



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	43934-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
2/28/2023

QUICK QUOTE SHEET

REVISED QUOTE DATE
3/1/2023

REQUESTING AGENCY	OCALA, CITY OF			
CONTACT PERSON	JOHN KING	EMAIL	JKING@OCALAFL.ORG	
PHONE	352-351-6648	MOBILE	FAX	

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2023 091521-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL	TK20743 1SA	MSRP	\$48,400.00
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2023 GMC SIERRA 2500HD CREW CAB 4WD 6.5' BED WORK TRUCK

CUSTOMER ID	12 ELECTRICAL ENGINEERING	BASE VEHICLE PRICE	\$43,231.00
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BED LENGTH	6.5' BED
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS

DESCRIPTION

GAZ H2G	EXTERIOR COLOR SUMMIT WHITE WITH JET BLACK VINYL INTERIOR.	\$0.00
L8T MYD	Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm)(STD) Transmission, 6-speed automatic, heavy-duty (STD)(Requires (L8T) 6.6L V8 gas engine.)	\$0.00
ZLQ	Fleet Convenience Package (When ordered with (ZW9) pickup bed delete, (QT5) EZ Lift power lock and release tailgate is deleted.) includes (AQQ) Remote Keyless Entry, (K34) cruise control, (QT5) EZ Lift power lock and release tailgate and (DBG) outside power-adjustable vertical trairling with heated upper glass;(Not available with (PCI) Convenience Package.Note: (DBG) outside power-adjustable vertical trairling with heated upper glass can be upgraded to (DWI) trailer mirrors.)	\$545.00
C49	Defogger, rear-window electric	\$220.00
DWI	Mirrors, outside power-adjustable vertical trairling with heated and auto-dimming upper glass lower convex mirrors, turn signal indicators, puddle lamps, perimeter lighting, auxiliary lighting, power folding/manual extending (extends 3.31" [84.25mm])(Requires (ZLQ) WT Fleet Convenience Package or (PCV) WT Convenience Package.Includes (DD8) auto-dimming rearview mirror.(DD8) auto-dimming mirror will be upgraded to (DRC) Partial video display rearview mirror when (UVO) Bed View Camera is ordered.)	\$715.00
JL1	Trailer brake controller, integrated	\$270.00
VQO	LPO, BLACK ASSIST STEP.	\$470.00
9L7	Upfitter switches provides 5-30 amp circuits to facilitate installation of aftermarket electrical accessories	\$145.00
VK3	License plate kit, front (will be shipped to orders with ship-to states that require front license plate)	\$0.00
ESTIMATE	ESTIMATED INCREASE - 2024 ORDER BANK NOT YET OPEN. THIS IS A BUDGET QUOTE ONLY. ACTUAL PRICE MAY VARY UP OR DOWN.	\$10,000.00

FACTORY OPTIONS

\$12,365.00

CONTRACT OPTIONS

DESCRIPTION

4K CHIP	(2) Additional keys cut and programmed (no remote).	\$110.00
9L7-INST	GM UPFITTER SWITCH INSTALL.	\$155.00
HD SOB SH	HD Scorpion spray on bed liner (short bed) under rail.	\$650.00
W TLI-4-AW	(4) Whelen ION "T" series ultra thin light heads surface mounted with (2) in grille and (2) to rear of vehicle/body (AMBER/WHITE).	\$730.00
GO-LIGHTSC	Model 20204 LED GoLight with hard wired dash mount remote	\$695.00
W MJYAAAAP	Whelen Mini Justice light bar, Amber, with mounting feet.	\$1,420.00
RAM-VB-196-SW1	RAM universal laptop mounting kit with universal cradle.	\$490.00
AJ DB2	Draw bar with 2" Ball, pin, and clip.	\$65.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00

CONTRACT OPTIONS

\$4,315.00

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2023 091521-NAF & 060920-NAF www.NationalAutoFleetGroup.com

TRADE IN

VEHICLE TOTAL	\$55,596.00
MSRP DISCOUNT	11.2%
ACCESSORY TOTAL	\$4,315.00
CUSTOMER PRICE	\$59,911.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)	QTY	2	\$119,822.00
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Estimated Annual payments for 60 months paid in advance: \$13,417.60 Extended: \$26,835.20
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY SCOTT WILSON FLEET SALES MANAGER scott.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.
I am always happy to be of assistance.



