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Public Safety Communications Products, Services, and Solutions 43190000-22-NASPO-ACS

Effective Period	01/04/2022 through 12/31/2026
Contract Type	Alternate Contract Source
Contract Information	Contractors Pricing How to Use This Contract (📎 228.17 KB) Contractors by Product Category (📎 123.95 KB)
Contract Documents	Participating Addenda Master Agreements
Contract Administration	Christopher McMullen 850-922-9867 christopher.mcmullen@dms.fl.gov
Commodity Codes	Please refer to "How to Use This Contract" in the Contract Information section above.

Description

This alternate contract source provides public safety communications products and services, including, but not limited to, radios, base stations/repeaters, dispatch consoles, power supply products, furniture systems, equipment shelters, and towers; this contract also offers radio and microwave system solutions. Please refer to "Contractors by Product Category" in the Contract Information section above for a complete list of products and services that are available from this alternate contract source.



How to Use This Contract

Public Safety Communications Products, Services, and Solutions (43190000-22-NASPO-ACS)

Contractor information, pricing, and contract documents are located on the contract webpage at https://www.dms.myflorida.com/business_operations/state_purchasing/state_contracts_and_agreements/alternate_contract_source/public_safety_communications_products_services_and_solutions.

State Agencies

- The State of Florida's online procurement system, MyFloridaMarketPlace (MFMP), is the preferred method for placing orders and making payments for this contract:
 - Please contact the contractor(s) directly to request a quote; contractor contact information is accessible from the contract webpage.
 - Create a requisition/purchase order in [MFMP Buyer](#); for additional information, visit https://www.dms.myflorida.com/business_operations/state_purchasing/myfloridamarketplace/mfmp_agency_customers/mfmp_university/requisitions_purchase_orders.
 - **CATALOG TYPE:** None - Create a requisition and click the 'Create Non-Catalog Item' button. In the 'Supplier' field, use the appropriate contractor's FEIN, as provided on the contract webpage; in the 'State Contract ID' field, select the contract number shown above from the drop-down menu.
 - **COMMODITY CODE:** Select the most appropriate eight-digit commodity code under 26111700, 43191500, 43191600, or 43221700; the current list of commodity codes activated in MFMP is located at https://www.dms.myflorida.com/business_operations/state_purchasing/myfloridamarketplace/commodity_codes.
 - **METHOD OF PROCUREMENT:** C - Alternate contract source
- Please use the appropriate contractor's FEIN, as provided on the contract webpage, when making payments in the Florida Accounting Information Resource (FLAIR); also, please use the appropriate contractor's FEIN when recording purchasing card (PCard) payments in FLAIR.

Eligible Users

- Eligible users, as defined by [Rule 60A-1.001, Florida Administrative Code](#), may contact the contractor(s) directly to place an order using this contract; contractor contact information is accessible from the contract webpage.

Frequently Asked Questions

- Can I purchase from a vendor outside of this contract if they offer better pricing?
 - State agencies are encouraged to use alternate contract sources for the added savings and convenience that may be realized; however, agencies are not required to purchase commodities and contractual services from alternate contract sources. If an alternate contract source is not utilized, agencies must follow proper procurement methods.
- What should I do if I have an issue with the contractor?
 - If you are unable to resolve an issue with a contractor, you may contact the contract manager listed on the contract webpages to explore additional options. These options include: complete a vendor performance survey online to document the issue, work with the contract manager to elevate the issue with the contractor representatives, or submit a vendor complaint that requires a formal response from the contractor.

Contact Information

- If you have any questions or require assistance specific to this contract (e.g. pricing, contract requirements, etc.), please contact the contract manager listed on the contract webpage.
- If you have any questions or require assistance specific to MFMP (e.g. system access, purchase orders, catalogs, etc.), please visit the Division of State Purchasing's MFMP webpage located at https://www.dms.myflorida.com/business_operations/state_purchasing/myfloridamarketplace.



**Alternate Contract Source (ACS)
No. 43190000-22-NASPO-ACS**

**For
Public Safety Communications Products, Services, and Solutions**

This Alternate Contract Source No. 43190000-22-NASPO-ACS, Public Safety Communications Products, Services, and Solutions (Contract), is between the Department of Management Services (Department), an agency of the State of Florida (State), located at 4050 Esplanade Way, Tallahassee, FL 32399 and Motorola Solutions, Inc. (Contractor), located at 500 W Monroe Street Suite 4400, Chicago, IL 6661-3781 collectively referred to herein as the "Parties."

WHEREAS, the Department is authorized by section 287.042(16), Florida Statutes:

To evaluate contracts let by the Federal Government, another state, or a political subdivision for the provision of commodities and contract services, and, if it is determined by the Secretary of Management Services in writing to be cost-effective and the best value to the state, to enter into a written agreement authorizing an agency to make purchases under such contract.

