



PLURALSIGHT

SALES ORDER

Quote: Q-561375

Expires: 10/3/2025

Prepared By : Tom Johnson

Sold To

City of Ocala  
110 SE Watula Ave  
Ocala, FL 34471  
United States

Bill To

Christopher Ramos  
110 SE Watula Ave  
Ocala, FL 34471  
United States

| Product Name | Service Period     | Quantity | List Price | Net Price | Total Price |
|--------------|--------------------|----------|------------|-----------|-------------|
| Everything   | 9/15/25 - 10/14/25 | 5        | USD 565.00 | USD 0.00  | USD 0.00    |
| TOTAL:       |                    |          |            |           | USD 0.00    |

Grand Total : USD 0.00

The Total Price set forth above is exclusive of applicable taxes. Pluralsight will include a separate charge for applicable taxes on the invoice issued to Customer.

This Sales Order is valid and binding on the parties when executed by both parties, and is subject to the additional terms referenced in Addendum A, attached below.

The parties' authorized signatories have executed this Sales Order effective as of Customer's date of signature below.

Customer Signature:

DocuSigned by:  
  
8C80B9F07388433  
**Name:** Christopher Watt  
**Title:** Chief of Staff

Pluralsight Signature:

  
**Name:** Jon Diaz  
**Title:** Assistant General Counsel,  
Contracts

**Date:** 9/23/2025

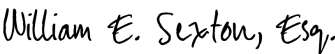
**Date:** 9/16/2025

Invoicing Terms

|                                          |                    |
|------------------------------------------|--------------------|
| Payment Terms:                           | Net 30             |
| Billing Frequency:                       | Annual             |
| Purchase Order Required:                 | _____              |
| Purchase Order#:                         | _____              |
| Billed via Customer Portal:              | _____              |
| Invoice Delivery Email:                  | cramos@ocalafl.gov |
| Initial here to confirm invoicing terms: | _____              |



Approved as to form and legality:

Signed by:  
  
4A55AB8A8ED04F3...

## Addendum A

**Product Descriptions**

The Everything package includes access to the Core Tech course library and all our domain-focused learning content, which includes the powerful cloud content and hands-on experiences from A Cloud Guru. The package includes video courses and hands-on learning labs across software development, IT ops, business and product management, cloud, security, **AI** and data.

The package also includes hands-on labs, paths, channels, course discussions, exercise files, mobile and TV apps, offline viewing, course completion certificates, learning checks, certification upload, Skill IQ, Role IQ, certification practice exams, cloud servers, instant terminal, cloud sandboxes, AI sandboxes, custom cloud sandboxes, customer support, license management, team management, role customization, priorities, advanced role analytics, advanced skills analytics, advanced channel analytics, trend analytics, and usage analytics.

**Terms & Conditions**

This Sales Order is governed by the Pluralsight Terms of Use located at <https://www.pluralsight.com/terms>, unless Pluralsight and Customer have entered into, or subsequently enter into, a separate Master Services Agreement (MSA) or other master agreement, in which case such separate agreement will govern and entirely supersede the Terms of Use. Pluralsight objects to and rejects all additions, exceptions, or changes to the Terms of Use (or separate master agreement, if applicable), whether contained in any purchase order, RFP, RFQ, or other form received from Customer or elsewhere. The inclusion of a purchase order, RFP, RFQ, or other Customer number on this Sales Order or a Pluralsight invoice is for reference purposes only and is not an acceptance by Pluralsight of any terms or conditions contained therein or elsewhere. Fees paid or payable under this Sales Order are non-refundable and non-cancelable. The Customer's authorized signatory has executed this Sales Order as of the date listed above.

**Special Terms**

The parties agree to amend the Pluralsight Terms of Use as detailed below:

**1.3 Order Term.** Unless earlier terminated in accordance with these Enterprise Terms or the applicable Order, each Order will continue for the initial term specified in such Order ("**Initial Order Term**") and, upon the date of expiration of the then-current term, such Order will renew for successive twelve-month terms upon written agreement between the parties (each, a "**Renewal Term**") or such other length of Renewal Term period as stated on the Order (the Initial Order Term and each Renewal Term, if any, collectively, the "**Order Term**" of such Order). Renewal of any Order may be conditioned on and subject to Customer's agreement to changes to these Enterprise Terms and applicable Addenda. Orders that are solely for professional services will remain in effect until the professional services are completed (unless earlier terminated in accordance with these Enterprise Terms or the Order) and will not

automatically renew, nor will any professional services included on any other Order automatically renew for a Renewal Term unless otherwise expressly specified on the applicable Order. Customer acknowledges that its access to a Service (or certain features thereof) may be automatically disabled upon expiration of the applicable Order Term.

**7.3 By Customer.** Customer shall not be required to indemnify Pluralsight except in accordance with federal statute that expressly permits such indemnification.

