

Siemens #042221-SIE

Pricing for contract #042221-SIE offers Sourcewell participating agencies the following discounts:

- Pricing is presented per labor category rates. Prices shown are discounted from Siemens Industry commercial labor rates based on the discounts given to Siemens' Most Favored Customers for both products and labor. Additional discounts may be available at the time of proposal.
- The final proposal price for Canadian customers will be based on the U.S. price plus the application of the USDCAD exchange rate posted by the Bank of Canada on the date of the proposal.

Siemens offers Sourcewell discounts off the commercial labor rates and off MSRP/List Price for products and materials per the following:

- Labor – average discount is 32.63%
- Products
 - Discount range for all products – 29.28% - 74.19%
 - Volume discounts for 50+ and 100+ units.
 - Open Market or open-sourced products will be offered discounted in the same manner as the contract products.