WHEREAS, the State of Washington, competitively procured public safety communication products, services, and solutions and executed Master Agreement 00318, (Master Agreement), with the Contractor;

WHEREAS, the Secretary of Management Services has evaluated the Master Agreement and determined that use of the Master Agreement is cost-effective and the best value to the state.

NOW THEREFORE, in consideration of the mutual promises contained herein, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. Term and Effective Date.

The Master Agreement became effective January 1, 2022, and its term currently ends on December 31, 2026. The Master Agreement has two years of renewals available. The Contract will become effective on the date signed by all Parties. The Contract will expire on December 31, 2026, unless terminated earlier or renewed in accordance with Exhibit A or Exhibit B, Special Contract Conditions, as applicable.

2. Order of Precedence.

This Contract document and the attached exhibits constitute the Contract and the entire understanding of the Parties. Exhibits A, B, C, and this Contract document constitute the Participating Addendum to the Master Agreement and modify or supplement the terms and conditions of the Master Agreement. All exhibits listed below are incorporated by reference

**Alternate Contract Source (ACS)
No. 43190000-22-NASPO-ACS
For
Public Safety Communications Products, Services, and Solutions**

into, and form part of, this Contract. In the event of a conflict, the following order of precedence shall apply:

- a) This Contract document
- b) Exhibit A: Additional Special Contract Conditions
- c) Exhibit B: Special Contract Conditions
- d) Exhibit C: Price Sheet
- e) Exhibit D: Master Agreement (including any amendments made prior to the effective date of this Contract and any subsequent amendments added to this Contract in accordance with the Modifications Section listed below)

Where the laws and regulations of a state other than the State of Florida are cited or referenced in the Master Agreement, such citation or reference shall be replaced by the comparable Florida law or regulation. The lack of a comparable Florida law does not limit the effectiveness of any provision in the Master Agreement except to the extent the provision conflicts with this Contract.

3. Purchases off this Contract.

Upon execution of this Contract, agencies, as defined in section 287.012, Florida Statutes, may purchase products and services under this Contract. Any entity making a purchase off of this Contract acknowledges and agrees to be bound by the terms and conditions of this Contract. The Contractor shall adhere to the terms included in any contract or purchase orders issued pursuant to this Contract.

4. Primary Contacts.

Department's Contract Manager:

Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 360
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: christopher.mcmullen@dms.fl.gov

Contractor's Contract Manager:

Andrew Chyterbok
Motorola Solutions, Inc.
500 W Monroe Street
Suite 4400
Chicago, IL 6661-3781
Tel: (360) 409-3223
andrew.chyterbok@motorolasolutions.com

Alternate Contract Source (ACS)
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5. Modifications.

Any amendments to this Contract must be in writing and signed by the Parties. If amendments are made to the Master Agreement after the effective date of this Contract, the Contractor shall: 1) notify the Department of such amendments; and 2) provided the Department is amenable to incorporating the amendments into this Contract, enter into a written amendment with the Department reflecting the addition of such amendments to this Contract.

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized undersigned officials.

MOTOROLA SOLUTIONS, INC.

DocuSigned by:



Name: Danny Sanchez

Title: Territory Vice President

2/28/2022 | 5:03 PM EST

Date:

DEPARTMENT OF MANAGEMENT SERVICES



J. Todd Inman, Secretary

3/8/2022

Date:

Product Category	Sub-Category	Contractors
1. Radio, P25	1.1 Single-Band Portable	BK Technologies, Inc. E.F. Johnson Company Icom America, Inc. JVCKENWOOD USA Corporation L3Harris Technologies, Inc. Motorola Solutions, Inc.
1. Radio, P25	1.2 Single-Band Mobile	E.F. Johnson Company Icom America, Inc. JVCKENWOOD USA Corporation L3Harris Technologies, Inc. Motorola Solutions, Inc.
1. Radio, P25	1.3 Single-Band Desktop	E.F. Johnson Company Icom America, Inc. JVCKENWOOD USA Corporation Motorola Solutions, Inc.
1. Radio, P25	1.4 Multi-Band Portable	L3Harris Technologies, Inc. Motorola Solutions, Inc.
1. Radio, P25	1.5 Multi-Band Mobile	E.F. Johnson Company JVCKENWOOD USA Corporation Motorola Solutions, Inc.
1. Radio, P25	1.6 Multi-Band Desktop	E.F. Johnson Company JVCKENWOOD USA Corporation L3Harris Technologies, Inc. Motorola Solutions, Inc.
1. Radio, P25	1.7 Base Station Repeater	E.F. Johnson Company L3Harris Technologies, Inc. Motorola Solutions, Inc.
2. Radio, Non-P25	2.1 Narrow Band Portable, Non-P25	E.F. Johnson Company Icom America, Inc. JVCKENWOOD USA Corporation Motorola Solutions, Inc.
2. Radio, Non-P25	2.2 Narrow Band Mobile, Non P-25	E.F. Johnson Company Icom America, Inc. JVCKENWOOD USA Corporation Motorola Solutions, Inc.

