



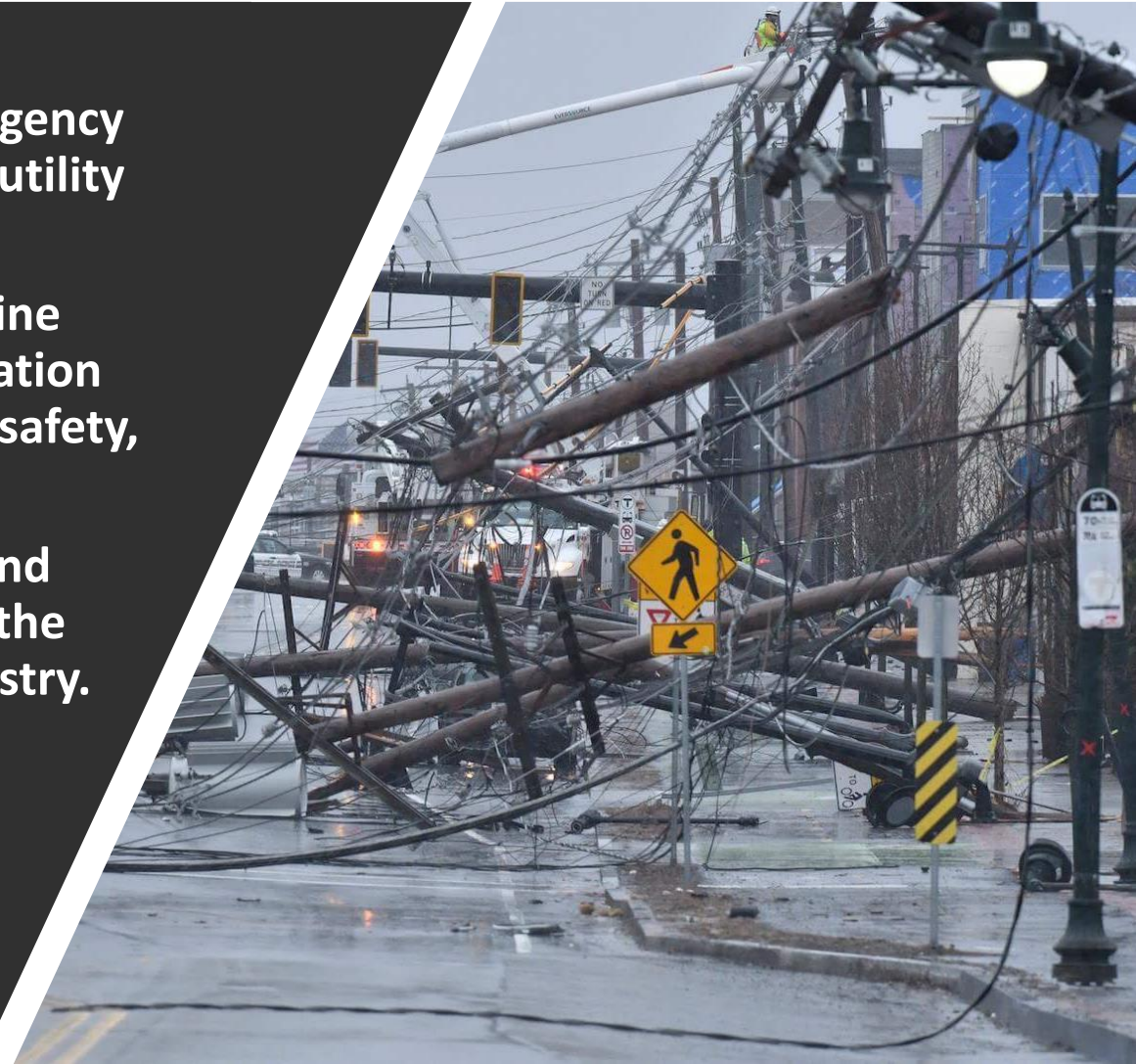
**A Committed Leader**  
In the Energy Sector

# *Who We Are*

**Founded in 2007, Sparks Energy is the Pioneer of Emergency Power Restoration and Storm Response in the electric utility industry.**

**Also providing routine Transmission and Distribution Line Construction, our crews are the front lines of our operation and are held to the highest standards in performance, safety, and service.**

**With a network of over 4,000 Electrical Line Workers and 1,200 Line Clearance Tree Trimmers, Sparks maintains the largest contingent workforce in the electric utility industry.**



# ***What We Do***



**Emergency  
Storm Response**



**T & D Line  
Construction**



**Line Clearance  
Tree Trimming**

# ***What Sets Us Apart***



We consider our employees to be our most valuable asset. This ideal enables us to recruit the most qualified line workers at the top of the labor pool.



Sparks Energy and its subsidiaries, Sparks Forestry, NXS Power Line, and Sparks Unified command the largest contingent workforce in the electric utility industry.



