



CaseGuard, Inc.  
855-255-9955  
1700 N Moore St, Suite 1701  
Arlington, VA 22209

Billed To	Date of Issue	Invoice Number	Amount Due (USD)
Daniel Del Visco	05/28/2025	CS1603025	\$22,725.00
Ocala Police Department	Due Date		
402 S Pine Ave	06/27/2025		
Ocala, FL 34471			

Description	Rate	Qty	Line Total
CaseGuard Studio Premium Plan	\$3,948.00	5	\$19,740.00
1 User License - Annual Subscription			
Personalized Training	\$199.00	15	\$2,985.00
Subtotal			22,725.00
Tax			0.00
Total			22,725.00
Amount Paid			0.00
Amount Due (USD)			\$22,725.00

Terms  
Annual subscription charge (5 Premium Licenses) for CaseGuard Studio  
Payment is due on June 27th annually.  
Thank you.

## CaseGuard Studio

8526



1700 N Moore Street Suite 1701  
Arlington, Virginia 22209

Created Date 5/13/2025

Expiration Date 7/31/2025

Quote Number 19801419

Prepared By George Tsounos  
Email gtsounos@caseguard.com

Contact Name Daniel Del Visco

C-250718

Bill To Name Ocala Police Department (FL)  
Bill To 402 S Pine Ave  
Ocala, FL 34471  
USA

## Proposed Solution: Premium Plan

We are thrilled to partner with your organization to revolutionize your redaction process. To meet your needs, we propose our all-in-one **Premium Plan** - a package designed for organizations seeking extraordinary speed, efficiency, and **automation** on redacting **unlimited** multi-media files such as Video/Image, Audio, and Documents.

- **Each premium license** includes unlimited video, audio, image, and document redaction plus 240 hours of automatic AI transcription/translation for audio or 48,000 pages of automatic AI document analysis.

Product	Sales Price	Quantity	Price Protection	Total
Premium Plan - Annual Subscription	\$3,948.00	5.00	1 Year	\$19,740.00
Personalized Training (Per Hour)	\$199.00	15.00	1 Year	\$2,985.00
	Tax		\$0.00	
	Estimated Total		\$22,725.00	

Overview **\*Attached Hereto**

CaseGuard is committed to providing the most advanced media editing and redaction solution on the market, tailored to meet the dynamic needs of modern organizations. CaseGuard Studio, our secure, local desktop application has an intuitive interface, serving thousands of clients from various sectors- including law enforcement, healthcare, education, transportation, finance, and private enterprises- making us confident in our ability to deliver an unparalleled experience.

## Unlimited Video and Image Redaction

- Manually and automatically redact all objects such as **faces, license plates, screens, and notepads** from still or shaky footage recorded using a body-worn cam, dash cam, or handheld cameras and images.
- Unredact one or more objects (face, license plate, etc).
- Track and redact any object in your video through "Object Tracking."
- Video and image editing tools and enhancements (cut, merge, drop segments).
- Merge videos taken from different cameras/angles into one video "Split Screen."
- Redact thousands of videos/images using the "Bulk Wizard."
- Define redaction watcher once, then drag-and-drop any video/image for automatic redaction.
- Automatic custom chain-of-custody reporting, including the Standard Report, Exemption log, Privilege log, Object detection log, and more.
- Collaborate with your team on redaction projects using the "Redaction Pool."

## Audio Redaction - with Automatic Transcription and Translation

- Manually and automatically mute or bleep personally identifiable information (PII), such as **names, phone numbers, addresses, SSNs, payment information, and 33 other categories**, from any audio file.
- Identify and rename speakers.
- Automatically transcribe in over 100 languages and dialects.
- Automatically translate in over 74 languages.
- Provide automatic & manual closed captions.
- Create and apply a custom list of redactions using "List Analysis."
- Change voice to protect identities.