Product Category	Sub-Category	Contractors
2. Radio, Non-P25	2.3 Narrow Band Desktop, Non-P25	E.F. Johnson Company Icom America, Inc. JVCKENWOOD USA Corporation Motorola Solutions, Inc.
2. Radio, Non-P25	2.4 Conventional Analog Base Station/Repeater, Non-P25	Icom America, Inc. JVCKENWOOD USA Corporation Motorola Solutions, Inc.
4. Dispatch Consoles	N/A	E.F. Johnson Company L3Harris Technologies, Inc. Motorola Solutions, Inc.
5. Microwave Radio	5.1 Carrier Grade, Packet Data (Native IP)	Aviat U.S., Inc. Ceragon Networks. Inc.
5. Microwave Radio	5.2 Network Grade	Aviat U.S., Inc. Ceragon Networks. Inc.
5. Microwave Radio	5.5 Carrier Grade, Time Division Multiplexing (TDM)	Aviat U.S., Inc.
6. Interoperability Gateway Devices	N/A	E.F. Johnson Company
7. Power Supply Products and Solutions	N/A	American Power Systems, LLC Power Products Unlimited, LLC
10. Furniture Systems, Dispatch	N/A	ErgoFlex Systems, Inc dba Xybix Systems, Inc. Russ Bassett Corporation
11. Equipment Shelters	11.2 Concrete	American Power Systems, LLC Sabre Communications Corporation
12. Towers	12.4 Guyed	American Power Systems, LLC Sabre Communications Corporation
12. Towers	12.5 Guyed, Light	American Power Systems, LLC Sabre Communications Corporation
12. Towers	12.6 Lattice	American Power Systems, LLC Sabre Communications Corporation

Product Category	Sub-Category	Contractors
12. Towers	12.7 Lattice, Light	American Power Systems, LLC Sabre Communications Corporation
12. Towers	12.8 Monopole	American Power Systems, LLC Sabre Communications Corporation
Radio System Solutions	N/A	E.F. Johnson Company L3Harris Technologies, Inc. Motorola Solutions, Inc.
Microwave System Solutions	Indoor Unit. Sub-Category 5.1	Aviat U.S., Inc. Ceragon Networks. Inc.
Microwave System Solutions	Indoor Unit. Sub-Category 5.2	Aviat U.S., Inc. Ceragon Networks. Inc.
Microwave System Solutions	Indoor Unit. Sub-Category 5.5	Aviat U.S., Inc.
Microwave System Solutions	Outdoor Unit. Sub-Category 5.1	Aviat U.S., Inc.
Microwave System Solutions	Outdoor Unit. Sub-Category 5.2	Aviat U.S., Inc.
Microwave System Solutions	Outdoor Unit. Sub-Category 5.5	Aviat U.S., Inc.

