



Sharon Samuels
Procurement Lead

MEMORANDUM

August 4, 2025

To: FMIPA Members

cc: Awarded Bidders

From: Sharon Samuels

Re: FMIPA Inspection & Treatment of Electric Utility Wood Poles
- RFP# 2020-200 - Award Extension

The current FMIPA Inspection & Treatment of Electric Utility Wood Poles Bid Award expires this October 31st. According to the FMIPA Terms & Conditions, the bid award may be extended for four (4) one-year extensions by mutual consent.

The awarded bidders, Intec Services Inc., Osmose Utilities Services, and Power Pole Maintenance have been contacted to determine their interest in extending the bid award.

- Intec has agreed to extend pricing and terms for an additional year.
- Power Pole Maintenance has agreed to extend pricing and terms for an additional year.
- Osmose Utilities Services has agreed to extend the award for an additional year and provided a price increase in accordance with Paragraph 2. It was accepted by the Participating Members.

All other aspects of the bid remain the same. This award extension expires on October 31, 2026.

3.0 PRICING:

Contractor Company Name: Osmose Utilities Services, Inc.

Authorized Signature:  **Date:** July 11, 2025

Please provide general pricing information for the following services. Awarded contractor(s) will be required to submit a specific Scope of Work and pricing for each project as requested by Participating Member(s). All project-specific cost estimates must be consistent with the pricing as quoted in the following sections.

Pricing is to Include All Equipment, Materials, Labor and Any Other items as specified; per pole.

If there are conditions or situations that may warrant additional pricing, please indicate the adder costs and conditions in the area provided at the end of Section E.

SECTION A

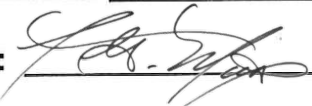
Total Estimated Number of Poles: 27,750 **Distribution Poles - Zone 4**

Participating Members maintains an 8 year cycle for pole inspection

Item #	Description	Price per pole	Total Price
1	Externally treated poles (includes reporting, sounding, and boring of poles) ground line treatment	\$ 69.42	\$
2	Rejected Pole (includes reporting, sounding, and boring of poles) excavated	\$ 65.99	\$
3	Reported Pole (includes visual reject and CCA poles)	\$ 8.95	\$
4	Private Property	\$ 6.31	\$
5	Internal Treatment	\$ 15.71	\$
6	Sound and Bore (includes reporting of poles)	\$ 9.73	\$
7	Re-enforceable Poles (includes ground line treatment)	\$ 61.55	\$
8	Poles with Risers	\$ 6.28	\$
9	MITC-FUME (Methylisothiocyanate) per vial (Estimates 3 vials per pole)	\$ 10.04	\$
10	Install asset numbers	\$ 1.34	\$
11	Guy Guard Installed	\$ 7.00	\$
12	Ground Wire Repaired	\$ 24.46	\$
13	Optional Ground Wire Repaired	\$ 24.46	\$
14	Digital Picture of Pole related Distribution Equipment	\$ 1.55	\$

3.0 PRICING:

Contractor Company Name: Osmose Utilities Services, Inc.

Authorized Signature:  **Date:** July 11, 2025

Please provide general pricing information for the following services. Awarded contractor(s) will be required to submit a specific Scope of Work and pricing for each project as requested by Participating Member(s). All project-specific cost estimates must be consistent with the pricing as quoted in the following sections.

Pricing is to Include All Equipment, Materials, Labor and Any Other items as specified; per pole.

If there are conditions or situations that may warrant additional pricing, please indicate the adder costs and conditions in the area provided at the end of Section E.

