

BID TABULATION & NOTICE OF INTENT TO AWARD



Bid Name: **Pool Chemical Delivery and Service (2022-2025)**

ProRFx ID: ITB11122100000147

Solicitation: **ITB# REC/211027**

Notifications Sent: 108; Bids: 2

Buyer: Eileen Marquez

Buyer Email: emarquez@ocalafl.org

Buyer Phone: 352-629-8362

12/14/21 Notice of Intent to Award to Aquasol Commercial Chemical, Inc.
pending City Council approval.

Bidder Name & Office Location	Office Location	Total Bid Amount (3-Year Term)		
Aquasol Commercial Chemical, Inc. d/b/a Poolsure	Houston, TX	\$ 78,077.40		
		Pool Chemicals	Equipment Lease	Preventive Maintenance
		\$ 60,977.40	\$ 12,240.00	\$ 4,860.00
Electro-Mechanic Industries, Inc.	Orlando, FL	\$ 81,572.40		
		Pool Chemicals	Equipment Lease	Preventive Maintenance
		\$ 51,867.00	\$ 27,905.40	\$ 1,800.00

POOL CHEMICALS (ITEMS 1-5)					
Item	Description	Quantity	UOM	Unit Price	Total
1	Sodium Hypochlorite 12.5% mini bulk liquid	5,800	Gallon		
	Aquasol Commercial Chemical, Inc.	5,800	Gallon	\$ 1.89	\$ 10,962.00
	Electro-Mechanic Industries, Inc.	5,800	Gallon	\$ 1.58	\$ 9,164.00

Item	Description	Quantity	UOM	Unit Price	Total
2	Sulfuric Acid 38% mini bulk liquid	700	Gallon		
	Aquasol Commercial Chemical, Inc.	700	Gallon	\$ 3.35	\$ 2,345.00
	Electro-Mechanic Industries, Inc.	700	Gallon	\$ 3.20	\$ 2,240.00

Item	Description	Quantity	UOM	Unit Price	Total
3	Sodium Bicarbonate	110	50 lb bag		
	Aquasol Commercial Chemical, Inc.	110	50 lb bag	\$ 27.98	\$ 3,077.80
	Electro-Mechanic Industries, Inc.	110	50 lb bag	\$ 26.00	\$ 2,860.00

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Item	Description	Quantity	UOM	Unit Price	Total
4	Cyanuric Acid (Stabilizer)	25	50 lb bag		
	Aquasol Commercial Chemical, Inc.	25	50 lb bag	\$ 62.00	\$ 1,550.00
	Electro-Mechanic Industries, Inc.	25	50 lb bag	\$ 70.00	\$ 1,750.00

Item	Description	Quantity	UOM	Unit Price	Total
5	Calcium Chloride Flakes	60	50 lb bag		
	Aquasol Commercial Chemical, Inc.	60	50 lb bag	\$ 39.85	\$ 2,391.00
	Electro-Mechanic Industries, Inc.	60	50 lb bag	\$ 21.25	\$ 1,275.00

TOTAL: POOL CHEMICALS (ITEMS 1-5)				Annual Total	3-YR Term Total
Aquasol Commercial Chemical, Inc.				\$ 20,325.80	\$ 60,977.40
Electro-Mechanic Industries, Inc.				\$ 17,289.00	\$ 51,867.00

EQUIPMENT LEASE (ITEMS 6-11)					
Item	Description	Quantity	UOM	Unit Price	Total
6	Programmable pH and sanitizer ORP controller with remote monitoring	2	EA		
	Aquasol Commercial Chemical, Inc.	2	EA	\$ 90.00	\$ 180.00
	Electro-Mechanic Industries, Inc.	2	EA	\$ 125.00	\$ 250.00

Item	Description	Quantity	UOM	Unit Price	Total
7	Stenner pumps (rated for pool sizing)	8	EA		
	Aquasol Commercial Chemical, Inc.	8	EA	\$ 20.00	\$ 160.00
	Electro-Mechanic Industries, Inc.	8	EA	\$ 20.00	\$ 160.00

Item	Description	Quantity	UOM	Unit Price	Total
8	325-gallon liquid Chlorine tank	2	EA		
	Aquasol Commercial Chemical, Inc.	2	EA	no cost	no cost
	Electro-Mechanic Industries, Inc.	2	EA	\$ 86.22	\$ 172.44

Item	Description	Quantity	UOM	Unit Price	Total
9	165-gallon bulk sulfuric acid tank	2	EA		
	Aquasol Commercial Chemical, Inc.	2	EA	no cost	no cost
	Electro-Mechanic Industries, Inc.	2	EA	\$ 53.17	\$ 106.34

Item	Description	Quantity	UOM	Unit Price	Total
10	165-gallon liquid Chlorine tank	1	EA		
	Aquasol Commercial Chemical, Inc.	1	EA	no cost	no cost
	Electro-Mechanic Industries, Inc.	1	EA	\$ 53.17	\$ 53.17

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Item	Description	Quantity	UOM	Unit Price	Total
11	100-gallon bulk sulfuric acid tank	1	EA		
	Aquasol Commercial Chemical, Inc.	1	EA	no cost	no cost
	Electro-Mechanic Industries, Inc.	1	EA	\$ 33.20	\$ 33.20

TOTAL: EQUIPMENT LEASE (ITEMS 6-11)				Annual Total	3-YR Term Total
Aquasol Commercial Chemical, Inc.				\$ 4,080.00	\$ 12,240.00
Electro-Mechanic Industries, Inc.				\$ 9,301.80	\$ 27,905.40

PREVENTIVE MAINTENANCE					
Item	Description	Quantity	UOM	Unit Price	Total
12	Preventive maintenance for chemical pumping equipment at all three locations. (April & October)	2	LS		
	Aquasol Commercial Chemical, Inc.	2	LS	\$ 810.00	\$ 1,620.00
	Electro-Mechanic Industries, Inc.	2	LS	\$ 300.00	\$ 600.00

TOTAL: PREVENTIVE MAINTENANCE				Annual Total	3-YR Term Total
Aquasol Commercial Chemical, Inc.				\$ 1,620.00	\$ 4,860.00
Electro-Mechanic Industries, Inc.				\$ 600.00	\$ 1,800.00

Item	Description	Quantity	UOM	Unit Price	Total
13	Hourly rate for equipment maintenance and servicing during normal hours	1	HR		
	Aquasol Commercial Chemical, Inc.	1	HR	\$ 95.00	\$ 95.00
	Electro-Mechanic Industries, Inc.	1	HR	\$ 80.00	\$ 80.00

Item	Description	Quantity	UOM	Unit Price	Total
14	Hourly rate for Emergency/after-hours equipment maintenance and servicing	1	HR		
	Aquasol Commercial Chemical, Inc.	1	HR	\$ 142.50	\$ 142.50
	Electro-Mechanic Industries, Inc.	1	HR	\$ 120.00	\$ 120.00