Our experience managing thousands of resources, often in emergency situations, makes us the preferred choice of utility organizations.



Our proprietary model makes us an attractive partner to prominent contractors and allows us to procure a skilled labor force consisting of both union and non-union resources.

# ***Safety Culture***

Our safety culture drives the success of our organization and resonates throughout our resource network. Our employees and our storm response resources are extensively vetted and selected by our executive management and in-house safety management teams. Our partners must comply with our safety standards as well as those of our customers. We facilitate this by providing these benefits at no cost to our subcontracting storm response partners.

**Comprehensive  
Safety Training**

**Safety Program  
Audits**

**Continuous  
Review of Safety  
Program**

**Field Safety  
Audits**

**Project Safety  
Management**

**Pre-Project  
Safety  
Orientation**

# ***Provided Safety Training***

CPR/First-Aid

Pole Top Rescue

Bucket Rescue

Insulate/Isolate

Defensive Driving

Certified Flagger

Qualified Observer

Heat Stress

Electrical Safety

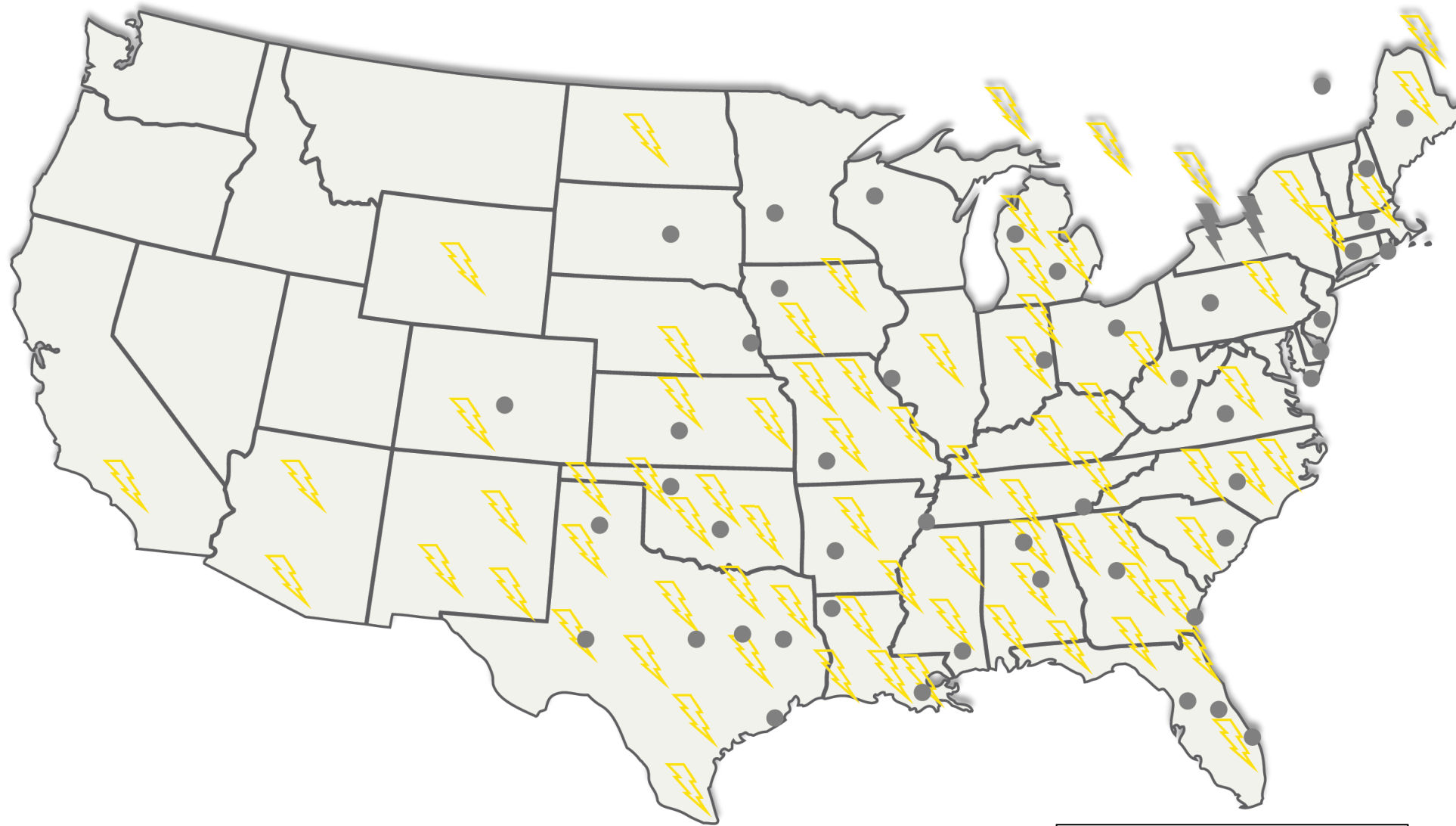
# ***Subcontractor Vetting***





Vetting process includes review of items including but not limited to:

