

From: [City of Ocala - Contracting Officer](#)
To: [Amy Johnson](#); [Shayatta J. Roberts](#); [Daphne Robinson](#); [Megan Dugan](#); [Contracts](#); [Eileen M. Marquez](#); [Louis Joseph](#); [Ashley Presley](#); [David C. Williams](#); [Patricia Lewis](#)
Subject: Your policy exception has been approved.
Date: Tuesday, October 21, 2025 12:28:39 PM

Your policy exception has been **approved**.

Approval Comments: drobinson@ocalafl.org

This request is approved. Holmatro brand extrication equipment was standardized on December 6, 2023, and PURSUANT TO ARTICLE IV OF PROCUREMENT POLICY PRO-070 THIS STANDARDIZATION IS GOOD THROUGH DECEMBER 5, 2033. In February of 2022, the City issued a Request for Information for Battery Powered Extrication Equipment, RFI#: OFR/210968. There were four (4) responsive vendors: (1) Purchase Point Equipment Supply, (2) Municipal Emergency Services, (3) Rescue Systems Unlimited, and Ten-8 Fire & Safety. After review and evaluation, Purchase Point Equipment Supply, which offered Homatro PSP 40 extrication equipment, was found to be the highest ranked vendor and selected for award. The award and purchase of two sets of extrication equipment from Purchase Point at the rate of \$36,996/each was approved by City Council on April 5, 2022. Brand name standardizations are allowed under the City's Procurement Policy when it is demonstrated by the Department that only specified makes and models of equipment will satisfy the City's needs and approved by the Procurement and Contracting Officer. Here, OFR is requesting approval of the standardization of Holmatro extrication equipment. Prior to 2022, the City utilized gas powered extrication equipment manufactured by Genesis Rescue for approximately 9 years. In 2022, OFR determined that a switch to battery powered equipment was necessary because battery powered units were easier to transport, took up less space in fire trucks, and were easier to maneuver on crash scenes because they did not have additional hoses or cords. Since the award to Purchase Point Equipment Supply in 2022, all OFR staff have been trained on the proper and safe use of the Homatro model. It is vital that the department maintain uniformity and compatibility with regard to this equipment to decrease the likelihood of unanticipated failures in the field. For this reason, the Procurement and Contracting Officer approves the standardization of Holmatro brand battery powered extrication equipment for the City of Ocala. After a Sole Source advertisement (SSP-216) in December of 2023, NAFECO was found to be the sole provider of Holmatro brand extrication equipment in the Southeast and PURSUANT TO ARTICLE IV OF PROCUREMENT POLICY PRO-070 THIS AWARD IS VALID THROUGH DECEMBER 5, 2028. Please ensure your purchase is scheduled for the next available Council agenda. The department should generate a requisition so that a Purchase Order with the City's terms and conditions can be generated.



Select exception type:

Procurement

Reason for procurement exception:

Standardization

Enter a brief description of your exception request:

A RFI was done in FY23 for extrication equipment. We brought in 4 vendors to demo their equipment after scoring it was decided to go with Holmatro. This is the equipment we purchased last year and would like to purchase the same equipment for our new apparatus. All employees have already been trained on this particular brand. If a different brand was bought there would have to be training done again. I have also attached the scoring that was done

Attach all documents related to the exception that can assist the Contracting Officer's decision.

[OFR - 11.7.2023 - Holmatro Extrication Equipment \(Standardization\) \(2\) \(1\).pdf](#)
[SSP-216 Holmatro, NAFECO - Approved \(1\).pdf](#)
[Q992025100709637.pdf](#)

Department

(OFR) FIRE RESCUE

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Who authorized requesting this exception?

Clint Johnson