Category	Part Number	Description	Unit List	Discount	Sale Price
Category 1.1 Radio: Single-Band Portable Radio (P25) APX900					
	H92UCF9PW6AN	APX900 7/800 MODEL 2	\$1,898.00	27%	\$1,385.54
	QA04096	P25 TRUNKING	\$1,177.00	27%	\$859.21
	QA06653	AES 256 SW ENCRYPTION	\$358.00	27%	\$261.34
Category 1.1 Radio: Single-Band Portable Radio (P25) APX900 Warranty Options					
	H885	3 YEAR ESSENTIAL SERVICE	\$95.00	0%	\$95.00
	Q887	5 YEAR ESSENTIAL SERVICE	\$170.00	0%	\$170.00
Category 1.1 Radio: Single-Band Portable Radio (P25) APX6000					
	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	\$3,595.00	27%	\$2,624.35
	Q361	P25 9600 BAUD TRUNKING	\$330.00	27%	\$240.90
	H38	ADD: SMARTZONE OPERATION	\$1,320.00	27%	\$963.60
	Q806	ASTRO DIGITAL	\$567.00	27%	\$413.91
	Q629	AES ENCRYPTION	\$523.00	27%	\$381.79
Category 1.1 Radio: Single-Band Portable Radio (P25) APX600 Warranty Options					
	Q58	3 YEAR ESSENTIAL SERVICE	\$121.00	0%	\$121.00
	Q887	5 YEAR ESSENTIAL SERVICE	\$227.00	0%	\$227.00
Category 1.2 Radio: Single-Band Mobile Radio (P25) APX1500					
	M36URS9PW1BN	APX1500 ENHANCED 7/800 MHZ MOBILE	\$1,858.00	27%	\$1,356.34
	GA01547	AES 256 SW ENCRYPTION	\$523.00	27%	\$381.79
	GA00235	NO GPS ANTENNA	\$0.00	27%	\$0.00
	G66	DASH MOUNT O2	\$138.00	27%	\$100.74
	B18	AUXILIARY SPEAKER 7.5W NON WATER	\$66.00	27%	\$48.18
	GA00804	O2 CONTROL HEAD	\$541.00	27%	\$394.93
	G89	NO RF ANTENNA	\$0.00	27%	\$0.00
	GA01339	P25 TRUNKING	\$1,177.00	27%	\$859.21
	G444	CONTROL HEAD SOFTWARE	\$0.00	27%	\$0.00
	W22	STANDARD PALM MICROPHONE	\$79.00	27%	\$57.67
Category 1.2 Radio: Single-Band Mobile Radio (P25) APX1500 Warranty Options					
	G24	3 YEAR ESSENTIAL SERVICE	\$145.00	0%	\$145.00
	GA00318	5 YEAR ESSENTIAL SERVICE	\$271.00	0%	\$271.00
Category 1.2 Radio: Single-Band Mobile Radio (P25) APX6500					
	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	\$3,253.00	27%	\$2,374.69
	G66	DASH MOUNT	\$138.00	27%	\$100.74

G51	SMARTZONE	\$1,320.00	27%	\$963.60
GA01606	NO GPS ANTENNA	\$0.00	27%	\$0.00
B18	AUXILIARY SPEAKER 7.5W NON WATER	\$66.00	27%	\$48.18
G843	AES ENCRYPTION	\$523.00	27%	\$381.79
G89	NO RF ANTENNA	\$0.00	27%	\$0.00
G444	CONTROL HEAD SOFTWARE	\$0.00	27%	\$0.00
G806	ASTRO DIGITAL	\$567.00	27%	\$413.91
GA01670	APX E5 CONTROL HEAD	\$717.00	27%	\$523.41
W22	STANDARD PALM MICROPHONE	\$79.00	27%	\$57.67
G361	P25 TRUNKING	\$330.00	27%	\$240.90
Category 1.2 Radio: Single-Band Mobile Radio (P25) APX6500 Warranty Options				
G78	3 YEAR ESSENTIAL SERVICE	\$176.00	0%	\$145.00
GA00318	5 YEAR ESSENTIAL SERVICE	\$352.00	0%	\$271.00
Category 1.3 Radio: Single-Band Desktop Radio (P25) APX1500				
M36URS9PW1BN	APX1500 ENHANCED 7/800 MHZ MOBILE	\$1,858.00	27%	\$1,356.34
GA01547	AES 256 SW ENCRYPTION	\$523.00	27%	\$381.79
GA00235	NO GPS ANTENNA	\$0.00	27%	\$0.00
G66	DASH MOUNT O2	\$138.00	27%	\$100.74
G142	NO SPEAKER	\$0.00	27%	\$0.00
GA00804	O2 CONTROL HEAD	\$541.00	27%	\$394.93
G89	NO RF ANTENNA	\$0.00	27%	\$0.00
GA01339	P25 TRUNKING	\$1,177.00	27%	\$859.21
G444	CONTROL HEAD SOFTWARE	\$0.00	27%	\$0.00
W382	CONTROL STATION DESK MIC	\$186.00	27%	\$135.78
W665	BASE STATION OP	\$77.00	27%	\$56.21
Category 1.3 Radio: Single-Band Desktop Radio (P25) APX1500 Warranty Options				
G24	3 YEAR ESSENTIAL SERVICE	\$145.00	0%	\$145.00
GA00318	5 YEAR ESSENTIAL SERVICE	\$271.00	0%	\$271.00
Category 1.4 Radio: Multi-Band Portable Radio (P25) APX8000				
H91TGD9PW5AN	APX8000 7/800 MODEL 1.5	\$6,863.00	27%	\$5,009.99
Q806	ASTRO DIGITAL	\$567.00	27%	\$413.91
Q361	P25 TRUNKING	\$330.00	27%	\$240.90
H38	SMARTZONE	\$1,650.00	27%	\$1,204.50
Q629	AES	\$523.00	27%	\$381.79

