



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

\$33,295.00

PHONE (800) ALANJAY (252-6529)		DIRECT	863-402-4234	WWW.AL	ANJAY.COM	61866-2
	2003 U.S. 27 South	MOBILE	863-991-4693		g P.O. BOX 9200	
Office	Sebring, FL 33870	FAX	863-402-4221	Addre	Sebring, FL 33871	-9200
	ODIONAL QUOTE DATE					

ORIGINAL QUOTE DATE 2/25/2025

QUICK QUOTE SHEET

REVISED QUOTE DATE 2/25/2025

REQUESTING AGENCY	OCALA, CITY OF		
CONTACT PERSON	JOHN KING	EMAIL	JKING@OCALAFL.ORG

PHONE 352-351-6648 MOBILE FAX

SOURCEWELL CONTRACT # 2025 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL 4435
2025 TOYOTA RAV4 AWD LE

CUSTOMER ID OPD 2026 CIP BUDGET CONTRACT PRICE \$31,971.00

BED LENGTH

FACTORY OPTIONS	DESCRIPTION		
MY26 BUDGET	PRICING ESTIMATE FOR MY26 MODEL	\$2,000.00	
0040	SUPER WHITE EXTERIOR		
FB20	BLACK, FABRIC SEAT TRIM	\$0.00	
2.5L	**HYBRID Engine Typeßas/Electric I- Displacement D.5 L/152 Euel System Port/Direct Injection SAE Net Horsepower @ RPM 208 @ 5700 SAE Net Torque @ RPM 263 @ 5200	\$0.00	
MR20	All Weather Floor Mats with All Weather Cargo Tray	\$495.00	
PW PL	PWR WINDOWS AND LOCKS (INCL)	\$0.00	
RKE	Proximity Key For Doors And Push Button StartRemote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic ButtonRemote Releases -Inc: Mechanical Fuel	\$0.00	
ВТ	BLUE TOOTH (STD)	\$0.00	
BUC	FACTORY BACK UP CAMERA(STD).	\$0.00	
	FACTORY OPTIONS	\$2,495.00	
CONTRACT OPTIONS	DESCRIPTION		
W TLI2-4-AW	(4) Whelen ION T-Series DUAL color ultra thin light heads with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).	\$900.00	
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00	
	CONTRACT OPTIONS	\$900.00	

TRADE IN	TOTAL COST	\$35,366.00
	VECTOR TAKE TRADE INC. NOW ACK ADOLD MUNICIPAL FINANCING NOW	

TOTAL COST LESS TRADE IN(S) QTY 1 \$35,366.00

Estimated Annual payments for 60 months paid in advance: \$8,131.37

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY SCOTT WILSON FLEET SALES MANAGER scott.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.

I am always happy to be of assistance.

Window Sticker

SUMMARY

[Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE)

MSRP:\$31,900.00

Interior: Nutmeg, Fabric Seat Trim

Exterior 1:Ice Cap

Exterior 2:No color has been selected.

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OFTIONS		
CODE	MODEL	MSRP
4435	[Fleet] 2025 Toyota RAV4 (4435) Hybrid LE AWD (SE)	\$31,900.00
	OPTIONS	
040	Ice Cap	\$0.00
FB40	Nutmeg, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00
	SUBTOTAL	\$31,900.00
	Adjustments Total	\$0.00
	Destination Charge	\$1,395.00
	TOTAL PRICE	\$33,295.00

FUEL ECONOMY

Est City:41 (2024) MPG

Est Highway:38 (2024) MPG

Est Highway Cruising Range:551.00 mi

At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 24804. Data Updated: Feb 24, 2025 6:43:00 PM PST.

Standard Equipment

-	•
Mechanical	
	Engine: 2.5L 4-Cylinder Atkinson Cycle
	Engine Auto Stop-Start Feature
	Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler
	Transmission: Elect. Continuously Variable (eCVT)
	Automatic Full-Time All-Wheel
	550CCA Maintenance-Free Battery w/Run Down Protection
	Hybrid Electric Motor
	Towing Equipment -inc: Trailer Sway Control
	4920# Gvwr 1230# Maximum Payload
	Gas-Pressurized Shock Absorbers
	Front And Rear Anti-Roll Bars
	Electric Power-Assist Speed-Sensing Steering
	14.5 Gal. Fuel Tank
	Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher
	Permanent Locking Hubs
	Strut Front Suspension w/Coil Springs
	Double Wishbone Rear Suspension w/Coil Springs
	Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
	Brake Actuated Limited Slip Differential
	Lithium Ion (li-Ion) Traction Battery
Exterior	
	Wheels: 17" x 7.0J Silver Aluminum Alloy
	Tires: 225/65R17 AS
	Steel Spare Wheel
	Compact Spare Tire Mounted Inside Under Cargo
	Clearcoat Paint
	Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent

