
		Vigilant Solutions, LLC P.O Box 841001 Dallas, Texas 75202 (P) 925-398-2079 (F) 925-398-2113			
Issued To:	Ocala Police Department - Attention: Joshua Sasso			Date:	08-14-24
Project Name:	Ocala- Fixed LPR L5F only w NASPO OK-MA-145-21-500			Quote ID:	CBV-1035-08

L5F

annual licensing is \$400 per camera
requires constant power and internet
start up added, does not include installation

Qty	Item #	Description
(1)	VSBSCSVC-03 List = \$480.00 Each Sell = \$4,500.00 Each	Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> Includes access to all LEARN or Client Portal and CarDetector software updates Priced per camera per year for 31-60 total camera units Requires new/existing Enterprise Service Agreement (ESA)
Subtotal Price (Excludes sales tax)		\$4,500.00
(1)	VS-TRVL-01 List = \$1,860.00 Each Sell = \$1,550.00 Each	Vigilant Travel via Client Site Visit <ul style="list-style-type: none"> Vigilant certified technician to visit client site Includes all travel costs for onsite support services
Subtotal Price (Excludes sales tax)		\$1,550.00
(9)	SSU-SYS-COM List = \$1,194.00 Each Sell = \$995.00 Each	Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> Vigilant technician to visit customer site Includes system start up, configuration and commissioning of LPR system Includes CDM/CDF Training Applies to mobile (1 System) and fixed (1 Camera) LPR systems
Subtotal Price (Excludes sales tax)		\$8,955.00
(12)	VS-FX-UNI-POLE-WALL-ASSY List = \$420.00 Each Sell = \$250.00 Each	Fixed LPR Camera Bracket <ul style="list-style-type: none"> Pole or Wall Mount - UPR ARM ASSY POLE & WALL MOUNT BLK REV B
Subtotal Price (Excludes sales tax)		\$3,000.00

(9)	BCAV1F2-C600 List = \$3,954.00 Each Sell = \$2,636.00 Each	Vigilant Fixed Camera Communications Box <ul style="list-style-type: none"> Linux Comms Box using VLP5200 Manages power and communications for up to four (4) Vigilant fixed LPR cameras Includes modem for communication with cellular carriers <ul style="list-style-type: none"> SIM Card not included
Subtotal Price (Excludes sales tax)		\$23,724.00
(6)	VSF-035-L5F More Info List = \$7,794.00 Each Sell = \$5,196.00 Each	L5F Fixed LPR Camera with Sun Shield - 35mm Lens with Camera Cable <ul style="list-style-type: none"> Dual-lens camera with infrared LEDs for plate illumination 85ft - 105ft capture distance and up to 2 lane coverage Internal trigger for capture of plate alphanumerics, vehicle make and model Camera housing with included sunshield is IP67 rated for reliable use in varied weather conditions 60' camera cable included Includes CarDetector LPR software for local server hosting LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> Full suite of LPR tools including data analytics
Subtotal Price (Excludes sales tax)		\$31,176.00
(6)	VSF-025-L5F More Info List = \$7,794.00 Each Sell = \$5,196.00 Each	L5F Fixed LPR Camera with Sun Shield - 25mm Lens with Camera Cable <ul style="list-style-type: none"> Dual-lens camera with infrared LEDs for plate illumination 55ft - 85ft capture distance and up to 2 lane coverage Internal trigger for capture of plate alphanumerics, vehicle make and model Camera housing with included sunshield is IP67 rated for reliable use in varied weather conditions 60' camera cable included Includes CarDetector LPR software for local server hosting LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> Full suite of LPR tools including data analytics
Subtotal Price (Excludes sales tax)		\$31,176.00

Qty	Item #	Description
(12)	VS-SHP-02 List = \$84.00 Each Sell = \$67.20 Each	Vigilant Shipping Charges - Fixed or Comms <ul style="list-style-type: none"> Applies to each fixed camera LPR System Or Communication Box Purchased without LPR System Shipping Method is FOB Shipping
Subtotal Price (Excludes sales tax)		\$806.40

Optional warranty

Qty	Item #	Description
(12)	CDFS-4HWW List = \$2,520.00 Each Sell = \$1,680.00 Each	Fixed Camera LPR System - Extended Hardware Warranty - 4 Additional Years <ul style="list-style-type: none"> Fixed LPR System LPR hardware component replacement warranty Applies to 1-Channel hardware system kit Valid for 4 years from standard warranty expiration
Subtotal Price (Excludes sales tax)		\$20,160.00

Quote Notes:

1. This quote will expire on Oct 2nd, 2024
2. No installation and/or service included in this proposal unless explicitly stated above.
3. Customer shall be responsible for obtaining all necessary permits and engineering drawings, if necessary. Motorola may obtain permits/drawing if mutually agreed upon in writing, at additional cost to the Customer.
4. All hardware components to have standard One (1) year hardware warranty.
5. This purchase does not include a SIM for cellular service
6. MSI's Master Customer Agreement: https://www.motorolasolutions.com/en_us/about/legal.html (and all applicable addenda) shall govern the products & services and is incorporated herein by this reference. Any free services provided under this offer are provided AS IS with no express or implied warranty
7. Pricing discount based on NASPO contract.

