

## Products and Pricing Proposal

### Product Offering

SYNNEX Corporation offers the following Palo Alto Networks products and services at a fixed discount percentage off the commercial published pricelist (MSRP). A full listing of current products is provided on the included Excel file "SYNNEX-OMNIA Partners Price List July 2020".

Category	Subcategory	Discount %
Hardware and On-Premise Software	Cloud Security	20%
	Hard Disk Drives	20%
	Input Device Accessories	20%
	Network Accessories	20%
	Network Adapters / Cables	20%
	Network Devices	20%
	Network Storages	20%
	Power Accessories, Adapters, & Supplies	20%
	Rack System & Accessories	20%
	RAM Modules	20%
	Repeaters / Transceivers	20%
	Security Hardware & Software	20%
	Solid State Drives (SSD)	20%
	Storage Controllers	20%
Cloud Services	Cloud Security	15%
	Internet / Communication Applications	15%
	Security Service / Support	15%
	Security Software	15%
Service Packages	4-Hour Premium & Platinum Renewal	10%
	4-Hour Premium & Platinum Support	10%
	On-Site Spares	10%
	Premium & Platinum Support	10%
	Premium & Platinum Support Renewal	10%
	Standard Support	10%
	Standard Support Renewal	10%
Demisto and Prisma Public Cloud	Demisto and Prisma Cloud	5%
All Others	All Others	5%
Non-Discounted Products	Non-Discounted Products	0%