



## Legislation Details (With Text)

<b>File #:</b>	2022-1471	<b>Status:</b>	Agenda Ready
<b>Type:</b>	Agenda Item	<b>In control:</b>	City Council
<b>File created:</b>	9/6/2022	<b>Final action:</b>	
<b>On agenda:</b>	9/20/2022		
<b>Title:</b>	Approve three-year agreement with Read's Uniforms, LLC to provide uniforms for Ocala Fire Rescue personnel with an estimated aggregate expenditure of \$212,490		
<b>Sponsors:</b>			
<b>Code sections:</b>			
<b>Attachments:</b>	1. FOR COUNCIL - Agreement for Uniform Supply Services (OFR 220630), 2. BID TABULATION.pdf		

Date	Ver.	Action By	Action	Result
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Submitted By: Beth Antis

Presentation By: Clint Welborn

Department: Fire and Emergency Services

### STAFF RECOMMENDATION (Motion Ready):

Approve three-year agreement with Read's Uniforms, LLC to provide uniforms for Ocala Fire Rescue personnel with an estimated aggregate expenditure of \$212,490

### OCALA'S RELEVANT STRATEGIC GOALS:

Operational Excellence

### PROOF OF PUBLICATION:

Bid released to the public: 7/26/2022

### BACKGROUND:

The City provides all Ocala Fire Rescue employees an annual allowance of \$300 for the purchase of fire department uniform apparel. The annual allowance is negotiated in the Collective Bargaining Agreement ("CBA") between the City and the IAFF Local 2135 (Firefighter Union). The City's current agreement for the provision of fire rescue uniforms expires on September 30, 2022.

### FINDINGS AND CONCLUSIONS:

To remain in compliance with the CBA, the City issued its Invitation to Bid ("ITB") No.: OFR/220360 for the provision of fire rescue uniforms on July 26, 2022. Five (5) bids were received and Read's Uniforms, LLC was found to be the lowest responsive and responsible bidder. The bid submitted by Image First Uniforms d/b/a

Madim LLC was rejected after being found to be non-responsive due to not meeting minimum bid requirements.

Bidder Name	Office Location	Total Bid Amount
Read's Uniforms LLC	Asheville, NC	\$ 70,830.20
DesignLab, Inc.	Orlando, FL	\$ 76,939.15
Seacoast Embroidery, Inc.*	Atlantis, FL	\$ 87,960.30
Alpha One Apparel, LLC	Memphis, TN	\$ 88,784.46
<del>Image First Uniforms dba Madim LLC**</del>	<del>Englewood, NJ</del>	<del>\$ 52,331.93</del>

\* Did not submit line item pricing, only provided a total bid amount.

\*\*Bid rejected for unresponsiveness.

#### **FISCAL IMPACT:**

The estimated annual expenditure for fire rescue uniforms is \$70,830.20. Funding was included in the Fire Rescue FY23 Budget account 001-19-019-522-52-52010 Operating Supplies-Other.

#### **PROCUREMENT REVIEW:**

These goods and services were procured in compliance with the City's Procurement Policy.

#### **LEGAL REVIEW:**

The agreement will be reviewed and approved for form and legality by the City Attorney, Robert W. Batsel Jr.

#### **ALTERNATIVE:**

Deny, Amend, Table