SECTION A

Total Estimated Number of Poles: 27,750 Distribution Poles - Zone 1, 2, 3, 5

Participating Members maintains an 8 year cycle for pole inspection

Item #	Description	Price per pole	Total Price
1	Externally treated poles (includes reporting, sounding, and boring of poles) ground line treatment	\$ 39.14	\$
2	Rejected Pole (includes reporting, sounding, and boring of poles) excavated	\$ 36.91	\$
3	Reported Pole (includes visual reject and CCA poles)	\$ 6.90	\$
4	Private Property	\$ 6.44	\$
5	Internal Treatment	\$ 15.71	\$
6	Sound and Bore (includes reporting of poles)	\$ 9.42	\$
7	Re-enforceable Poles (includes ground line treatment)	\$ 39.29	\$
8	Poles with Risers	\$ 6.28	\$
9	MITC-FUME (Methylisothiocyanate) per vial (Estimates 3 vials per pole)	\$ 10.04	\$
10	Install asset numbers	\$ 1.34	\$
11	Guy Guard Installed	\$ 7.00	\$
12	Ground Wire Repaired	\$ 22.15	\$
13	Optional Ground Wire Repaired	\$ 22.15	\$
14	Digital Picture of Pole related Distribution Equipment	\$ 1.55	\$

SECTION B

Total Estimated Number of Poles: _____ Transmission Poles

Participating Members maintains a 2-year cycle for pole inspection

Item #	Description	Price per pole	Total Price
14	Externally treated poles (includes reporting, sounding, and boring of poles) ground line treatment	\$ 66.18	\$
15	Rejected Pole (includes reporting, sounding, and boring of poles) excavated	\$ 62.21	\$
16	Reported Pole (includes visual reject and CCA poles)	\$ 8.95	\$
17	Private Property	\$ 6.69	\$
18	Internal Treatment	\$ 15.99	\$
19	Sound and Bore (includes reporting of poles)	\$ 9.90	\$
20	Re-enforceable Poles (includes ground line treatment)	\$ 67.83	\$
21	Poles with Risers	\$ 6.45	\$
22	MITC-FUME (Methylisothiocyanate) per vial (Estimates 3 vials per pole)	\$ 11.12	\$
23	Install asset numbers	\$ 1.40	\$
24	Guy Guard Installed	\$ 7.27	\$
25	Ground Wire Repaired	\$ 29.61	\$

SECTION C

The following portion applies to the pole reinforcement section:

Item #	Truss Strengths *	Contractor Truss Size	Contractor Truss Strength	Estimated # of Poles	Price per Pole	Total
25	35,000 ft/lbs.		ft/lbs.		\$ 726.47	\$
26	49,000 ft/lbs.		ft/lbs.		\$ 807.88	\$
27	56,000 ft/lbs.		ft/lbs.		\$ 822.28	\$
28	71,000 ft/lbs.		ft/lbs.		\$ 928.86	\$
29	90,000 ft/lbs.		ft/lbs.		\$ 997.34	\$
30	111,000 ft/lbs.		ft/lbs.		\$ 1,067.81	\$
31	128,000 ft/lbs.		ft/lbs.		\$ 1,109.92	\$
32	152,000 ft/lbs.		ft/lbs.		\$ 1,170.43	\$
33	169,000 ft/lbs.		ft/lbs.		\$ 1,274.79	\$
34	191,000 ft/lbs.		ft/lbs.		\$ 1,370.21	\$
35	210,000 ft/lbs.		ft/lbs.		\$ 1,402.02	\$

* Truss strengths are minimums and must be verified with literature or actual testing results

* Please refer to Truss Strength Requirement Table 3.

Section D

Sound and Bore Transmission Poles & GPS to be delivered in WSRI Personal Geodatabase Format

Item #	Description	Price per Pole	Total
36	Sound and Bore (includes reporting of poles & tagging)	\$ 35.20	\$
37	Sound Only (includes reporting of poles & tagging)	\$ 18.80	\$
38	Internal Treat using (Lentrek)	\$ 18.65	\$
39	GPS Coordinate delivered in Florida East Zone, NAD 83 State Plane Fleet coordinate format. Accuracy to be within 3 feet of the real world location of the structure (includes reporting of poles).	\$ 3.63	\$

Section E

GPS of Transmission Poles to be delivered in ESRI Personal Geodatabase Format

Item #	Description	Price per Pole	Total
40	GPS Coordinate delivered in NAD 83 State Plane Feet coordinate format. Accuracy to be within 3 feet of the real world location of the structure, (includes reporting of poles)	\$ 20.69	\$

****NOTES****

Pricing is to Include All Equipment, Materials, Labor and Any Other items as specified.

