

## PRICE VARIANCE

4/23/2025 REV 1

CITY OF OCALA FL - OFF RFP 21-980369 STATE OF FLORIDA ELECTRIC

(5) 35' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF FL - ELECTRIC BUS BASE	CITY OF OCALA SPEC	VARIANCE
LOW FLOOR PLUS EXTERIOR STYLING PACKAGE	INCLUDED IN BASE	REQUIRED	-
CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCLUDED IN BASE	REQUIRED	-
ESS ENERGY STORAGE SYSTEM WITH 7 BATTERY PACKS (686 KWH)	INCLUDED IN BASE	REQUIRED	-
(1) CCS TYPE 1 PLUG-IN CHARGING PORT CURBSIDE REAR	INCLUDED IN BASE	REQUIRED	-
COOLANT FILTER FOR EBUS APPLICATION	INCLUDED IN BASE	REQUIRED	-
DISC BRAKES	INCLUDED IN BASE	REQUIRED	-
AXLE HUB SEALS (OIL)	INCLUDED IN BASE	REQUIRED	-
MERITOR FRONT & REAR AXLES	INCLUDED IN BASE	REQUIRED	-
MAGNETIC AXLE DRAIN PLUGS	INCLUDED IN BASE	REQUIRED	-
ELECTRONIC STABILITY CONTROL	INCLUDED IN BASE	REQUIRED	-
AUTOMATIC TRACTION CONTROL	INCLUDED IN BASE	REQUIRED	-
WHEEL MOUNTING (HUB PILOTED)	INCLUDED IN BASE	REQUIRED	-
WHEELS - (7) ALUMINUM HIGH POLISHED	INCLUDED IN BASE	REQUIRED	-
DURABRIGHT WHEELS	NOT INCLUDED IN BASE	REQUIRED	479.00
TIRES - CUSTOMER SUPPLIED	INCLUDED IN BASE	GILLIG PROVIDED (7) TIRES	6,545.00
ELECTRIC STEERING ASSIST	INCLUDED IN BASE	REQUIRED	-
VIP TEXTURED STEERING WHEEL	INCLUDED IN BASE	REQUIRED	-
ELECTRIC PROGRAMMABLE GAUGE (REAR RUN BOX)	INCLUDED IN BASE	REQUIRED	-
ELECTRIC HYDRAULIC PUMP	INCLUDED IN BASE	REQUIRED	-
ELECTRICAL TOW CONNECTION	NOT INCLUDED IN BASE	REQUIRED	183.00
AD-IP AIR DRYER FOR EBUS APPLICATION	INCLUDED IN BASE	REQUIRED	-
LEVEL 2 INSULATION	INCLUDED IN BASE	REQUIRED	-
(2) ODYSSEY AGM GROUP 31	INCLUDED IN BASE	REQUIRED	-
BATTERY JUMP START CONN (FRONT CONNECTION)	INCLUDED IN BASE	REQUIRED	-
LIFT-U LU 18 WHEELCHAIR RAMP	INCLUDED IN BASE	REQUIRED	-
TK ELECTRIC HVAC SYSTEM TE18	INCLUDED IN BASE	REQUIRED	-
R407C REFRIGERANT	INCLUDED IN BASE	REQUIRED	-
DRIVERS AUXILIARY OVERHEAD VENTILATION DIFFUSERS	INCLUDED IN BASE	REQUIRED	-
KNEELING - FRONT ONLY	INCLUDED IN BASE	REQUIRED	-
EBUS COLD WEATHER PACKAGE W/ DIESEL & ELECTRIC FIRED AUXILIARY COOLANT HEATER	NOT INCLUDED IN BASE	NOT REQUIRED	-
EBUS COLD WEATHER FRONT THRESHOLD HEATER AND REAR CURB SIDE HEATER	NOT INCLUDED IN BASE	NOT REQUIRED	-
DASH FAN(S)	NOT INCLUDED IN BASE	(1) REQUIRED	95.00
40" SLIDE GLIDE FRONT DOOR	INCLUDED IN BASE	REQUIRED	-
34" SWING OPEN REAR DOOR	INCLUDED IN BASE	REQUIRED	-
FULL DRIVER DOOR CONTROLS	INCLUDED IN BASE	REQUIRED	-