Category 1.4 Radio: Multi-Band Portable Radio (P25) APX8000 Warranty Options

Q58	3 YEAR ESSENTIAL SERVICE	\$121.00	0%	\$145.00
Q887	5 YEAR ESSENTIAL SERVICE	\$227.00	0%	\$271.00

Category 1.4 Radio: Multi-Band Portable Radio (P25) APXNEXT Device

H55TGT9PW8AN	APX NEXT	\$8,241.00	27%	\$6,015.93
H38	SMARTZONE	\$1,650.00	27%	\$1,204.50
Q806	ASTRO DIGITAL	\$567.00	27%	\$413.91
Q629	AES	\$523.00	27%	\$381.79
Q361	P25 TRUNKING	\$330.00	27%	\$240.90

Category 1.4 Radio: Multi-Band Portable Radio (P25) APX NEXT Warranty Options

LSV01S01414	3 YEAR ESSENTIAL SERVICE	\$162.00	0%	\$145.00
LSV01S01414	5 YEAR ESSENTIAL SERVICE	\$324.00	0%	\$271.00

Category 1.5 Radio: Multi-Band Mobile Radio (P25) APX8500

M37TSS9PW1AN	APX8500 MP MOBILE	\$5,667.00	27%	\$4,136.91
G66	DASH MOUNT	\$138.00	27%	\$100.74
G51	SMARTZONE	\$1,650.00	27%	\$1,204.50
GA01606	NO GPS ANTENNA	\$0.00	27%	\$0.00
B18	AUXILIARY SPEAKER 7.5W NON WATER	\$66.00	27%	\$48.18
G843	AES ENCRYPTION	\$523.00	27%	\$381.79
G89	NO RF ANTENNA	\$0.00	27%	\$0.00
G444	APX CONTROL HEAD SOFTWARE	\$0.00	27%	\$0.00
GA01517	NO ADAPTER CABLE	\$0.00	27%	\$0.00
GA01670	E5 CONTROL HEAD	\$717.00	27%	\$523.41
W22	STANDARD PALM MICROPHONE	\$79.00	27%	\$57.67
G361	P25 TRUNKING SOFTWARE	\$330.00	27%	\$24.09
G806	ASTRO DIGITAL	\$567.00	27%	\$413.91

Category 1.5 Radio: Multi-Band Mobile Radio (P25) APX8500 Warranty Options

G87	3 YEAR ESSENTIAL SERVICE	\$176.00	0%	\$176.00
GA00318	5 YEAR ESSENTIAL SERVICE	\$352.00	0%	\$271.00

Category 1.6 Radio: Multi-Band Desktop Radio (P25) APX8500

M37TSS9PW1AN	APX8500 MP MOBILE	\$5,667.00	27%	\$4,136.91
W665	BASE STATION OP	\$77.00	27%	\$4,136.91
G66	DASH MOUNT	\$138.00	27%	\$100.74
G51	SMARTZONE	\$1,650.00	27%	\$1,204.50

GA00235	NO GPS ANTENNA	\$0.00	27%	\$0.00
G142	NO SPEAKER	\$0.00	27%	\$48.18
G843	AES ENCRYPTION	\$523.00	27%	\$381.79
G89	NO RF ANTENNA	\$0.00	27%	\$0.00
G444	APX CONTROL HEAD SOFTWARE	\$0.00	27%	\$0.00
GA01517	NO ADAPTER CABLE	\$0.00	27%	\$0.00
GA01670	E5 CONTROL HEAD	\$717.00	27%	\$523.41
W382	CONTROL STATION DESK MIC	\$186.00	27%	\$57.67
G361	P25 TRUNKING SOFTWARE	\$330.00	27%	\$24.09
G806	ASTRO DIGITAL	\$567.00	27%	\$413.91
Category 1.6 Radio: Multi-Band Desktop Radio (P25) APX8500 Warranty Options				
G87	3 YEAR ESSENTIAL SERVICE	\$176.00	0%	\$176.00
GA00318	5 YEAR ESSENTIAL SERVICE	\$352.00	0%	\$271.00
Category 1.7 Base Station Repeater				
T7039	GTR8000 BASE RADIO	\$0.00	20%	\$0.00
CA00719	ASTRO SYSTEM RELEASE	\$0.00	20%	\$0.00
X530	VHF BAND	\$6,300.00	20%	\$5,040.00
X591	ASTRO 25 SITE REPEATER SW	\$21,760.00	20%	\$17,408.00
Category 2.1 Radio: Narrow Band Portable, Non P25				
H84UCD9PW5AN	APX1000	\$1,391.00	27%	\$1,015.43
QA04097	CONVENTIONAL	\$385.00	27%	\$281.05
Q667	ADP	\$0.00	27%	\$0.00
Category 2.1 Radio: Narrow Band Portable, Non P25 Warranty Options				
H885	3 YEAR ESSENTIAL SERVICE	\$95.00	0%	\$95.00
Q887	5 YEAR ESSENTIAL SERVICE	\$170.00	0%	\$170.00
Category 2.2 Radio: Narrow Band Mobile, Non P25				
M36URS9PW1BN	APX1500 ENHANCED 7/800 MHZ MOBILE	\$1,858.00	27%	\$1,356.34
G193	ADP	\$0.00	27%	\$0.00
GA00235	NO GPS ANTENNA	\$0.00	27%	\$0.00
G66	DASH MOUNT O2	\$138.00	27%	\$100.74
B18	AUXILIARY SPEAKER 7.5W NON WATER	\$66.00	27%	\$48.18
GA00804	O2 CONTROL HEAD	\$541.00	27%	\$394.93
G89	NO RF ANTENNA	\$0.00	27%	\$0.00
Q811	CONVENTIONAL	\$811.00	27%	\$592.03

