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# **CITY OF OCALA**

## **CITY COUNCIL REPORT**

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**Council Meeting Date: 01/19/21**

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Subject: Dark Fiber Cross Connectivity to Remote Schools (OPTICATEL)

Submitted By: Mel Poole

Department: Ocala Fiber Network

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**STAFF RECOMMENDATION** (Motion Ready): Approve Agenda Item (ID # 15358) three-year contract with OTI Fiber, LLC d/b/a OPTICATEL to provide dark fiber connections in the amount of \$117,029

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**OCALA'S RELEVANT STRATEGIC GOALS:** Economic Hub

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### **PROOF OF PUBLICATION:**

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#### **BACKGROUND:**

On December 1, 2020, City Council approved agreement #OFN 200983 to provide service to four remote schools. This support agreement with OPTICALTEL for dark fiber connections with a monthly fee of \$3,250.80 will enable the delivery of the required bandwidth to the Marion County Schools of Romeo Elementary, Dunnellon Elementary, Middle, and High Schools beginning July 1, 2021.

#### **FINDINGS AND CONCLUSIONS:**

The agreement will enable OFN to provide services as specified by the Marion County School Board's Request for Proposal #3841RC. There are no additional costs beyond the monthly lease fee of \$3,250.80.

#### **FISCAL IMPACT:**

The expenditure associated with OPTICALTEL will be paid from:

FY21 \$9,752 490-031-290-539-53-34050 Fiber for Resale

FY22 \$39,010 490-031-290-539-53-34050 Fiber for Resale

FY23 \$39,010 490-031-290-539-53-34050 Fiber for Resale

FY24 \$29,257 490-031-290-539-53-34050 Fiber for Resale

#### **PROCUREMENT REVIEW:**

This agreement has been reviewed and is in compliance with the City's procurement policies.

#### **LEGAL REVIEW:**

The contract will be reviewed and approved for form and legality by the City Attorney, Robert W. Batsel, Jr.

#### **ALTERNATIVE:**

Approve, table or deny

#### **SUPPORT MATERIALS:**

Agreement\_for\_Fiber\_Cross\_Connectivity\_Telecommunications\_Services\_\_OFN-201021\_ (PDF)