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Exterior	
	Black Rear Bumper w/Black Rub Strip/Fascia Accent
	Black Bodyside Cladding and Black Wheel Well Trim
	Chrome Side Windows Trim and Black Front Windshield Trim
	Body-Colored Door Handles
	Black Power Side Mirrors w/Manual Folding
	Fixed Rear Window w/Fixed Interval Wiper and Defroster
	Deep Tinted Glass
	Fixed Interval Wipers
	Galvanized Steel/Aluminum Panels
	Lip Spoiler
	Black Grille w/Body-Color Surround
	Liftgate Rear Cargo Access
	Tailgate/Rear Door Lock Included w/Power Door Locks
	LED Brakelights
	Headlights-Automatic Highbeams
	Auto Off Reflector Led Low/High Beam Daytime Running Auto High-Beam Headlamps
	Laminated Glass
Entertainment	
	Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Aux Audio Input Jack, Steering Wheel Controls, Voice Activation, Radio Data System and External Memory Control
	Radio: AM/FM/XM Audio System -inc: 8" touch screen and 6 speakers
	Streaming Audio
	Integrated Roof Antenna
	Bluetooth Wireless Phone Connectivity
	2 LCD Monitors In The Front
Interior	
	Driver Seat
	Passenger Seat
	60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat
	Manual Tilt/Telescoping Steering Column

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Interior	
	Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Power/Regen, Trip Odometer and Trip Computer
	Power Rear Windows and Fixed 3rd Row Windows
	Wi-Fi Connect with up to 2GB within 3-month trial Mobile Hotspot Internet Access
	Front Bucket Seats -inc: 6-way adjustable driver and 4-way adjustable passenger seats
	Front Cupholder
	Rear Cupholder
	Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
	Remote Releases -Inc: Mechanical Fuel
	Cruise Control w/Steering Wheel Controls
	Adaptive w/Traffic Stop-Go
	Dual Zone Front Automatic Air Conditioning
	HVAC -inc: Underseat Ducts and Console Ducts
	Glove Box
	Driver Foot Rest
	Full Cloth Headliner
	Cloth Door Trim Insert
	Urethane Gear Shifter Material
	Interior Trim -inc: Metal-Look Instrument Panel Insert and Metal-Look Interior Accents
	Fabric Seat Trim
	Day-Night Rearview Mirror
	Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
	Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
	Front Map Lights
	Fade-To-Off Interior Lighting
	Full Carpet Floor Covering
	Carpet Floor Trim
	Cargo Area Concealed Storage
	Cargo Space Lights
	Smart Device Integration

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Interior	
	Safety Connect (1-year trial) Tracker System
	Instrument Panel Bin, Driver And Passenger Door Bins
	Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
	Delayed Accessory Power
	Power Door Locks w/Autolock Feature
	Driver Information Center
	Trip Computer
	Outside Temp Gauge
	Digital/Analog Appearance
	Seats w/Cloth Back Material
	Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
	Front Center Armrest and Rear Center Armrest
	1 Seatback Storage Pocket
	Immobilizer
	2 12V DC Power Outlets
	Air Filtration
Safety-Mechanical	
	Cruise Control-Steering Assist
	Electronic Stability Control (ESC)
	ABS And Driveline Traction Control
Safety-Exterior	
	Side Impact Beams
Safety-Interior	
	Dual Stage Driver And Passenger Seat-Mounted Side Airbags
	Pre-Collision System (PCS) w/Intersection Support
	Lane Departure Alert (LDA) w/Steering Assist Lane Keeping Assist
	Lane Departure Alert (LDA) w/Steering Assist Lane Departure Warning
	Collision Mitigation-Front
	Evasion Assist

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Safety-Interior	
	Safety Connect (1-year trial) Emergency Sos
	Low Tire Pressure Warning
	Dual Stage Driver And Passenger Front Airbags
	Curtain 1st And 2nd Row Airbags
	Airbag Occupancy Sensor
	Driver Knee Airbag and Passenger Cushion Front Airbag
	Rear Child Safety Locks
	Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
	Back-Up Camera

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000 Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 2

Roadside Assistance Miles/km: Unlimited

Maintenance Years: 2

Maintenance Miles/km: 25,000 Traction Battery Years: 10

Traction Battery Miles/km: 150,000

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