G444	CONTROL HEAD SOFTWARE	\$0.00	27%	\$0.00
W22	STANDARD PALM MICROPHONE	\$79.00	27%	\$57.67
Category 2.2 Radio: Narrow Band Mobile, Non P25 Warranty Options				
G24	3 YEAR ESSENTIAL SERVICE	\$145.00	0%	\$145.00
GA00318	5 YEAR ESSENTIAL SERVICE	\$271.00	0%	\$271.00
Category 2.3 Radio: Narrow Band Desktop Radio Non P25 APX1500				
M36URS9PW1BN	APX1500 ENHANCED 7/800 MHZ MOBILE	\$1,858.00	27%	\$1,356.34
G193	ADP	\$0.00	27%	\$0.00
GA00235	NO GPS ANTENNA	\$0.00	27%	\$0.00
G66	DASH MOUNT O2	\$138.00	27%	\$100.74
G142	NO SPEAKER	\$0.00	27%	\$0.00
GA00804	O2 CONTROL HEAD	\$541.00	27%	\$394.93
G89	NO RF ANTENNA	\$0.00	27%	\$0.00
Q811	CONVENTIONAL	\$811.00	27%	\$592.03
G444	CONTROL HEAD SOFTWARE	\$0.00	27%	\$0.00
W382	CONTROL STATION DESK MIC	\$186.00	27%	\$135.78
W665	BASE STATION OP	\$77.00	27%	\$56.21
Category 2.3 Radio: Narrow Band Desktop Radio Non P25 APX1500 Warranty Options				
G24	3 YEAR ESSENTIAL SERVICE	\$145.00	0%	\$145.00
GA00318	5 YEAR ESSENTIAL SERVICE	\$271.00	0%	\$271.00
Category 2.4 Base Station Repeater				
T7039	GTR8000 BASE RADIO	\$0.00	20%	\$0.00
CA00719	ASTRO SYSTEM RELEASE	\$0.00	20%	\$0.00
X530	VHF BAND	\$6,300.00	20%	\$5,040.00
CA01949	CONVENTIONAL	\$6,700.00	20%	\$5,360.00
Category 4 Dispatch Consoles				
B1949	MCC 7500E SOFTWARE DVD	\$250.00	15%	\$212.50
B1948	MCC 7500E DISPATCH POSITION LICENSE	\$0.00	15%	\$0.00
UA00249AA	ADD: 15 RADIO RESOURCES LICENSE	\$3,675.00	15%	\$3,123.75
UA00655AA	ADD: ADVANCED CONVENTIONAL OPERATIO	\$3,960.00	15%	\$3,366.00
UA00653AA	ADD: BASIC CONSOLE OPERATION	\$5,280.00	15%	\$4,488.00
UA00661AA	ADD: ENHANCED IRR	\$3,000.00	15%	\$2,550.00
UA00657AA	ADD: TELEPHONY OPERATION	\$1,200.00	15%	\$1,020.00
B1941	USB AUDIO INTERFACE MODULE	\$1,900.00	15%	\$1,615.00