If there are conditions or situations that may warrant additional pricing, please specify the conditions and indicate the adder costs below.

In reference to Section 4, of the terms and conditions, please indicate if you are unable to provide service in a particular zone by printing the zone number (s) here. _____

If servicing a particular zone presents conditions that warrant additional pricing, please specify the zone and adder cost for that zone below.

Zone 1	Zone 2	Zone 3	Zone 4	Zone 5

Section F (Optional – Please see Section 6.7 on page 18 for explanation)

Bidders do not have to bid this portion and may choose to “No Bid” this service.

Item #	Description	Price per Pole	Total
41	Pole Attachment Inventory	\$	\$

4.0 HAS YOUR COMPANY HAD ANY STATE VIOLATIONS?

(IF SO, PLEASE DETAIL)

5.0 PROVIDE THE FOLLOWING SAFETY RATINGS:

EMR 2019 Rating: _____

EMR 2018 Rating: _____

EMR 2017 Rating: _____

Additional Pricing

Price Schedule 1

Distribution Pole Inspection and Treatment- Zones 1, 2, 3, 5

Line	Item	Price
1	PARTIAL EXCAVATE	\$ 20.09
2	LOAD CALC	\$ 8.81
3	ONLINE MAPPING & DELIVERY	\$ N/C
4	ID JU CATV ATTACH	\$ 1.65
5	ID JU PHONE ATTACH	\$ 1.65
6	ID JU OTHER ATTACH	\$ 1.65
7	REATTACH GROUND WIRE MOLDING	\$ 4.84
8	GPS COLLECT - ADD POLES	\$ 1.55
9	FOREMAN & TRUCK - HOURLY	\$ 129.78
10	CREW MEMBER - HOURLY	\$ 72.10

Price Schedule 2

Distribution Pole Inspection and Treatment- Zone 4

Line	Item	Price
1	PARTIAL EXCAVATE	\$ 26.11
2	LOAD CALC	\$ 8.81
3	ONLINE MAPPING & DELIVERY	\$ N/C
4	ID JU CATV ATTACH	\$ 1.65
5	ID JU PHONE ATTACH	\$ 1.65
6	ID JU OTHER ATTACH	\$ 1.65
7	REATTACH GROUND WIRE MOLDING	\$ 4.84
8	GPS COLLECT - ADD POLES	\$ 1.55
9	FOREMAN & TRUCK - HOURLY	\$ 129.78
10	CREW MEMBER - HOURLY	\$ 72.10

Price Schedule 3

Resiliency Survey and Design

Line	Item	Price
1	MOBILIZATION FEE (ONE-TIME)	\$ 1,500.00
2	SURVEY	\$ 44.00
3	RESILIENCY ANALYSIS & DESIGN	\$ 45.00
4	FIELD /W TRUCK HOURLY RATE	\$ 130.00