- Audio editing tools (cut, merge, drop segments of audio).
- Noise removal & change volume.
- Redact thousands of audio files at once using the "Bulk Wizard."
- Define redaction watcher once, then drag and drop any audio file for automatic redaction.
- Automatic custom chain of custody reporting, including Standard Report, Exemption Log, Privilege log, and Analytics Report.
- Collaborate with your team on redaction projects using the "Redaction Pool."

## Document Redaction

- Manually and automatically redact personally identifiable information (PII), such as **names, phone numbers, emails, addresses, SSNs, payment information, and more** from any document including but not limited to police reports, bank statements, medical documents, and FOIA requests.
- Find and Redact any word, sentence, or paragraph.
- Search and redact patterns like emails, social security numbers, zip codes, or credit card numbers with one click.
- Create a list of custom patterns, including but not limited to PII, to redact in a document.
- OCR in 10+ languages.
- AI Object Detection for checks, credit cards, and more.
- Create a block list to keep certain words unredacted.
- Anonymize thousands of resumes instantly.
- Edit any document by removing pages, extracting specific pages, merging files, and reordering pages.
- Create and apply a custom watermark.
- Create and save custom redaction templates, then apply them to thousands of similarly formatted documents (ex: medical forms)
- Implement Bates Stamping.
- Redact thousands of documents at once using the "Bulk Wizard."
- Define redaction watcher once, then drag and drop any document file for automatic redaction.
- Automatic custom chain of custody reporting, including Standard Report, Exemption Log, Privilege log, and Analytics Report.
- Collaborate with your team on redaction projects using the "Redaction Pool."

## Client Testimonials

### Spokane Police Department

#### Mike Snell | Police Records

My experience with CaseGuard started in March of 2017. They had been working with my agency since September of 2016, but I didn't come into the mix until March. We had a demonstration provided, and I was blown away. I remember thinking to myself "This can't \*possibly\* work that well – this is a demo, of course, they're going to show their software under ideal conditions!". They must have known what I was thinking, because we then used "real world" bodycam video's and we used videos with a variety of light levels, action levels, etc – and the software, while not perfect (nothing ever is) is at least 3-4x better than what I was using previously, for redaction.

For example - I was tasked to do "time trials" – how long it took to redact videos using the "old" method versus CaseGuard. CaseGuard is faster at the actual redacting process, more accurate, easier to use, and uses far fewer keystrokes, 100% of the time. (Now, think about the time saved, which is money saved, as well as "wear and tear" on the employee doing the redactions. 5000 separate keystrokes to redact a video, or 20? Which would you prefer?) Case in point - a video that took me 4 hours to redact using the "old" method, took me an hour and 5 minutes using CaseGuard.

This is just the tip of the iceberg. The folks I have been in contact with, are very responsive to requests for assistance, extremely knowledgeable, friendly, they have and continue to help me numerous times throughout this process. They are also willing to listen to customer ideas about how to make things better with the program.

I truly cannot possibly say enough good things about this product, and my experiences with them. I am thrilled with my agency choice to use CaseGuard, so if you are considering getting imaging software for your agency – please, don't hesitate to give me a call, or send me an email, and I'm happy to tell you my experiences in full detail and answer any "real world" questions you may have.

### Wichita Police Department

#### Krissie Lagana

The practical and real-life uses of CaseGuard redaction software. I have had the pleasure of using CaseGuard for almost a year now. I found CaseGuard to be a major asset to our Police Department.

Redaction is a necessary tool that goes hand in hand with body-worn videos. I found myself struggling with the daunting task of redacting videos, as my only redaction tool was extremely time-consuming, inaccurate, and not user-friendly.

I began my journey researching what redaction software programs were available and were able to try demos from different companies. This gave me practical experience with different products. My favorite by far was CaseGuard. I found CaseGuard to be user-friendly. I didn't have to learn new terminology to use the system. I was able to quickly navigate myself through the software and started redacting right away. With CaseGuard I was able to quickly, efficiently, and accurately redact videos. I used the software to not only redact body camera video, but also surveillance videos.