T73903A	Z2 G5 MINI WORKSTATION NON RETURNAB	\$2,500.00	15%	\$2,125.00
T7885	MCAFEE WINDOWS AV CLIENT	\$165.00	15%	\$140.25
T7449	WINDOWS SUPPLEMENTAL TRANS CONFIG	\$50.00	15%	\$42.50
Category Radio System Solutions Conventional Sample				
T7039	GTR 8000 Base Radio	\$0.00	20%	\$0.00
CA00719AA	ADD: ASTRO SYSTEM RELEASE 2019.2	\$0.00	20%	\$0.00
CA01948AA	ADD: DIGITAL CONVENTIONAL SOFTWARE	\$12,500.00	20%	\$10,000.00
X153AW	ADD: RACK MOUNT HARDWARE	\$50.00	20%	\$40.00
X530BG	ADD: VHF (136-174 MHZ)	\$6,300.00	20%	\$5,040.00
T7039	GTR 8000 Base Radio	\$0.00	20%	\$0.00
CA00719AA	ADD: ASTRO SYSTEM RELEASE 2019.2	\$0.00	20%	\$0.00
CA01948AA	ADD: DIGITAL CONVENTIONAL SOFTWARE	\$12,500.00	20%	\$10,000.00
X153AW	ADD: RACK MOUNT HARDWARE	\$50.00	20%	\$40.00
X530BG	ADD: VHF (136-174 MHZ)	\$6,300.00	20%	\$5,040.00
T7039	GTR 8000 Base Radio	\$0.00	20%	\$0.00
CA00719AA	ADD: ASTRO SYSTEM RELEASE 2019.2	\$0.00	20%	\$0.00
CA01948AA	ADD: DIGITAL CONVENTIONAL SOFTWARE	\$1,250.00	20%	\$1,000.00
X153AW	ADD: RACK MOUNT HARDWARE	\$50.00	20%	\$40.00
X530BG	ADD: VHF (136-174 MHZ)	\$6,300.00	20%	\$5,040.00
T7039	GTR 8000 Base Radio	\$0.00	20%	\$0.00
CA00719AA	ADD: ASTRO SYSTEM RELEASE 2019.2	\$0.00	20%	\$0.00
CA01948AA	ADD: DIGITAL CONVENTIONAL SOFTWARE	\$12,500.00	20%	\$10,000.00
X153AW	ADD: RACK MOUNT HARDWARE	\$50.00	20%	\$40.00
X530BG	ADD: VHF (136-174 MHZ)	\$6,300.00	20%	\$5,040.00
DS4345D4B	DS4345D-4-B, 148-160MHZ 4 CH TX COM	\$15,024.00	10%	\$13,521.60
DS4SRMC0608AA	RMC06, 8 CH HIGH GAIN AMP UNIV RMC	\$3,624.00	10%	\$3,261.60
DSMWF1BUN	137-174MHZ UNI WINDOW MILLED FILTER	\$3,611.00	10%	\$3,249.90
DS4S1F00P36UM	150-164 MHZ, VHF ANTENNA, OMNIDIREC	\$1,980.00	10%	\$1,782.00
DSAT012J50	AT012J50, 1/2" TRANSMISSION LINE,50	\$2.20	10%	\$1.98
DSDMA01250B	7/16 DIN MALE FOR 1/2 CABLE (USE WI	\$35.25	10%	\$31.73
DSNMA01250B	N MALE FOR 1/2 CABLE (USE WITH CT01	\$25.25	10%	\$22.73
DSVHF50DMAPGR	RF SPD, 100-512MHZ, DC BLOCK HIGH P	\$166.00	10%	\$149.40
SQM01SUM0237	SINGLE ZONE CONV NON-RED CORE	\$24,950.00	20%	\$19,960.00
CA01663AB	ADD: RACK	\$495.00	20%	\$396.00

CA01896AB	ADD: BACKHAUL SWITCH	\$2,250.00	20%	\$1,800.00
SQM01SUM0205	GGM 8000 GATEWAY	\$5,250.00	15%	\$4,462.50
CA01616AA	ADD: AC POWER	\$0.00	15%	\$0.00
CA02141AA	ADD: LOW DENSITY ENH CONV GATEWAY	\$3,000.00	15%	\$2,550.00
DS430501A04SH	SHORT HAUL CONTROL STATION COMBINER	\$1,638.00	10%	\$1,474.20
DSAT012J50	AT012J50, 1/2" TRANSMISSION LINE,50	\$2.20	10%	\$1.98
DSIS50NXC2MA	RF SPD, 125-1000MHZ DC BLOCK FLANGE	\$73.00	10%	\$65.70
DSNMA01250B	N MALE FOR 1/2 CABLE (USE WITH CT01	\$35.25	10%	\$31.73
DSNFA01250B	N FEMALE FOR 1/2 CABLE (USE WITH CT	\$35.25	10%	\$31.73
DSDS1X00CS36UN	148-174MHZ UNITY GAIN CONTROL STATI	\$1,237.00	10%	\$1,113.30