**9.10 Governing Law.** These Enterprise Terms will be interpreted, construed, and enforced in all respects in accordance with the local laws of the State of Florida, and not including the provisions of the 1980 U.N. Convention on Contracts for the International Sale of Goods. Each Party hereby irrevocably consents to the exclusive jurisdiction and venue of the federal, state, and local courts in the State of Florida in connection with any action arising out of or in connection with these Enterprise Terms.

## Certificate Of Completion

Envelope Id: 12A9D623-F62B-4C24-BF95-9DFB065877DB  
 Subject: SIGNATURE - Pluralsight Pilot Sales Order with Terms and Conditions (ITS/250995)  
 Source Envelope:  
 Document Pages: 4  
 Certificate Pages: 5  
 AutoNav: Enabled  
 Envelopeld Stamping: Enabled  
 Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Status: Completed  
  
 Envelope Originator:  
 Patricia Lewis  
 110 SE Watula Avenue  
 City Hall, Third Floor  
 Ocala, FL 34471  
 plewis@ocalafl.org  
 IP Address: 216.255.240.104

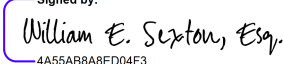
## Record Tracking

|                                          |                                                 |                    |
|------------------------------------------|-------------------------------------------------|--------------------|
| Status: Original<br>9/17/2025 2:38:34 PM | Holder: Patricia Lewis<br>plewis@ocalafl.org    | Location: DocuSign |
| Security Appliance Status: Connected     | Pool: StateLocal                                |                    |
| Storage Appliance Status: Connected      | Pool: City of Ocala - Procurement & Contracting | Location: Docusign |

## Signer Events

William E. Sexton, Esq.  
 wsexton@ocalafl.gov  
 City Attorney  
 Security Level: Email, Account Authentication (None)

## Signature

Signed by:  
  
 4A55AB8A8ED04F3...  
  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 216.255.240.104

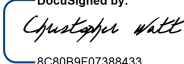
## Timestamp

Sent: 9/17/2025 2:48:06 PM  
 Viewed: 9/22/2025 10:47:57 AM  
 Signed: 9/22/2025 2:57:43 PM

## Electronic Record and Signature Disclosure:

Accepted: 9/15/2023 9:02:35 AM  
 ID: 313dc6f2-e1d0-44c3-8305-6c087d6cdf0b

Christopher Watt  
 cwatt@ocalafl.org  
 Chief of Staff  
 Security Level: Email, Account Authentication (None)

DocuSigned by:  
  
 8C80B9F07388433...  
  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 216.255.240.104

Sent: 9/22/2025 2:57:45 PM  
 Viewed: 9/23/2025 7:05:47 AM  
 Signed: 9/23/2025 7:06:00 AM

## Electronic Record and Signature Disclosure:

Accepted: 9/23/2025 7:05:47 AM  
 ID: 13fd06c9-7eb0-40b6-a620-8cf0bc1b3870

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

## Certified Delivery Events

## Status

## Timestamp

## Carbon Copy Events

## Status

## Timestamp

Christopher Ramos  
 cramos@ocalafl.gov  
 Security Level: Email, Account Authentication (None)

**COPIED**

Sent: 9/23/2025 7:06:01 AM

## Electronic Record and Signature Disclosure:

Not Offered via Docusign

| Witness Events | Signature | Timestamp |
|----------------|-----------|-----------|
|----------------|-----------|-----------|

| Notary Events | Signature | Timestamp |
|---------------|-----------|-----------|
|---------------|-----------|-----------|

| Envelope Summary Events | Status | Timestamps |
|-------------------------|--------|------------|
|-------------------------|--------|------------|

|                     |                  |                      |
|---------------------|------------------|----------------------|
| Envelope Sent       | Hashed/Encrypted | 9/17/2025 2:48:06 PM |
| Certified Delivered | Security Checked | 9/23/2025 7:05:47 AM |
| Signing Complete    | Security Checked | 9/23/2025 7:06:00 AM |
| Completed           | Security Checked | 9/23/2025 7:06:01 AM |

| Payment Events | Status | Timestamps |
|----------------|--------|------------|
|----------------|--------|------------|

| Electronic Record and Signature Disclosure |
|--------------------------------------------|
|--------------------------------------------|

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

From time to time, City of Ocala - Procurement & Contracting (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

### **Getting paper copies**

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

### **Withdrawing your consent**

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

### **Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

### **All notices and disclosures will be sent to you electronically**

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

### **How to contact City of Ocala - Procurement & Contracting:**

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: [contracts@ocalafl.org](mailto:contracts@ocalafl.org)

### **To advise City of Ocala - Procurement & Contracting of your new email address**

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

### **To request paper copies from City of Ocala - Procurement & Contracting**

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

### **To withdraw your consent with City of Ocala - Procurement & Contracting**

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

### **Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

### **Acknowledging your access and consent to receive and sign documents electronically**

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

By selecting the check-box next to 'I agree to use electronic records and signatures', you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify City of Ocala - Procurement & Contracting as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by City of Ocala - Procurement & Contracting during the course of your relationship with City of Ocala - Procurement & Contracting.