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VAPOR 5-POSITION MANUAL DOOR CONTROL	INCLUDED IN BASE	REQUIRED	-
44" ELE. EQUIPMENT CABINET W / 2 FANS	INCLUDED IN BASE	REQUIRED	-
PASSENGER INFO STATION	NOT INCLUDED IN BASE	OBIC19/21 4PW 1L	365.00
SCHEDULE RACKS	NOT INCLUDED IN BASE	(3) 3.75" W x 7" H x 1.5" D CLEAR ACRYLIC	75.00
AMSECO INSIGHT PRIME W/ A.R.M, Q'STRAIT RESTRAINTS	INCLUDED IN BASE	AMSECO INSIGHT PRIME PLUS (OCALA SPEC)	8,027.00
UPPER DECK SEAT RISERS FOR FORWARD FACING SEATS	NOT INCLUDED IN BASE	REQUIRED	3,229.00
AMSECO ARM W/ Q'STRAIT BELTS AT ADA POSITIONS	INCLUDED IN BASE	(1) Q-POD AND (1) QUANTUM	18,943.00
SSTL FRONT WHEELWELL VERTICAL STANCHIONS (CS & SS)	INCLUDED IN BASE	REQUIRED	-
RECARO ERGO METRO AM80 W/ HEADREST & 3-PT BELT	INCLUDED IN BASE	RECARO ERGO METRO AM80 W/ HEADREST & 3-PT ORANGE BELT	-
ADJUSTABLE D-LOOP (RECARO ONLY)	INCLUDED IN BASE	NOT REQUIRED	(230.00)
PULL CORD PASSENGER SIGNALS	INCLUDED IN BASE	REQUIRED	-
STOP REQUEST LAMP AT DASH INCLUDED W/ MULTIFUNCTIONAL DASH DISPLAY II	INCLUDED IN BASE	REQUIRED	-
WRAPAROUND DRIVERS BARRIER W/OUT SCHEDULE HOLDERS	INCLUDED IN BASE	REQUIRED	-
DRIVERS PROTECTION BARRIER	NOT INCLUDED IN BASE	AROWGUARD W/ EXTENDED GLASS	5,475.00
OVERHEAD GRAB STRAPS	NOT INCLUDED IN BASE	NOT REQUIRED	-
SSTL STANCHIONS	INCLUDED IN BASE	REQUIRED	-
AROW PASSENGER WINDOWS (FRAMED FULL FIXED)	INCLUDED IN BASE	AROW BONDED FRAME/ FULL SLIDERS	2,360.00
HALOGEN LOW & HIGH BEAM HEADLIGHTS	INCLUDED IN BASE	LED LOW & HIGH BEAM	1,100.00
4" LED STOP/TAIL / TURN / BACK UP LAMPS	INCLUDED IN BASE	REQUIRED	-
AUXILIARY STOP LAMPS	NOT INCLUDED	(2) 4" RED LED AUXILIARY STOP LAMPS MOUNTED LOWER CENTER HVAC GRILL	150.00
I/O CONTROLS INTERIOR LAMPS	INCLUDED IN BASE	REQUIRED	-
PLEASURE RADIO	NOT INCLUDED IN BASE	REI,AM/FM,CD,MP3,USB,WEATHERBAND PLAYER, W/ BUILT-IN PA FUNCTION W/ METRA 44-U01R ANTENNA	456.00
2-WAY RADIO & ANTENNA	INCLUDED IN BASE	REQUIRED	-
REI PA SYSTEM / VOICE ANNUNCIATOR	INCLUDED IN BASE	INCLUDED W/ ITS SYSTEM	-
(6) INSIDE SPEAKERS	INCLUDED IN BASE	REQUIRED	-
CAD / AVL ITS SYSTEM	NOT INCLUDED IN BASE	AVAIL ITS SYSTEM (PER OCALA SPEC)	58,059.00
AUTOMATIC PASSENGER COUNTER	NOT INCLUDED IN BASE	INCLUDED IN ITS	-
DRIVERS SPEAKER	INCLUDED IN BASE	REQUIRED	-
HAND HELD MIC	INCLUDED IN BASE	REQUIRED	-
BOOM MIC	NOT INCLUDED IN BASE	REQUIRED	50.00
OUTSIDE SPEAKERS	(1) SPEAKER MOUNTED FRONT C/S SKIRT PANEL	REQUIRED	