- Business Info & Company History
- Capabilities
- Project References
- Written Safety Programs
- Fleet
- Onsite Crew Visits
- OSHA Ratings
- EMR
- Insurance Requirements

***Our  
Alliance  
Network &  
Customer  
Base***



 = Subcontractors  
 = Customers

# Project References

CUSTOMER	SCOPE	Date	CONTACT
Huntsville Utilities	Currently HU's On-System Contractor Providing 4 Crews Performing New Construction, Maintenance, Pole Change Outs, Reconductoring, Emergency Restoration, Trouble Call Outs.	Ongoing	Matt Hyatt <a href="mailto:Matthew.hyatt@hsvutil.org">Matthew.hyatt@hsvutil.org</a> (256)652-8063
Northeast Oklahoma Electric Cooperative	Currently NOEC's On-System Contractor Providing 4 Crews Performing New Construction, Maintenance, Pole Change Outs, Reconductoring, Emergency Restoration, Trouble Call Outs.	Ongoing	Daniel Webster <a href="mailto:Daniel.Webster@noec.coop">Daniel.Webster@noec.coop</a> (918)256-6405
Consolidated Edison of New York	Currently Providing On-Call Crews for Outage Restoration and Storm Response.	Ongoing	Julius White <a href="mailto:WhiteJ@coned.com">WhiteJ@coned.com</a> (845)469-3000
Duke Energy	Provided over 1200 T&D Line Workers to Assist in Power Restoration Efforts Following Hurricane Florence.	2018	Donald Gower <a href="mailto:Donald.Gower@duke-energy.com">Donald.Gower@duke-energy.com</a> (919)546-6391
EPB Chattanooga	Provided Emergency Restoration Crews Following April Tornadoes	April 2020	Houston Thomas <a href="mailto:thomashj@epb.net">thomashj@epb.net</a> (423)240-0676
PECO	Provided over 700 Line Workers to assist in Power Restoration Efforts	June 2020	Bill Kelbaugh <a href="mailto:William.kelbaugh@peco-energy.com">William.kelbaugh@peco-energy.com</a> (484)535-2742

# *Key Personnel & Corporate Information*

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<b>President – Primary Storm Contact</b>	<b>CAO - Storm Contact</b>
Ottis “Jay” Sparks Cell: 256 221 1081 Email: jsparks@sparksinc.com	Tiffany Watson Cell: 256 445 2006 Email: tiffany@sparksinc.com
<b>COO - Storm Contact</b>	<b>Safety Manager</b>
David South Cell: 256 566 8808 Email: dsouth@sparksinc.com	Jeff Wesson Cell: 256 221 1177 Email: jeff@sparksinc.com
<b>Project Manager – Storm Contact</b>	<b>Project Manager – Storm Contact</b>
Braden Mitchell Cell: 256 762 8991 Email: braden@sparksinc.com	Caleb Screws Cell: 256 214 9220 Email: caleb@sparksinc.com
<b>Forestry Director</b>	<b>Accounting</b>
Patrick White Cell: 256 274 3087 Email: pwhite@sparksinc.com	Hugh Johnson Phone: 256 584 9601 Email: hjohnson@sparksinc.com
<b>Remit to Address</b>	<b>Phone &amp; Website</b>
1370 Kirby Bridge Road Danville, AL 35619	256 584 9601 www.sparksinc.com

We sincerely appreciate your interest in doing business with Sparks Energy, Inc.

Please feel free to contact our office for additional information.

Sparks Energy Ocala 2022 Pricing
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<b>7AM - 5:30 PM Monday - Friday</b>
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4 Person Crew	\$ 474.83
5 Person Crew	\$ 535.02
6 Person Crew	\$ 595.20

<b>5:30 PM - 7:00 AM Monday - Friday, All hours Saturday and Sunday, all hours Federal Holidays</b>
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4 Person Crew	\$ 664.78
5 Person Crew	\$ 749.03
6 Person Crew	\$ 833.28

Rates are all inclusive of labor, standard equipment, tooling and overhead costs.
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Sparks Energy Inc. Equipment Rates		
	Equipment	
PU	Pickup	\$ 16.22
BTK	55' Insulated Bucket	\$ 44.01
DD	Digger Derrick	\$ 44.01
PD	Pressure Digger	\$ 44.01
BYM	Backyard Machine	\$ 17.33
TB/SB	Track/ Skidder Bucket	\$ 69.30
TD/SD	Track/ Skidder Digger (derrick or pressure)	\$ 69.30
TT	Tractor Trailer	\$ 86.63
PT	Pole Trailer	\$ 3.47
UTV	UTV w/trailer (roll over protection and seat belts)	\$ 11.55
MT	Material/Wire Trailer	\$ 3.47
PR	4 Drum Pulling Rig	\$ 17.33
TR	4 Reel Tension Rig	\$ 17.33