



MARTIN OTILIO FEBRES JR.

2104 W. KENNEDY BLVD.

TAMPA, FL 33606

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MFEbres@encorebroadcast.com

PRO FORMA				9/3/2020
COMPANY:	Ocala (City of Ocala) - I.T. Department	FOB:	Destination	
ATTENTION:	Will Pintos / Alina Schaad	DELIVERY:	30 Days ARO	
ADDRESS:	110 SE Watula Avenue, 1st Floor	VALID:	20 Days	
CITY/STATE/ZIP:	Ocala, FL 34471	TERMS:	Net 30	
PHONE:	(352) 629-8238 / (352) 629-8208 / (352) 629-8232	NOTES:	City chambers	
EMAIL:	wpintos@ocalafl.org / aschaad@ocalafl.org		camera upgrade	

Item	Qty.	Model	Description	Unit Cost	Ext. Cost
1	2	AW-HN130WPJ	Panasonic HD Integrated PTZ Camera with NDI HX (White)	\$ 7,200.00	\$ 14,400.00
2	2	FEC-150WMW	Panasonic Wall mount for white AW-UE150 & HE/HN130	\$ 234.25	\$ 468.50
3	1	AW-RP60GJ5	Panasonic AW-RP60 Remote Camera Controller	\$ 2,242.86	\$ 2,242.86
4	1	AW-PS551PJ	Panasonic AC Power Adapter	\$ 694.94	\$ 694.94
5	1	PX-30E	Elmo Document Camera	\$ 2,350.83	\$ 2,350.83
6	1	TCMASDI-BR2	NewTek TriCaster Mini Advanced HD4 SDI Bundle with Control Surface & Travel Case	\$ 11,995.00	\$ 11,995.00
7	12	SW2 HD 4K PLUS	Extron SW2 HD 4K PLUS Two Input 4K/60 HDMI Switcher	\$ 545.45	\$ 6,545.40
8	1	Ki Pro GO	AJA Portable Multichannel H.264 USB 3.0 Recorder/Player - 2RU	\$ 3,995.00	\$ 3,995.00
9	4	SDCZ880-256G-A46	SanDisk 256GB Extreme Pro USB 3.1 Solid State Flash Drive	\$ 81.24	\$ 324.96
10	1	TLM-102	Datavideo 10" Dual IPS LCD Monitor - 4RU	\$ 1,168.75	\$ 1,168.75
11	12	AS221F-BK	NEC AccuSync 21.5" 16:9 IPS Monitor	\$ 168.18	\$ 2,018.16
12	1	P2418HT	Dell 24" 16:9 10-Point Touchscreen IPS Monitor	\$ 345.93	\$ 345.93
13	1	DSC HD-3G A	Extron HDMI to 3G-SDI Scaler with Audio Embedding - 1RU	\$ 1,500.00	\$ 1,500.00
14	3	RSU 129	Extron 1U 9.5" Deep Universal Rack Shelf, Gray	\$ 116.67	\$ 350.01
15	2	DTP HD DA8 4K 330	Extron HDMI to Eight Output DTP DA - 330 feet (100 m)	\$ 3,325.00	\$ 6,650.00
16	16	DTP2 R 211	Extron 4K/60 HDMI DTP2 Receiver with Audio De-Embedding - HDMI 4K/60 Rx - 330 feet (100 m)	\$ 633.33	\$ 10,133.28
17	1	3GDA	AJA 3G-SDI 1x6 Reclocking Distribution Amplifier	\$ 384.74	\$ 384.74
18	1	KUMO-1616	AJA KUMO 1616 Compact 3G-SDI Router - 1RU	\$ 1,943.18	\$ 1,943.18
19	1	KUMO-CP	AJA KUMO CP Remote Control Panel -1RU	\$ 579.55	\$ 579.55
20	1	GEN10	AJA HD/SD/AES Sync Generator with Universal Power Supply	\$ 344.48	\$ 344.48
21	1	LCS-120-01	Listen Technologies Wi-Fi/RF Base System	\$ 1,341.57	\$ 1,341.57
22	1	IPCP Pro 555	Extron IP Link Pro Control Proc., LL UI Upgrade - 1RU	\$ 4,650.00	\$ 4,650.00
23	1	TLP Pro 725T	Extron 7" Tabletop TouchLink Pro Touchpanel	\$ 1,825.00	\$ 1,825.00
24	1	SG350-28MP	Cisco 350 Series 28-Port PoE+ Managed Gigabit Ethernet Switch - 1RU	\$ 1,150.15	\$ 1,150.15

25	1	SL-1U-LLO370M-LG	Superlogics 1U Rack Mount Industrial PC - Rackmount featuring Long Production Cycle Motherboard (Through Q4 2024) with Intel Q370 Chipset, 8th and 9th Gen Core i7/i5/i3 (LGA1151), 2x GB (10/100/1000) LAN, HDD or SSD, 2x Serial, Up to 64GB RAM, 6x USB 2.0, 6x USB 3.1, 260W ATX12V Power Supply - 1RU	\$ 943.75	\$ 943.75
26	1	DWR-35-22PD	Middle Atlantic DWR Sectional Wall Mount Rack (Black)	\$ 1,628.09	\$ 1,628.09
27	1	RM-LCD-PNLK	Middle Atlantic Rackmount Panel for LCD Monitors (3 RU, Tilting Plate)	\$ 179.53	\$ 179.53
28	2	UTR1	Middle Atlantic Rackshelf for Mounting Half- and Third-Rack Components - 1RU (2RU)	\$ 36.37	\$ 72.74
29	1	FS1-X	AJA Frame Synchronizer & Converter with MADI Audio - 1RU	\$ 3,360.58	\$ 3,360.58
30	1	MediaPort 200	Extron HDMI and Audio to USB Scaling Bridge - 1RU	\$ 2,750.00	\$ 2,750.00
31	15	Engineering	Integration (includes engineering and project manager), Commissioning (includes design/as built drawings) & Training (includes system training)	\$ 1,250.00	\$ 18,750.00
32	10	Installation	Installation - includes a total of 2 people but not limited to mainly cable pulling & terminating, labeling, rack and switches ~~~ Decommissioning of current system and rack, removal and repositioning of cables and mini rack, installation of wall mounted rack in closet	\$ 1,500.00	\$ 15,000.00
33	1	Materials	Installation materials includes but not limited to cables (coax, cat5/6e & HDMI), connectors and adapters	\$ 4,500.00	\$ 4,500.00
34				\$ -	\$ -
35				\$ -	\$ -
				TOTAL	\$ 124,586.98

TERMS:

*A restocking fee of 20% will be assessed on all orders refused or returned unused.

*Quoted price does not include applicable Sales Tax or shipping charges unless indicated above.

*Shipping is FOB Origin - Pre Paid and added to invoice unless indicated above.

*All credit card payments will be assessed a 3% convenience fee unless otherwise noted.

I have read and accept the terms of this quote which governs the sale of products to my company as Buyer (the "Terms") by signing where indicated below. When sent by facsimile or email transmission I agree that my signature, on behalf of Buyer shall be conclusive evidence of Buyer's acceptance of terms.

ACCEPTED AND AGREED BY:

PRINT NAME:		DATE:	
SIGNATURE:			