



davenportgroup

City of Ocala

City of Ocala, FL – VCF for Utility
VxRail

DG17171

your **davenport group** representative

Andrew Holloway

Principal Account Executive

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Quote



Prepared For

City of Ocala
110 SE WATULA AVENUE
OCALA, FL 34471

Quote Number DG17171
Quote Date 01/29/2026
Quote Expiration 02/19/2026

Chris Ramos
cramos@ocalafl.gov

Contract Code(s)
GSA MAS 8F - Carahsoft - 47QSWA18D008F

60-Month Term Commitment

VMware Subscription - Year One

Qty	Description	Unit Price	Ex. Price
192	VMware Cloud Foundation - Per Core Subscription Subscription Term: 12 Months Subscription Dates: 2/26/2026 - 2/25/2027	\$298.00	\$57,216.00
Sub-Total			\$57,216.00

VMware Subscription - Years Two - Five

Qty	Description	Unit Price	Ex. Price
96	VMware Cloud Foundation - Per Core Subscription Subscription Term: 48 Months Subscription Dates: 2/26/2027 - 2/25/2031 \$28,608.00 Paid Yearly	\$298.00	\$114,432.00
Sub-Total			\$114,432.00

Total **\$171,648.00**

Payment Terms



Payment Terms:

Payment for products, software, subscriptions, and maintenance is Net 30 from the invoice date unless otherwise agreed upon. Davenport Group Care Services are considered maintenance for the purpose of these terms.

Davenport Group Professional Services are invoiced separately upon completion. The billing will be from the invoice date.

Recurring contracts will be reconciled based on actual usage, with invoice adjustments made to match the preceding terms' usage. Metered products billed periodically require payment upon receipt of the invoice.

Block Hours require payment in advance upon receipt of the invoice.

Payment Methods:

We accept ACH, bank-to-bank transfer, and credit card payments. A 4% processing fee applies to credit card transactions.

Pricing:

Pricing is valid through the expiration date stated in the quote, after which it is subject to change. Supplier provisions that alter pricing may affect subscription renewals.

Products listed may be subject to tariffs imposed by governmental authorities. Tariff charges are not included in the quoted prices and will be added to the invoice. Applicable taxes and shipping will also be included.

This proposal is subject to credit approval. Davenport Group reserves the right to cancel orders arising from pricing or other errors.

Cancellations, Late Fees & Non-Payment

Cancellation: Non-term and out-of-contract software contracts require 30 days' written notice for cancellation.

Late Fees: A 1.5% monthly fee will be assessed on past due amounts.

Non-Payment: Davenport Group reserves the right to cancel orders if payment is not received in accordance with these terms.

Returns & Inspections

Return Policy: Returns are not accepted unless the manufacturer confirms a product as defective. In such cases, Davenport Group will engage the manufacturer under its terms to replace or rectify the defective product.

Inspection: Customer must inspect all shipments upon receipt and notify Davenport Group within three (3) business days of any discrepancies or damaged items. Davenport Group cannot take corrective action after this period.

*Quotes and pricing terms are negotiated between Customer and Davenport Group and may be unique to the Customer. All data and information provided by Davenport Group is confidential and proprietary and may not be reproduced, published, or distributed beyond the Customer organization without the express prior written consent of Davenport Group. By proceeding with the purchase, Customer acknowledges and agrees to these terms.

Thank you for your business!

Signature

Date

Purchase Order Information



If applicable, please enter the PO Number and Shipping Address below.
**These fields are optional*

PO Number _____

Ship to Name _____

Street _____

City _____

State _____
**Use 2 Character Abbreviation*

Postal Code _____



Davenport Group Partner Services Subscription Agreement

This Partner Services Agreement (the “Subscription Agreement”) is entered into between City of Ocala, hereinafter referred to as “Client”, and Davenport Group Inc., hereinafter referred to as “Authorized Partner”.

1. Managed Services:

The Client hereby subscribes to the Managed Services described in Table 1.1 below.

Table 1.1 **60-Month Term Commitment**

Subscription Term (Months)	Description	Billing Cycle	# of Payments	Payment Amount	Total Subscription Amount
12	VMware Cloud Foundation - Per Core Subscription Subscription Dates: 2/26/2026 - 2/25/2027	Initial Payment	1	\$57,216.00	\$57,216.00
48	VMware Cloud Foundation - Per Core Subscription Subscription Dates: 2/26/2027 - 2/25/2031	Yearly	4	\$28,608.00	\$114,432.00

2. Payment Terms:

Table 1.1 outlines the subscription term, products, billing cycle, number of payments, and total subscription amount. Perpetual licenses require upfront payment in full. Subscription services are invoiced according to the terms listed below:

Payment Terms: Net 30

Estimated Subscription Start Date: February 26, 2026.

Billing Cycle: Yearly

3. Renewal Terms:

This subscription agreement does not contain an automatic renewal provision. Davenport Group will provide Client with written notification sixty (60) days prior to the expiration, including any pricing changes for the renewed term.

4. Microsoft Specific Terms:

Notwithstanding Section 3, Microsoft subscriptions are subject to the following specific terms:

4.1 Auto-Renewal:

Microsoft subscriptions shall automatically renew unless Client provides at least thirty (30) days' written notice prior to the expiration, either through the Davenport Group MyCloud Portal or by written notice to Davenport Group.

4.2 License Quantities:

Client may increase license quantities anytime (billed pro-rata immediately); decreases take effect at the next renewal date only.

4.3 Pricing Changes:

Microsoft establishes subscription pricing and may adjust pricing upon renewal without prior notification.

5. Early Termination:

In the event of early termination by the Client, the Client shall be responsible for the guaranteed term of engagement listed in Table 1.1 and the balance of fees shall be due immediately.

6. Acknowledgment of Third-Party Vendor Terms and Conditions:

Client acknowledges that use of the services or licenses is contingent upon acceptance and compliance with the third-party vendor's EULAs (End-User License Agreements) located at <https://davenportgroup.com/eula>. Davenport Group shall not be liable for Client's breach of vendor terms.

7. Authorized Partner Responsibilities:

Davenport Group is an authorized reseller partner acting on its own behalf, not as an agent or fiduciary of the Vendor(s). Davenport Group shall coordinate with the Vendor to ensure Client receives the Services listed in Table 1.1, but is not responsible for any Vendor's failure to provide or support the Services in accordance with the applicable Vendor terms.

8. Acceptance and Authorization:

IN WITNESS WHEREOF, the parties, through their duly authorized representatives, have executed this Subscription Agreement effective as of the date of the last signature below.

City of Ocala

Davenport Group, Inc.

Signature

Signature

Name

Name

Title

Title

Date

Date