

**CITY OF OCALA  
CITY COUNCIL REPORT**

**Council Meeting Date: 10/05/21**

Subject: RFP# SUN/210102 Transit Management Services - SunTran

Submitted By: Tye Chighizola

Department: Growth Management

**STAFF RECOMMENDATION** (Motion Ready): Approve Agenda Item (ID # 16044) a three-year contract for SunTran operation and management services with RATP DEV USA, Inc. with an annual estimated yearly cost of \$2,155,390

**OCALA'S RELEVANT STRATEGIC GOALS:** Operational Excellence

**PROOF OF PUBLICATION:** Bid Released to Public: 2/15/2021

**BACKGROUND:**

On May 4, 2021, the City Council approved a six-month extension to the existing contract with RATP DEV (current operator) to allow the City to re-bid the management services contract. The City of Ocala Procurement Department issued RFP# SUN/210102 on February 15, 2021 and received two proposals from RATP DEV USA, Inc. and RTW Management, Inc. on May 26, 2021.

**FINDINGS AND CONCLUSIONS:**

The two proposals were reviewed by a selection committee which consisted of City Councilman, Ire J. Bethea; Transportation Planning Organization (TPO) Director, Rob Balmes; Chief Planning Official, David Boston; Senior Transit Planner, Ji Li; and Fiscal Manager, Holly Lang. After evaluation and scoring, the Selection Committee voted unanimously to begin contract negotiations with RATP Dev as the preferred firm on June 17, 2021. The proposed contract has a duration of three years with an option for one 3-year renewal period.

Proposer Name and Office Location	Final Ranking
<b>RATP DEV USA, Inc</b> Fort Worth, TX	<b>1</b> (91.6)
<b>RTW Management, Inc</b> Salt Lake City, UT	<b>2</b> (71)

**FISCAL IMPACT:**

The contract rate for the first three years is \$64.34 per revenue hour for an annual total of 33,500 revenue hours which equals \$2,155,390 per year over the next three years. This represents a \$5.40 increase per hour over the current contract rate with RATP DEV, which was established back in April 2018.

This activity is funded through Federal and State transportation grants and City/County matching funds. Funds are available in the current fiscal year in accounts 494-060-660-544-54-34010, 494-060-661-544-54-34010, 494-050-450-544-54-34010 and 494-050-451-544-54-34010.

**PROCUREMENT REVIEW:**

The contract has been reviewed and approved for compliance with the City's procurement policies and the Federal Transit Administration (FTA) requirements.

**LEGAL REVIEW:**

The contract will be reviewed and approved for form and legality by the City Attorney, Robert W. Batsel, Jr.

**ALTERNATIVE:**

Approve

Deny

Table

**SUPPORT MATERIALS:**

#a: NOTICE OF INTENT TO AWARD (PDF)

#b: RATP Dev Proposal (PDF)

#c: Request for Proposal (PDF)

#d: FINAL FOR SIGNATURES - Transit Management Services Agreement - RATP DEV USA - TPO-210102 (PDF)