Through my journey, I found myself using CaseGuard software to benefit the Police Department in ways other than redactions. Ultimately, solving crimes is one of the major functions of the Police Department. I was able to use the enhancement feature built into CaseGuard to assist our detectives in identifying individuals. CaseGuard, along with good detective work, has been able to solve crimes. As a department, we have been able to enhance facial features, tag and vehicle information, and tattoos. This list will continue to grow as the needs of the department present themselves.

**CONTRACT# OPD/250718**

The customer service with CaseGuard is above any other company. I always get a hold of a knowledgeable staff member who is friendly and willing to go above and beyond to help me with my situation. Many situations I come across are situationally unique and I need someone who is knowledgeable to help me with my unique situation.

I am very proud to be a customer of CaseGuard. I look forward to growing and expanding with the company as it grows and evolves with body-worn cameras.

**Notes**


Maintenance, support, and upgrades for CaseGuard Studio are all included. All new features and enhancements will automatically be available for Premium members.

**Terms**


This proposal is valid for 90 days.

\* Initial Term. This Agreement shall commence on the Effective Date and shall continue in full force and effect for the initial term set forth on the applicable Ordering Document ("Initial Term"), unless earlier terminated. Upon the expiration of the Initial Term, the Agreement may be renewed for an additional one (1) year periods (each "Renewal Term"), subject to mutual written agreement of the parties.

**Quote Acceptance Information**

Signature DocuSigned by:  
  
Name Peter Lee  
Title City Manager  
Date 6/30/2025

Modifications to Finaal Cover, LLC d/b/a CaseGuard Studio  
Terms and Conditions Approved By:

Signature: Signed by:  
  
Print Name: George Tsounos  
Date: 6/26/2025

Approved as to form and Legality:

Signed by:  
  
William E. Sexton, City Attorney

**\*CITY CONTRACT PROVISIONS**

**PUBLIC RECORDS.** Case Guard Studio shall comply with all applicable provisions of the Florida Public Records Act, Chapter 119, Florida Statutes. Specifically, Case Guard Studio shall:

- A. Keep and maintain public records required by the public agency to perform the service.
- B. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- C. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if Case Guard Studio does not transfer the records to the public agency.
- D. Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of Case Guard Studio or keep and maintain public records required by the public agency to perform the service. If Case Guard Studio transfers all public records to the public agency upon completion of the contract, Case Guard Studio shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If Case Guard Studio keeps and maintains public records upon completion of the contract, Case Guard Studio shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

**IF CASE GUARD STUDIO HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO CASE GUARD STUDIO'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT: CITY OF OCALA, OFFICE OF THE CITY CLERK; 352-629-8266; E-mail: [clerk@ocalafl.gov](mailto:clerk@ocalafl.gov); City Hall, 110 SE Watula Avenue, Ocala, FL 34471.**

**NO WAIVER OF SOVEREIGN IMMUNITY.** Nothing herein is intended to waive sovereign immunity by the City to which sovereign immunity may be applicable, or of any rights or limits of liability existing under Florida Statute § 768.28. This term shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until any proceeding brought under this Agreement is barred by any applicable statute of limitations.

**TERMINATION FOR NON-FUNDING.** In the event that budgeted funds to finance this Agreement are reduced, terminated, or otherwise become unavailable, City may terminate this Agreement upon written notice to Case Guard Studio without penalty or expense to City. City shall be the final authority as to the availability of budgeted funds.

