



KnowBe4
 33 N Garden Avenue, Suite 1200
 Clearwater, FL
 33755 US

Created Date 2/15/2025 1:06 AM
Expiration Date 4/25/2025
Quote Number Q-1299415
Payment Terms Special

Prepared By Christa Badeaux
Email christab@knowbe4.com

Contact Name Christopher Ramos
Contact Phone 3526292489
Contact Email cramos@ocalafl.org

Bill to Name City of Ocala Florida
 110 SE WATULA AVE
 OCALA, FL 34471-2180
 United States

Ship to Name City of Ocala Florida
 110 SE WATULA AVE
 OCALA, FL 34471-2180
 United States

Description Start Date: 4/28/2025
 End Date: 4/27/2028

Notes Discount valid only on 36 month commitment of KSAT Diamond level, Compliance Plus, and PhishER
 Annual Billing Terms: 1/3 Net 30, 1/3 Net 365, 1/3 Net 730

Total Term(Months) 36

Non Profit Discounting has been applied to this quote.

PRODUCT	DESCRIPTION	QTY	LIST PRICE	DISC. (%)	SALES PRICE	MONTHLY NET PRICE	TOTAL PRICE
KSATD	KnowBe4 Security Awareness Training Subscription Diamond	1,200	USD 68.04	26.8	USD 49.81	USD 1.38	USD 59,772.00
CMP	KnowBe4 Compliance Plus Subscription. (Must have current KSAT Subscription to use product)	1,200	USD 23.00	26.8	USD 16.84	USD 0.47	USD 20,208.00
PHISHER	KnowBe4 PhishER Subscription	850	USD 24.30	26.8	USD 17.79	USD 0.49	USD 15,121.50

Grand Total USD 95,101.50

Signature
Name
Title
Date

Terms & Conditions

Your signature on this quote tells us that you have the authority to make this purchase on behalf of your company and that you agree to pay within the stated terms. For first year subscriptions, mid-subscription add-ons, and/or upgrades, the subscription period will begin when we process your order, which is when we receive your signed quote. For renewal subscriptions, the subscription period will begin on the day after your current subscription expires. Unless included on the invoice, customer is responsible for any applicable sales and use tax.

KnowBe4's standard Terms of Service (www.KnowBe4.com/Legal) and Product Privacy Policy (www.KnowBe4.com/Product-Privacy-Notice) apply, unless mutually agreed otherwise in writing.



KnowBe4
 33 N Garden Avenue, Suite 1200
 Clearwater, FL
 33755 US

Created Date 2/19/2025 2:15 PM
Expiration Date 4/25/2025
Quote Number Q-1302062
Payment Terms Net 30

Prepared By Christa Badeaux
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Contact Name Christopher Ramos
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Contact Email cramos@ocalafl.org

Bill to Name City of Ocala Florida
 110 SE WATULA AVE
 OCALA, FL 34471-2180
 United States

Ship to Name City of Ocala Florida
 110 SE WATULA AVE
 OCALA, FL 34471-2180
 United States

Description Start Date: 4/28/2025
 End Date: 4/27/2028

Notes

Total Term(Months) 36

Non Profit Discounting has been applied to this quote.

City of Ocala Licenses

PRODUCT	DESCRIPTION	QTY	LIST PRICE	DISC. (%)	SALES PRICE	MONTHLY NET PRICE	TOTAL PRICE
KSATD	KnowBe4 Security Awareness Training Subscription Diamond	850	USD 76.14	34.58	USD 49.81	USD 1.38	USD 42,338.50
CMP	KnowBe4 Compliance Plus Subscription. (Must have current KSAT Subscription to use product)	850	USD 26.41	36.24	USD 16.84	USD 0.47	USD 14,314.00
PHISHER	KnowBe4 PhishER Subscription	850	USD 24.30	26.80	USD 17.79	USD 0.49	USD 15,121.50
City of Ocala Licenses TOTAL:							USD 71,774.00

Ocala Police Department Licenses

PRODUCT	DESCRIPTION	QTY	LIST PRICE	DISC. (%)	SALES PRICE	MONTHLY NET PRICE	TOTAL PRICE
KSATD	KnowBe4 Security Awareness Training Subscription Diamond	350	USD 85.86	41.99	USD 49.81	USD 1.38	USD 17,433.50
CMP	KnowBe4 Compliance Plus Subscription. (Must have current KSAT Subscription to use product)	350	USD 29.97	43.80	USD 16.84	USD 0.47	USD 5,894.00
Ocala Police Department Licenses TOTAL:							USD 23,327.50