



Axon Enterprise, Inc.
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Q-455132-45183.851AP

Issued: 09/14/2023

Quote Expiration: 12/06/2023

Estimated Contract Start Date: 04/01/2024

Account Number: 114242

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
402 S Pine Ave 402 S Pine Ave Ocala, FL 34471-1174 USA	Ocala Police Dept. - FL 402 S Pine Ave Ocala FL 34471-1174 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jamie Gorsuch Phone: Email: jgorsuch@axon.com Fax:	Jared Sieg Phone: (352) 789-3010 Email: jsieg@ocalapd.org Fax: (352) 369-7223

Quote Summary

Program Length	60 Months
TOTAL COST	\$945,806.40
ESTIMATED TOTAL W/ TAX	\$945,806.40

Discount Summary

Average Savings Per Year	\$21,510.72
TOTAL SAVINGS	\$107,553.60

Payment Summary

Date	Subtotal	Tax	Total
Mar 2024	\$142,560.00	\$0.00	\$142,560.00
Mar 2025	\$200,811.60	\$0.00	\$200,811.60
Mar 2026	\$200,811.60	\$0.00	\$200,811.60
Mar 2027	\$200,811.60	\$0.00	\$200,811.60
Mar 2028	\$200,811.60	\$0.00	\$200,811.60
Total	\$945,806.40	\$0.00	\$945,806.40

Quote Unbundled Price:	\$1,053,360.00
Quote List Price:	\$1,051,003.80
Quote Subtotal:	\$945,806.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T10Cert	TASER 10 Certification Bundle	231	60	\$76.00	\$75.83	\$68.24	\$945,806.40	\$0.00	\$945,806.40
Total							\$945,806.40	\$0.00	\$945,806.40

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
TASER 10 Certification Bundle	100390	TASER 10 HANDLE, YLW, CLASS 3R	231	03/01/2024
TASER 10 Certification Bundle	100390	TASER 10 HANDLE, YLW, CLASS 3R	7	03/01/2024
TASER 10 Certification Bundle	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	231	03/01/2024
TASER 10 Certification Bundle	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	7	03/01/2024
TASER 10 Certification Bundle	100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)	10	03/01/2024
TASER 10 Certification Bundle	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	10	03/01/2024
TASER 10 Certification Bundle	100396	TASER 10 INERT MAGAZINE RED	10	03/01/2024
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	4620	03/01/2024
TASER 10 Certification Bundle	100400	TASER 10 HALT CARTRIDGE	1390	03/01/2024
TASER 10 Certification Bundle	100401	TASER 10 INERT CARTRIDGE	93	03/01/2024
TASER 10 Certification Bundle	100611	TASER 10 SAFARILAND HOLSTER, RH	211	03/01/2024
TASER 10 Certification Bundle	100613	TASER 10 SAFARILAND HOLSTER, LH	20	03/01/2024
TASER 10 Certification Bundle	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	4	03/01/2024
TASER 10 Certification Bundle	20018	TASER BATTERY PACK, TACTICAL	231	03/01/2024
TASER 10 Certification Bundle	20018	TASER BATTERY PACK, TACTICAL	40	03/01/2024
TASER 10 Certification Bundle	20018	TASER BATTERY PACK, TACTICAL	7	03/01/2024
TASER 10 Certification Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	03/01/2024
TASER 10 Certification Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	03/01/2024
TASER 10 Certification Bundle	74200	TASER 6-BAY DOCK AND CORE	3	03/01/2024
TASER 10 Certification Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	4	03/01/2024
TASER 10 Certification Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	4	03/01/2024
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	470	03/01/2025
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	460	03/01/2026
TASER 10 Certification Bundle	100400	TASER 10 HALT CARTRIDGE	1380	03/01/2026
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	460	03/01/2027
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	460	03/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 10 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	231	04/01/2024	03/31/2029
TASER 10 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	2	04/01/2024	03/31/2029

Services

Bundle	Item	Description	QTY
TASER 10 Certification Bundle	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	231
TASER 10 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
TASER 10 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
TASER 10 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1

Services

Bundle	Item	Description	QTY
TASER 10 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
TASER 10 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
TASER 10 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2
TASER 10 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2
TASER 10 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2
TASER 10 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2
TASER 10 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 10 Certification Bundle	100704	EXT WARRANTY, TASER 10 HANDLE	231	03/01/2025	03/31/2029
TASER 10 Certification Bundle	100704	EXT WARRANTY, TASER 10 HANDLE	7	03/01/2025	03/31/2029
TASER 10 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	231	03/01/2025	03/31/2029
TASER 10 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	7	03/01/2025	03/31/2029
TASER 10 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	40	03/01/2025	03/31/2029
TASER 10 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	03/01/2025	03/31/2029

Payment Details

Mar 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	T10Cert	TASER 10 Certification Bundle	231	\$142,560.00	\$0.00	\$142,560.00
Total				\$142,560.00	\$0.00	\$142,560.00

Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	T10Cert	TASER 10 Certification Bundle	231	\$200,811.60	\$0.00	\$200,811.60
Total				\$200,811.60	\$0.00	\$200,811.60

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	T10Cert	TASER 10 Certification Bundle	231	\$200,811.60	\$0.00	\$200,811.60
Total				\$200,811.60	\$0.00	\$200,811.60

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	T10Cert	TASER 10 Certification Bundle	231	\$200,811.60	\$0.00	\$200,811.60
Total				\$200,811.60	\$0.00	\$200,811.60

Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	T10Cert	TASER 10 Certification Bundle	231	\$200,811.60	\$0.00	\$200,811.60
Total				\$200,811.60	\$0.00	\$200,811.60

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Discount is based on a trade-in of 204 TASER 7's, 198 holsters & all program cartridges remaining. All contract documents must be received by 9/15 to receive incentive.

Contract docs: NLT 11/10/23

Signature

Date Signed

9/14/2023