## Certificate Of Completion

Envelope Id: 1F5C5F46-00BD-4618-8B66-F7D5AE8F1F42	Status: Completed
Subject: SIGNATURE - Agreement for CaseGuard Studio (5 Premium Licenses) Subscription (OPD/250718)	
Source Envelope:	
Document Pages: 5	Signatures: 3
Certificate Pages: 5	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Porsha Ullrich
Time Zone: (UTC-05:00) Eastern Time (US & Canada)	110 SE Watula Avenue
	City Hall, Third Floor
	Ocala, FL 34471
	pullrich@ocalafl.gov
	IP Address: 216.255.240.104

## Record Tracking

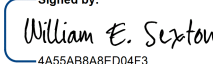
Status: Original	Holder: Porsha Ullrich	Location: DocuSign
6/26/2025 3:53:19 PM	pullrich@ocalafl.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: City of Ocala - Procurement & Contracting	Location: Docusign

## Signer Events

Signer Events	Signature	Timestamp
George Tsounos gtsounos@caseguard.com Security Level: Email, Account Authentication (None)	<p>Signed by:</p>  <p>0C04B82E667F454...</p> <p>Signature Adoption: Pre-selected Style Using IP Address: 66.128.242.158</p>	<p>Sent: 6/26/2025 3:56:04 PM</p> <p>Viewed: 6/26/2025 3:58:17 PM</p> <p>Signed: 6/26/2025 3:58:49 PM</p>

### Electronic Record and Signature Disclosure:

Accepted: 6/26/2025 3:58:17 PM  
ID: fc33be04-0aac-49e3-acfa-b02fb4342fb3

William E. Sexton wsexton@ocalafl.gov City Attorney Security Level: Email, Account Authentication (None)	<p>Signed by:</p>  <p>4A55AB8A8ED04F3...</p> <p>Signature Adoption: Pre-selected Style Using IP Address: 216.255.240.104</p>	<p>Sent: 6/26/2025 3:58:50 PM</p> <p>Viewed: 6/26/2025 4:02:19 PM</p> <p>Signed: 6/26/2025 4:03:16 PM</p>
-------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------

### Electronic Record and Signature Disclosure:

Accepted: 9/15/2023 9:02:35 AM  
ID: 313dc6f2-e1d0-44c3-8305-6c087d6cdf0b

Peter Lee plee@ocalafl.org City Manager City of Ocala Security Level: Email, Account Authentication (None)	<p>DocuSigned by:</p>  <p>5BB28E162F2E4C2...</p> <p>Signature Adoption: Pre-selected Style Using IP Address: 216.255.240.104</p>	<p>Sent: 6/26/2025 4:03:17 PM</p> <p>Viewed: 6/30/2025 10:54:38 AM</p> <p>Signed: 6/30/2025 10:55:00 AM</p>
------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------

### Electronic Record and Signature Disclosure:

Not Offered via Docusign

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	6/26/2025 3:56:04 PM
Certified Delivered	Security Checked	6/30/2025 10:54:38 AM
Signing Complete	Security Checked	6/30/2025 10:55:00 AM
Completed	Security Checked	6/30/2025 10:55:00 AM
Payment Events	Status	Timestamps
Electronic Record and Signature Disclosure		

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

From time to time, City of Ocala - Procurement & Contracting (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

### **Getting paper copies**

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

### **Withdrawing your consent**

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

### **Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

### **All notices and disclosures will be sent to you electronically**



Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

### **How to contact City of Ocala - Procurement & Contracting:**

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: [contracts@ocalafl.org](mailto:contracts@ocalafl.org)

### **To advise City of Ocala - Procurement & Contracting of your new email address**

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

### **To request paper copies from City of Ocala - Procurement & Contracting**

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

### **To withdraw your consent with City of Ocala - Procurement & Contracting**

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to [contracts@ocalafl.org](mailto:contracts@ocalafl.org) and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

### **Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

### **Acknowledging your access and consent to receive and sign documents electronically**

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

By selecting the check-box next to 'I agree to use electronic records and signatures', you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify City of Ocala - Procurement & Contracting as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by City of Ocala - Procurement & Contracting during the course of your relationship with City of Ocala - Procurement & Contracting.