Vehicle: [Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro ( Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro

MSRP:\$48,400.00

Interior:Jet Black, Vinyl seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 6.6L V8

Transmission, 6-speed automatic, heavy-duty

OPTIONS

CODE	MODEL	MSRP
TK20743	[Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro	\$48,400.00
OPTIONS		
1SA	Pro Preferred Equipment Group	\$0.00
9L7	Upfitter switch kit, (5)	\$150.00
AE7	Seats, front 40/20/40 split-bench	\$0.00
AQQ	Remote Keyless Entry	Inc.
C49	Defogger, rear-window electric	\$225.00

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Data Version: 16771. Data Updated: Jun 23, 2022 6:51:00 PM PDT.



Vehicle: [Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro (Complete)

DD8	Mirror, inside rearview auto-dimming	Inc.	
DWI	Mirrors, outside power-adjustable vertical trailing with heated and auto-dimming upper glass		\$720.00
FE9	Emissions, Federal requirements		\$0.00
GAZ	Summit White		\$0.00
GT4	Rear axle, 3.73 ratio		\$0.00
H2G	Jet Black, Vinyl seat trim		\$0.00
IOR	Audio system, GMC Infotainment System with 7" diagonal color touch-screen		\$0.00
JGD	GVWR, 10,450 lbs. (4740 kg)	Inc.	
JL1	Trailer brake controller, integrated		\$275.00
K34	Cruise control, steering wheel-mounted	Inc.	
L8T	Engine, 6.6L V8		\$0.00
MYD	Transmission, 6-speed automatic, heavy-duty		\$0.00
PYN	Wheels, 17" (43.2 cm) painted steel, Silver		\$0.00
QHJ	Tires, LT245/75R17E all-season, blackwall		\$0.00
QT5	Tailgate, gate function manual with EZ Lift	Inc.	
VK3	License plate kit, front		\$0.00
VQ2	Fleet Processing Option		\$0.00
VQO	LPO, Black assist step		\$495.00
ZHQ	Tire, spare LT245/75R17E all-season, blackwall	Inc.	
ZLQ	Fleet Convenience Package		\$550.00
SUBTOTAL			\$50,815.00
Adjustments Total			\$0.00
Destination Charge			\$1,795.00
TOTAL PRICE			\$52,610.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

Standard Equipment

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Vehicle: [Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro ( Complete)

Package

Trailer Package includes trailer hitch, 7-pin and 4-pin connectors and (CTT) Hitch Guidance

Mechanical

Pickup bed includes bed assist step

Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb -ft of torque [629 N-m] @ 4000 rpm) (STD)

Transmission, 6-speed automatic, heavy-duty (STD)

Rear axle, 3.73 ratio (Requires (L8T) 6.6L V8 gas engine.)

GVWR, 10,450 lbs. (4740 kg) (STD) (Included and only available with TK20743 model and (L8T) 6.6L V8 gas engine with 17" wheels or TK20903 model and (L8T) 6.6L V8 gas engine with 18" or 20" wheels.)

Transfer case, two-speed, electronic shift with push button controls (Requires 4WD models.)

Auto-locking rear differential

Four wheel drive

Cooling, external engine oil cooler

Cooling, auxiliary external transmission oil cooler

Air filter, heavy-duty

Air filtration monitoring

Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr, maintenance-free with rundown protection and retained accessory power (Included and only available with (L8T) 6.6L V8 gas engine.)

Alternator, 170 amps (Requires (L8T) 6.6L V8 gas engine.)

Recovery hooks, front, frame-mounted, Black

Frame, fully-boxed, hydroformed front section and a fully-boxed stamped rear section

Suspension Package (Not available with (X31) Off-Road Package.)

Steering, Recirculating Ball with smart flow power steering system

Brakes, 4-wheel antilock, 4-wheel disc with DURALIFE rotors

Brake lining wear indicator

Capless Fuel Fill (Requires (L8T) 6.6L gas V8 engine. Not included with (ZW9) pickup bed delete.)

Exterior

Wheels, 17" (43.2 cm) painted steel, Silver (STD)

Tires, LT245/75R17E all-season, blackwall (STD)

Tire, spare LT245/75R17E all-season, blackwall (STD) (Included and only available with (QHJ) LT245/75R17E all-season, blackwall tires with (E63) pickup bed models. Available to order when (ZW9) pickup bed delete and (QHJ) LT245/75R17E all-season, blackwall tires are ordered.)