Category Radio System Solutions Trunking Sample

SQM01SUM7054	GTR 8000 EXPANDABLE SITE SUBSYSTEM	\$6,000.00	20%	\$4,800.00
CA00303AA	ADD: QTY (1) SITE CONTROLLER	\$2,500.00	20%	\$2,000.00
CA00719AA	ADD: ASTRO SYSTEM RELEASE 2019.2	\$0.00	20%	\$0.00
CA01402AA	ADD: 7.0 FT OPEN RACK	\$495.00	20%	\$396.00
CA01431AA	ADD: ASTRO 25 EXPRESS SYSTEM SITE	\$7,500.00	20%	\$6,000.00
CA02686AA	ADD: AC DC POWER DISTRIBUTION	\$0.00	20%	\$0.00
X304AE	ADD: QTY (4) GTR 8000 BASE RADIOS	\$23,600.00	20%	\$18,880.00
X591AE	ENH: ASTRO 25 SITE REPEATER SW	\$21,760.00	20%	\$17,408.00
X530BG	ADD: VHF (136-174 MHZ)	\$6,300.00	20%	\$5,040.00
DSDSRMC0608AA	RMC06, 8 CH HIGH GAIN AMP UNIV RMC	\$3,624.00	10%	\$3,261.60
DSDS4345D4B	DS4345D-4-B, 148-160MHZ 4 CH TX COM	\$15,024.00	10%	\$13,521.60
DSDS1F00P36UM	150-164 MHZ, VHF ANTENNA, OMNIDIREC	\$1,980.00	10%	\$1,782.00
DSMWF1BUN	137-174MHZ UNI WINDOW MILLED FILTER	\$3,611.00	10%	\$3,249.90
DSVHF50DMAPGR	RF SPD, 100-512MHZ, DC BLOCK HIGH P	\$189.00	10%	\$170.10
DSAT012J50	AT012J50, 1/2" TRANSMISSION LINE,50	\$2.00	10%	\$1.80
DSDMA01250B	7/16 DIN MALE FOR 1/2 CABLE (USE WI	\$35.25	10%	\$31.73
DSNMA01250B	N MALE FOR 1/2 CABLE (USE WITH CT01	\$35.25	10%	\$31.73
SQM01SUM0237	SINGLE ZONE CONV NON-RED CORE	\$24,950.00	20%	\$19,960.00
CA01663AB	ADD: RACK	\$495.00	20%	\$396.00
CA01896AB	ADD: BACKHAUL SWITCH	\$2,250.00	20%	\$1,800.00
SQM01SUM0205	GGM 8000 GATEWAY	\$5,250.00	10%	\$4,725.00
CA01616AA	ADD: AC POWER	\$0.00	10%	\$0.00
CA02141AA	ADD: LOW DENSITY ENH CONV GATEWAY	\$3,000.00	10%	\$2,700.00

DS430501A04SH	SHORT HAUL CONTROL STATION COMBINER	\$1,638.00	10%	\$1,474.20
DSAT012J50	AT012J50, 1/2" TRANSMISSION LINE,50	\$2.00	10%	\$1.80
DSIS50NXC2MA	RF SPD, 125-1000MHZ DC BLOCK FLANGE	\$73.00	10%	\$65.70
DSNMA01250B	N MALE FOR 1/2 CABLE (USE WITH CT01	\$35.25	10%	\$31.73
DSNFA01250B	N FEMALE FOR 1/2 CABLE (USE WITH CT	\$35.25	10%	\$31.73
DSDS1X00CS36UN	148-174MHZ UNITY GAIN CONTROL STATI	\$1,237.00	10%	\$1,113.30

Services

Consultation	\$ 240.00 Per hour
Project Management	\$ 240.00 Per hour
Impementation	\$ 240.00 Per hour
Installation	\$ 240.00 Per hour
Configuration/Desgin	\$ 240.00 Per hour
Radio Programming	\$ 240.00 Per hour
Product Recycling/Buy Back	No Cost
Training	\$ 320.00 Per hour
Maintenance/Repair	\$ 240.00 Per hour
Encryption (AES-256 software upgrade, single-key	\$ 135.00 Per hour
Encryption (AES-256 software upgrade, multi-key	\$ 145.00 Per hour
Customer Service Support, regular business hours	\$ 240.00 Per hour
Customer Service Support, after-hours business hours	\$ 240.00 Per hour
Technical Support, regular business hours	\$ 240.00 Per hour
Technical Support, after-hours	\$ 240.00 Per hour
Other (Cybersecurity, Microwave propration Study, Essential Services, Premier offerings, etc.)	\$ 240.00 Per hour

Additional Items

APX Radio Software Features and Accessories	27% Discount off List
Alternative APX Radio Single or Multi-Band Radio	27% Discount off List
GTR8000 Base Station Software Features and Accessories	20% Discount off List
MCC7500 Console Software Features and Accessories	15% Discount off List
Conventional and Trunked Radio System Network Management, Data, and Interoperability Applications	20% Discount off List
Conventional and Trunked Radio System Combiner and Antenna Systems	10% Discount off List