



Ocala

110 SE Watula Avenue
Ocala, FL 34471

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Item Details

File Number: 2023-0227

ID #: 2023-0227

Type: Agenda Item

Status: Passed

Version: 1

Placement: 8

In Control: City Council

File Created: 11/17/2022

Presented By: :

Final Action: 12/06/2022

Item Title: Approve two-year agreement for underground and aerial fiber optic cable installation services on an as-needed basis from Service and Technology Network Solutions, Inc., in an amount not to exceed \$3,000,000

Internal Notes:

Target Meeting: 12/06/2022

Sponsors:

Enactment Date:

Attachments: FOR COUNCIL SIGNATURES - Underground Aerial Cable Installation, Service and Technology Network Solutions Inc. (OFN 220786), BID TABULATION.pdf

Enactment Number:

Recommendation:

Hearing Date:

Entered by: lramos@ocalafl.org

Effective Date:

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	City Council	12/06/2022	Approved				Pass
Action Text:							
Notes: Council Member Mansfield questioned how the City decided on \$3 million. Furthermore, asked if they are using a standard rate per foot. Director of Telecommunications Mel Poole responded the City listed 25 projects over a 2-year period. To note, two of projects are for high value customers; and the projects are a mix of the following: road, City, residential and business.							
Council Member Mansfield asked how the City calculates contingencies. Mr. Poole responded the contract is dependent on a flat footage cost.							
Council Member Mansfield asked if the City received more than one bid. Mr. Poole responded yes.							
Procurement & Contracting Officer Daphne Robinson commented the City solicited 752 vendors, and only 1 company expressed interest.							
There being no further discussion the motion carried by roll call vote.							

Aye: 5 Pro Tem Hilty Sr, Pro Tem Dreyer, Council Member Mansfield, Council
Member Musleh, and Council President Bethea Sr

Text of Legislative File 2023-0227

Submitted By: Lourdes Ramos

Presentation By: Mel Poole

..end

Department: Ocala Fiber Network

STAFF RECOMMENDATION (Motion Ready):

Approve two-year agreement for underground and aerial fiber optic cable installation services on an as-needed basis from Service and Technology Network Solutions, Inc., in an amount not to exceed \$3,000,000

..end

OCALA'S RELEVANT STRATEGIC GOALS:
Economic Hub

PROOF OF PUBLICATION:
Bid Released to the Public: 09/28/22

BACKGROUND:

The Ocala Fiber Network ("OFN") fiber cable plant has aged. Therefore, it will require a significant amount of maintenance, replacements, and upgrades. The replacement of end-of-life fiber optic cables and maintenance ensures network reliability and redundancy. OFN's fiber plant expansion is necessary to meet increasing residential and commercial customer growth which includes infrastructure within the City of Ocala and Marion County.

FINDINGS AND CONCLUSIONS:

On September 28, 2022, the City issued its Invitation to Bid ("ITB") No. OFN/220786 for the provision of installing Dielectric and Non-Dielectric Self-Supporting Fiber (trunk and service fiber optic cables) both underground and aerial. The City received one (1) bid from Service and Technology Network Solutions, Inc. from Ocala, FL. The bidder's unit pricing includes all labor and supplies to install fiber optic cable on an as-needed basis. OFN recommends approval of the contract with Service and Technology Network Solutions, Inc., in an amount not to exceed \$3,000,000. The two-year contract includes two (2) optional one-year renewals.

The provision of these services is critical to OFN's ongoing fiber cable maintenance, upgrades to infrastructure, and potential storm damage restoration.

□

FISCAL IMPACT:

The expenditure associated with Service and Technology Network Solutions, Inc., will be paid from:
FY23 \$1,500,000 490-031-292-539-64-63020|63021 Improvements O/T Buildings - Road Projects (\$5,000+)
FY24 \$1,500,000 490-031-292-539-64-63020|63021 Improvements O/T Buildings - Road Projects (\$5,000+)

PROCUREMENT REVIEW:

These goods and services were procured in compliance with the City's Procurement Policy.

LEGAL REVIEW:

This Agreement will be reviewed and approved for form and legality by City Attorney, William E. Sexton.

ALTERNATIVE:

- Approve with Changes
- Table
- Deny