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Vehicle: [Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro ( Complete)

Exterior

Tire carrier lock keyed cylinder lock that utilizes same key as ignition and door

Bumper, front chrome lower

Bumper, rear chrome with bumper CornerSteps

CornerStep, rear bumper

Bed Step, Black integrated on forward portion of bed on driver and passenger side

Cargo tie downs (12), fixed rated at 500 lbs per corner

Moldings, beltline, Black

Grille (Chrome surround with Black mesh.)

Headlamps, LED reflector with incandescent turn signals and LED signature Daytime Running Lamps

Lamps, cargo area cab mounted integrated with center high mount stop lamp, with switch in bank on left side of steering wheel

LED tail and incandescent stop, turn and reverse light

Mirrors, outside high-visibility vertical trailering lower convex mirrors, manual-folding/extending (extends 3.31" [84.25mm]), molded in Black

Glass, solar absorbing, tinted

Door handles, Black grained

Tailgate, locking utilizes same key as ignition and door (Included and only available with (QK1) standard tailgate. Deleted with (ZW9) pickup bed delete.)

Tailgate, standard

Tailgate, gate function manual, no lift assist

Tailgate and bed rail protection caps, top

Entertainment

Audio system, GMC Infotainment System with 7" diagonal color touch-screen AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring wired Android Auto and Apple CarPlay capability for compatible phones (STD)

Audio system feature, 6-speaker system (Requires Crew Cab or Double Cab model.)

Bluetooth for phone, connectivity to vehicle infotainment system

Interior

Seats, front 40/20/40 split-bench with upper covered armrest storage with fixed lumbar (STD)

Seat trim, Vinyl

Seat adjuster, driver 4-way manual

Seat adjuster, passenger 4-way manual

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Vehicle: [Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro ( Complete)

Interior

Seat, rear 60/40 folding bench (folds up), 3-passenger (includes child seat top tether anchor) (Not available with Regular Cab model.)

Floor covering, rubberized-vinyl (Not available with LPO floor liners.)

Steering wheel, urethane

Steering column, Tilt-Wheel, manual with wheel locking security feature

Instrument cluster, 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure

Driver Information Center, 3.5" diagonal monochromatic display

Exterior Temperature Display, located in radio display

Rear Seat Reminder (Requires Crew Cab or Double Cab model.)

Windows, power front, drivers express up/down (Standard on Crew Cab and Double Cab. On Regular Cab, included and only available with (PCI) Convenience Package or (ZLQ) Fleet Convenience Package.)

Window, power front, passenger express down (Standard on Crew Cab and Double Cab. On Regular Cab, included and only available with (PCI) Convenience Package or (ZLQ) Fleet Convenience Package.)

Windows, power rear, express down (Not available on Regular Cab models.)

Door locks, power (Standard on Crew Cab and Double Cab. On Regular Cab, included and only available with (PCI) Convenience Package or (ZLQ) Fleet Convenience Package.)

USB ports, 2 (first row) located on instrument panel

Power outlet, front auxiliary, 12-volt

Air conditioning, single-zone

Air vents, rear (Not available with Regular Cab model.)

Mirror, inside rearview, manual tilt

Assist handles front A-pillar mounted for driver and passenger, rear B-pillar mounted

Safety-Mechanical

StabiliTrak, stability control system with Proactive Roll Avoidance and traction control, includes electronic trailer sway control and hill start assist

Safety-Exterior

Daytime Running Lamps, LED signature lighting

Safety-Interior

Airbags, Dual-stage frontal airbags for driver and front outboard passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for front and rear outboard seating positions; Includes front outboard Passenger Sensing System for frontal outboard passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

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Vehicle: [Fleet] 2023 GMC Sierra 2500HD (TK20743) 4WD Crew Cab 159" Pro ( Complete)

Safety-Interior

Rear Vision Camera

Hitch Guidance dynamic single line to aid in truck trailer alignment for hitching

Seat Belt Adjustable Guide Loops, front row only (Included and only available on Crew Cab or Double Cab models. Not available with (ZW9) pickup bed delete.)

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitoring System with Tire Fill Alert (does not apply to spare tire)

Processing-Other

Trailer Information Label provides max trailer ratings for tongue weight, conventional, gooseneck and 5th wheel trailering

WARRANTY

Warranty Note: <<< Preliminary 2023 Warranty >>>

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance Note: 1 Year/1 Visit

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