2023	2.8x	2.5x	138.8%	107.2%
Belt Power	2022	1.3x	1.2x	17.8%	13.7%
Go Auto	2022	2.4x	2.2x	51.6%	39.9%
GSM Outdoors	2020	3.0x	2.7x	36.5%	28.2%
Landing	2022	1.0x	0.9x	0.0%	0.0%
Legacy Service Partners	2023	1.3x	1.1x	30.7%	23.7%
PetVet365	2023	1.6x	1.4x	54.3%	41.9%
Remedi8	2021	2.0x	1.8x	28.9%	22.3%
Suja Life	2022	2.6x	2.3x	43.0%	33.2%
Supplemental Healthcare	2021	1.5x	1.3x	22.0%	17.0%
U.S. Auto Supply	2022	1.3x	1.1x	14.9%	11.5%
Zeus Fire & Security	2022	1.2x	1.1x	11.8%	9.1%
Co-Investments Total		<u>1.6x</u>	<u>1.5x</u>	<u>31.0%</u>	<u>24.0%</u>

^{1.} Past performance is not indicative of future results, is subject to change, could materially impact overall performance and there is no assurance that a fund will achieve comparable results. Individual net returns are calculated by applying the difference between the fund-level gross return and net return to the gross return of the investment. TVPI returns reflect COREalpha VI Co-Investment Series fund-level performance, which includes the deduction of all fees and expenses. Please see "Citations" page at the end of this presentation for performance disclosures.

CORE*alpha* VII

Closes 2025

CORE*alpha* VII Partnership Investments





Headquarters: San Francisco, CA

Focus: Consumer Fund Size: \$220 million Date: January 2024

Commitment: \$10 million

Performance: 1.6x Gross / 1.4 Net

Lower middle market buyout in consumer

staples

Encore Consumer Capital IV

khosla ventures

Headquarters: Menlo Park, CA Focus: Technology

Fund Size: \$1.6 billion Khosla VIII

\$1.0 billion Khosla Opportunity II

December 2023 Date:

Commitment: \$7 million

Performance: 1.0x Gross / 0.9 Net

Silicon Valley-based firm and one of the largest

early-stage investors

Khosla Ventures VIII & Opportunity II



Headquarters: Washington, D.C. Government Services Focus:

Fund Size: \$900 million Date: February 2024

Commitment: \$10 million

Performance: 1.0x Gross / 0.9 Net

Middle-market companies that operate at the nexus of government and commercial markets

Capital Meridian Partners I



ARCTOS

Headquarters: Dallas, TX Focus: Sports Fund Size: \$3.4 billion Date: March 2024

Commitment: \$10 million

Performance: 1.4x Gross / 1.2 Net

Invests in professional sports franchises that have the potential for long-term appreciation

Arctos Sports Fund II

COMVEST

Headquarters: West Palm Beach. FL Focus: Healthcare, Consumer,

and Business Services

Fund Size: \$880 million Date: February 2024

Commitment: \$10 million

Performance: 1.5x Gross / 1.3 Net

Targets investments in middle market across the healthcare, industrial, & consumer services sectors

Comvest Investment Partners VI

Lincolnshire

Headquarters: New York, NY Focus: Opportunistic Fund Size: \$350 million Date: September 2024

Commitment: \$10 million Performance: N./A

Targets control investments in companies with potential for operational improvement & growth.

Lincolnshire Equity Fund VI, LP

Past performance is not indicative of future results, is subject to change, could materially impact overall performance and there is no assurance that a fund will achieve comparable results. Actual returns may differ substantially from estimates. Full fund underlying performance shown is available upon request. See Additional Disclosures at the end of this presentation for additional information.

- As WP COREalpha VII is a new fund, the Net ROI for each partnership was calculated by applying a 10% discount to the Gross ROI of the fund as of 6/30/2024. The discount was considered for expenses, including management fees, audit, tax, and other operating expenses of the fund.
- "N/A" reflects newer committed capital with no capital calls as of the reporting date.



CORE*alpha* VII Co-Investment Companies



Headquarters: Utica, NY

Focus: Consumer Staples Invested Date: October 2024

Sponsor: Encore Consumer Capital

TEV: \$134 million

Date October 2024

Commitment: \$13 million

Performance: N.A.

Provider of custom frozen pizza dough.

Delorio's Food Inc.



Headquarters: Calabasas, CA
Focus: Healthcare
Invested Date: November 2024
Sponsor: Heritage Group

TEV: \$177 million

Date November 2024

Commitment: \$15 million

Performance: N.A.

Distributor of sleep and respiratory care machines and products to patients

Nationwide Medical





Partnership Series	
Term	12 years
Investment Period ¹	3 years
Management Fees ² With aggregation and Segal Marco discount After 5 years, the applicable percentage will be reduced by 5% per annum	0.60%
Carried Interest	None

Co-Investment Series		
Term	12 years	
Investment Period ¹	5 years	
Management Fees ²	1%	
Carried Interest	15%	
Preferred Return	8%	
GP Contribution	1%	



Additional Disclosures



Performance

As fees and expenses are aggregated at the fund level, co-investment performance shown is extracted from a single fund. Net performance is calculated by applying the cash flows of the extracted investments and includes the deduction of fees and expenses.

Performance on pages 9 & 10 are hypothetical as no single investor or fund achieved the results. To calculate the performance of hypothetical funds in a series, WP Global combines the investment cash flows of one or more funds which includes the transactions and the deduction of the funds' fees and expenses.

Estimated values of unrealized investments were determined as of the dates provided herein (the "Valuation Date"). The realized value may vary materially from these amounts depending on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the valuations used in the performance data contained herein are based.

The Internal Rate of Return ("IRR") for each individual limited partner may vary based upon (i) in the case of both net IRR, the amount of management fees paid, which may differ from those of other limited partners for various reasons (including, for example, as a result of different management fee arrangements), and (ii) in the case of net IRR only, the timing of the limited partner's capital contributions (including, for, example, as a result of an increase in such limited partner's commitment to an applicable fund subsequent to the initial capital call by such fund). Consequently, an individual limited partner's net IRR may differ from the net IRR stated herein.

MOIC is the multiple on capital invested used to described the value of performance on an investment relative to its initial cost.

TVPI is the total value to paid in capital used to compare the distributions returned to investors by a fund and the residual value not yet realized relative to the contributed paid-in capital.