Quoted by: Caroline Bonczyk - Mobile Video ITS - 773-560-4980 - caroline.bonczyk@motorolasolutions.com

Total Price	\$125,047.40 (Excludes sales tax) (Including All Adds)
--------------------	--

Contract Terms Acknowledgement

This Contract Terms Acknowledgement (this “**Acknowledgement**”) is entered into between **Vigilant Solutions, LLC**, a Delaware corporation (“**Vigilant**”) and the entity set forth in the signature block below (“**Customer**”). Vigilant and Customer will each be referred to herein as a “**Party**” and collectively as the “**Parties**”.

1. Contract Terms Acknowledgement. Customer acknowledges that they have received Statements of Work that describe the services provided on this Agreement. Parties acknowledge and agree that the terms of the Master Customer Agreement (“MCA”), including all applicable Addenda, shall apply to the Services set forth in the accompanying Ordering Document. Vigilant's Terms and Conditions, available at https://www.motorolasolutions.com/en_us/about/legal.html, including the Master Customer Agreement, is incorporated herein by this reference. By signing the signature block below, Customer certifies that it has read and agrees to the provisions set forth in this Acknowledgement and the signatory to this Acknowledgement represents and warrants that he or she has the requisite authority to bind Customer to this Acknowledgement.

2. Entire Agreement. This Acknowledgement, including the accompanying Ordering Document, supplements the terms of the MCA, applicable Addenda, and Ordering Documents entered between the Parties and forms a part of the Parties’ Agreement.

3. Disputes; Governing Law. Sections 12 – Disputes of the MCA is hereby incorporated into this Acknowledgement *mutatis mutandis*.

4. Execution and Amendments. This Acknowledgement may be executed in multiple counterparts and will have the same legal force and effect as if the Parties had executed it as a single document. The Parties may sign in writing or by electronic signature. An electronic signature, facsimile copy, or computer image of a signature will be treated, and will have the same effect as an original signature, and will have the same effect, as an original signed copy of this document. This Acknowledgement may be amended or modified only by a written instrument signed by authorized representatives of both Parties.

The Parties hereby enter into this Acknowledgement as of the last signature date below.

Customer: _____

Signature: _____

Name: _____

Title: _____

Email: _____

Date: _____



Standard LPR Hosting Services w/ LPR, Fees and Payment Provision

I License Key: The Camera License Key (CLK) means an electronic license key that will permit the use of MSI's LPR software to be used with standard MSI issued LPR cameras (one CLK per LPR camera) and select MSI Software Products.

II Offer Services: This Offer includes the following Software Services / Software Products:

- LPR Software Services / Software Products:
 - Basic Service:
 - MSI Managed/Hosted LPR Account
 - CarDetector LPR Software w/ all updates
 - Standard Service:
 - Mobile Hit Hunter (for CarDetector Mobile LPR Software)
 - Unlimited Mobile Companion (for Android or iPhone) Single Plate Scan
- Optional Parking Services:
 - Parking Toolkit (software application)
 - Parking Integration (3rd party system integration)
 - Scofflaw Alerting Service

III Annual Service Fees (CLKs): The Service Fees applicable to each Annual Service Period shall be as follows:

Annual Service Fee per CLK				
Total CLKs under this Offer	0-14 CLKs	15-30 CLKs	31-60 CLKs	Over 60 CLKs
Vigilant Basic LPR Service	525.00	450.00	400.00	275.00
Vigilant Standard LPR Service	750.00	640.00	565.00	390.00

Optional Parking Services: Software and/or data services related to Parking specific application and use:

Annual Parking Services Fee Schedule	
Parking Enforcement System Toolkit	\$1,000.00
Parking Integration Service	\$1,000.00
Scofflaw Alerting Service	\$25,000.00

Area intentionally left blank



IN WITNESS WHEREOF, the undersigned has agreed to this rate sheet as of the Signature Date.

Company Name: _____

Signer's Name: _____

Signer's Email: _____

Signature Date: _____

Signature: _____