Price Schedule 4

Tough Truss Upgrade

Line	Item	Price
1	TTE 5315	\$ 1,391.25
2	TTE 7515	\$ 1,391.25
3	TTU 6 250 80X12	\$ 2,090.55
4	TTU 6 250 80X15	\$ 2,090.55
5	TTU 6 250 80X18	\$ 2,090.55
6	TTU 7 250 80X12	\$ 2,490.00
7	TTU 7 250 80X15	\$ 2,614.50
8	TTU 7 250 80X18	\$ 2,614.50
9	TTU 7 250 80X21	\$ 2,614.50
10	TTU 8 250 80X15	\$ 2,932.65
11	TTU 8 250 80X18	\$ 2,932.65
12	TTU 8 250 80X21	\$ 2,932.65
13	TTU 8 250 80X24	\$ 2,932.65
14	TTU 8 250 80X27	\$ 2,932.65
15	TTU 9 3125 80X15	\$ 3,140.55
16	TTU 9 3125 80X18	\$ 3,140.55
17	TTU 9 3125 80X21	\$ 3,140.55
18	TTU 9 3125 80X24	\$ 3,140.55
19	TTU 9 3125 80X27	\$ 3,140.55
20	TTU 9 3125 80X30	\$ 3,140.55
21	TTU 10 3125 80X15	\$ 3,561.60
22	TTU 10 3125 80X18	\$ 3,561.60
23	TTU 10 3125 80X21	\$ 3,561.60
24	TTU 10 3125 80X24	\$ 3,561.60
25	TTU 10 3125 80X27	\$ 3,561.60
26	TTU 10 3125 80X30	\$ 3,561.60
27	TTU 10 3125 80X33	\$ 3,561.60
28	TTU 11 3125 80X18	\$ 3,693.00
29	TTU 11 3125 80X21	\$ 3,693.00
30	TTU 11 3125 80X24	\$ 3,693.00
31	TTU 11 3125 80X27	\$ 3,693.00
32	TTU 11 3125 80X30	\$ 3,693.00
33	TTU 11 3125 80X33	\$ 3,693.00
34	TTU 12 3125 80X18	\$ 3,799.00
35	TTU 12 3125 80X21	\$ 3,799.00
36	TTU 12 3125 80X24	\$ 3,798.00
37	TTU 12 3125 80X27	\$ 3,798.00
38	TTU 12 3125 80X30	\$ 3,798.00
39	TTU 13 3125 80X24	\$ 3,999.00
40	TTU 13 3125 80X27	\$ 3,999.00
41	TTU 13 3125 80X30	\$ 3,999.00

42	TTU 13 3125 80X33	\$	3,999.00
43	TTU 14 375 80X24	\$	4,199.00
44	TTU 14 375 80X27	\$	4,199.00
45	TTU 14 375 80X30	\$	4,199.00
46	TTU 14 375 80X33	\$	4,199.00
47	INSTALL TRUSS COVER CAP	\$	20.78
48	PAINT BANDS	\$	21.69
49	DIFFICULT ACCESS	\$	349.13
50	NO RESTORATION - POLE REPLACED	\$	127.84
51	REMOVE & REPLACE CONCRETE	\$	80.73
52	EXCAVATE U/G CABLE	\$	69.42
53	NORES-REJECT (OR OBSTRUCTION)	\$	195.51
54	MITC FUME PER TUBE	\$	9.75
55	HOURLY RATE-FOREMAN & TRUCK	\$	384.04
56	HOURLY RATE-CREW MEMBER	\$	83.79
57	MISC PASS THROUGH +7%	\$	PASS THROUGH +7%

Pricing Notes

Pricing in this proposal is effective 11/01/2025 through 10/31/2026.

Digital Image

One attempt will be made to collect the Digital Image. Customer understands that weather, vegetation and physical obstructions may restrict the ability to capture the digital images. Osmose will not charge the Customer for any unattainable image collection. If requested however, Osmose field technicians can return to any structure location, for an hourly rate, to recollect data.

Private Property

The Private Property rate will be applied when a crew attempts to access a pole that cannot be reached due to homeowner/business access restrictions or limitations.

Groundwire Repair

Please note, the groundwire repair item listed on the price schedule will be made from the groundline to a distance as high as Osmose field technicians can reasonably reach from the ground (typically 7'-0" to 8'-0").

GPS Data

The GPS data (per structure) item includes a GPS point with an accuracy level of one to ten meters (1-10 meters). One attempt will be made to collect the GPS point. Osmose will not charge for any unattainable data collection. If requested however, Osmose field technicians can return to any pole location, for an hourly rate, to recollect data.

Mobilization

The mobilization billable included in the price schedule covers one mobilization only. If additional mobilizations are required, Osmose and Customer will mutually agree on potential additional costs.

Hourly Rates

Osmose is submitting prices for hourly rates for your convenience. These prices would apply for any work that Customer would request outside the scope of this proposal. These rates will not be utilized without prior approval from Customer. Submitting these prices in our proposal at this time will avoid future administrative delays and allow our crews to respond to your special requests in a more efficient and timely manner.

Pass-Through +7% Costs

Osmose will invoice Customer separately for any additional costs incurred. These costs will be treated as a pass-through for Osmose.