



CONTRACT# ITS/250475

**KnowBe4**  
33 N Garden Avenue, Suite 1200  
Clearwater, FL  
33755 US

**Created Date** 8/1/2025 11:39 AM  
**Expiration Date** 9/30/2025  
**Quote Number** Q-1404977  
**Payment Terms** Net 30

**Prepared By Email** Colleen Hernandez  
colleenh@knowbe4.com

**Contact Name** Christopher Ramos  
**Contact Phone** 3526292489  
**Contact Email** cramos@ocalafl.org

**Bill to Name** City of Ocala Florida  
110 SE WATULA AVE  
OCALA, FL 34471-2180  
United States

**Ship to Name** City of Ocala Florida  
110 SE WATULA AVE  
OCALA, FL 34471-2180  
United States

**Description** **Notes**

Non Profit Discounting has been applied to this quote.

PRODUCT	DESCRIPTION	TERM (Mos)	UPGRADE	QTY	LIST PRICE	SALES PRICE	MONTHLY NET PRICE	TOTAL PRICE
PHISHER PLUS	KnowBe4 PhishER Plus Subscription	30	X	850	USD 12.96	USD 10.71	USD 0.36	USD 9,103.50

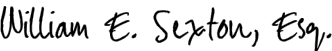
**Grand Total** USD 9,103.50

**Signature**   
**Name** Christopher Webb  
**Title** Chief of Staff  
**Date** 11/14/2025

**Terms & Conditions**

By accepting this Quote, you confirm that you possess the necessary authority to make this purchase on behalf of your organization and agree to remit payment within the specified terms. The Subscription Term commences upon our processing of this order, which occurs when we receive your signed Quote or accept a corresponding purchase order issued by Customer. For renewals, if the Quote is signed before the expiration of your current Subscription Term, the renewal term will begin on the day after the current Subscription Term expires. Unless included on the invoice, Customer is responsible for any applicable sales and use tax. KnowBe4's Terms of Service (KnowBe4.com/Legal) and Product Privacy Policy (KnowBe4.com/Product-Privacy-Notice) apply, unless mutually agreed otherwise in writing. Any capitalized but undefined terms herein shall have the meanings proscribed to them in the KnowBe4 Terms of Service. IF A PURCHASE ORDER IS REQUIRED BY CUSTOMER, THE PARTIES AGREE THAT ANY ADDITIONAL TERMS CONTAINED THEREIN WILL NOT BECOME PART OF THE AGREEMENT BETWEEN THE PARTIES AND, SPECIFICALLY, THAT THE TERMS OF THIS AGREEMENT WILL SUPERSEDE AND REPLACE ANY AND ALL TERMS IN ANY PURCHASE ORDER.

Approved as to form and legality:

**Signed by:**  
  
4A55AB8A8ED04F3...

## Certificate Of Completion

Envelope Id: 649B78F9-10B7-452F-90DE-DA4595096760

Status: Completed

Subject: SIGNATURE - PhishER Add-on to KnowBe4 Subscription (ITS/250475)

Source Envelope:

Document Pages: 1

Signatures: 2

Envelope Originator:

Certificate Pages: 5

Initials: 0

Patricia Lewis

AutoNav: Enabled

110 SE Watula Avenue

Envelopeld Stamping: Enabled

City Hall, Third Floor

Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Ocala, FL 34471

plewis@ocalafl.org

IP Address: 216.255.240.104

## Record Tracking

Status: Original

Holder: Patricia Lewis

Location: DocuSign

11/10/2025 2:40:45 PM

plewis@ocalafl.org

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: City of Ocala - Procurement & Contracting

Location: Docusign

## Signer Events

William E. Sexton, Esq.

wsexton@ocalafl.gov

City Attorney

Security Level: Email, Account Authentication (None)

## Signature

Signed by:  
  
4A55AB8A8ED04F3...

Signature Adoption: Pre-selected Style

Using IP Address: 216.255.240.104

## Timestamp

Sent: 11/10/2025 2:45:58 PM

Viewed: 11/14/2025 10:51:32 AM

Signed: 11/14/2025 10:51:39 AM

## Electronic Record and Signature Disclosure:

Accepted: 9/15/2023 9:02:35 AM

ID: 313dc6f2-e1d0-44c3-8305-6c087d6cdf0b

Christopher Watt

cwatt@ocalafl.org

Chief of Staff

Security Level: Email, Account Authentication (None)

DocuSigned by:  
  
8C80B9F07388433...

Signature Adoption: Pre-selected Style

Using IP Address: 216.255.240.104

Sent: 11/14/2025 10:51:40 AM

Viewed: 11/14/2025 11:14:34 AM

Signed: 11/14/2025 11:16:48 AM

## Electronic Record and Signature Disclosure:

Accepted: 11/14/2025 11:14:34 AM

ID: a9a7d0f4-6866-4250-98d9-a3c482ef70eb

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

## Certified Delivery Events

## Status

## Timestamp

## Carbon Copy Events

## Status

## Timestamp

## Witness Events

## Signature

## Timestamp

## Notary Events

## Signature

## Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	11/10/2025 2:45:58 PM
Certified Delivered	Security Checked	11/14/2025 11:14:34 AM
Signing Complete	Security Checked	11/14/2025 11:16:48 AM
Completed	Security Checked	11/14/2025 11:16:48 AM
Payment Events	Status	Timestamps
Electronic Record and Signature Disclosure		

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You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: [contracts@ocalafl.org](mailto:contracts@ocalafl.org)

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To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

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- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

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The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

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- Until or unless you notify City of Ocala - Procurement & Contracting as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by City of Ocala - Procurement & Contracting during the course of your relationship with City of Ocala - Procurement & Contracting.