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TWIN VISION WHITE DESTINATION SIGNS (FRONT & CURBSIDE)	INCLUDED IN BASE	REQUIRED	-
FAREBOX - PRE-WIRE ONLY	INCLUDED IN BASE	DIAMOND SV , W 2 VAULTS	3,174.00
FAREBOX GUARD	INCLUDED IN BASE	REQUIRED	-
MANUAL PASSENGER COUNTER	NOT INCLUDED IN BASE	REQUIRED 2 ROW X 4 TALLY	352.00
FULL COMPOSITE FLOOR	INCLUDED IN BASE	REQUIRED	-
ALTRO FLOORING MATERIAL	INCLUDED IN BASE	REQUIRED	-
FLOOR TRIM	VINYL	REQUIRED	-
FRONT & REAR ROOF HATCHES	INCLUDED IN BASE	REAR ONLY	(254.00)
EXTERIOR MIRRORS - 10" X 11" 2-PC, FLAT / CONVEX W/ REMOTE & HEAT	INCLUDED IN BASE	REQUIRED	-
SUN SHADES	AUTO-MOTION, CORD RELEASE	REQUIRED	-
FIRE SUPPRESSION - AMEREX V-30 W/ 24HR BATTERY WITHOUT / ESS SUPPRESSION	INCLUDED IN BASE	FOGMAKER	(692.00)
VIDEO SURVEILLANCE	NOT INCLUDED IN BASE	TSI (PER CUSTOMER SPEC)	13,653.00
BIKE RACK	NOT INCLUDED IN BASE	SPORTWORKS DL 2 SSTL	1,438.00
BIKE RACK DEPLOYED LAMP	NOT INCLUDED IN BASE	REQUIRED	200.00
10 UNIT MEDICAL AID KIT	NOT INCLUDED IN BASE	REQUIRED	35.00
ELECTRONIC MFD MULTI FUNCTION DASH DISPLAY (MFD II)	INCLUDED IN BASE	REQUIRED	-
WASTE CONTAINER	NOT INCLUDED IN BASE	REQUIRED RUBBERMAID 2.25 GALLON MOUNTED ON FRONT DASH AREA.	170.00
ADJUSTABLE PEDALS	NOT INCLUDED IN BASE	REQUIRED	1,130.00
EXTERIOR PAINT - 1 COLOR	INCLUDED IN BASE	REQUIRED	-
CLEAR COAT	NOT INCLUDED IN BASE	REQUIRED	650.00
EXTERIOR GRAPHICS - BUS NUMBERS ONLY	INCLUDED IN BASE	REQUIRED	-
WARRANTY - ESS (BATTERIES) 72 MONTHS / 300,000 MILES	INCLUDED IN BASE	REQUIRED	-
WARRANTY - (TRACTION MOTOR) 36 MONTHS / 100,000 MILES	INCLUDED IN BASE	REQUIRED	-
WARRANTY (ALL OTHER COMPONENTS BASE COVERAGES INCLUDED IN CONTRACT	INCLUDED IN BASE	REQUIRED	-
TRAINING	NOT INCLUDED IN BASE	(2) 24 HOUR CLASSES FOR BEB, 9840 PER CLASS X 2 = 19,680 / 5 BUSES	3,936.00

TOTAL CITY OF OCALA, FL VARIANCES	129,153.00
PSTA, FL - STATE OF FLORIDA 35' LOW FLOOR PLUS ELECTRIC BASE W/ 7 PACKS (686 kWh) UNIT PRICE	849,293.00
DELIVERY INCLUDED IN BASE	-
CITY OF OCALA, FL 35' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE	978,446.00
PPI 1413 ADJUSTMENT 362.9 (MAR '25) / 283.4 (OCT '21) = 28.05%	274,454.00
<b>CITY OF OCALA, FL 35' LOW FLOOR PLUS ELECTRIC BUS PRICE</b>	<b>1,252,900.00</b>

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