	Α	В	С	D	E	F	G	Н	1	J	K	L	M	N
1	ACTIVITY	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	TOTAL
2	Business Attraction					, ,			,	,		,		
3	CEP will host at least 25 prospect visits during the year.	3	6	3										12
4	CEP will complete at least <b>five</b> Targeted Marketing events/campaigns/trade shows.	3	1	1										5
5	Meet with 35 site consultants	2	6	2										10
6	CEP will host at least 4 consultants for a FAM tour	0	6	0										6
7	CEP will send <b>four</b> updates to key prospects, consultants, & brokers.	1	5	3										9
8	Business Retention													
9	CEP will complete and document in an online CRM at least 150 retention calls.	15	20	22										57
10	CEP will implement a corporate visitation program and complete at least <b>two</b> corporate visits.	0	0	0		, , ,								0
11	CEP will engage 300 students & 35 businesses in NEXTworking career development events	100	0	0										100
12	Business Creation													
13	The Power Plant will graduate at least <b>three</b> businesses.	0	0	0										0
14	At least <b>two</b> Power Plant graduates will be located in Marion County.	0	0	0								'	<u>'</u>	0
15	The Power Plant will maintain at least a 50% occupancy rate.	87.5	87.5	87.5										86%
16	The Business Creation initiative will assist 125 would be entrepreneurs.	10	14	7										31
17	CEP will assist at least 100 entrepreneurs through the IMPACT initiative	4	3	3										10
18	The CEP will work to open at least one neighborhood incubator in a targeted IMPACT neighborhoods.	✓	✓	✓										✓
	Ongoing													
20	CEP will serve as the official local representative to Enterprise Florida.	✓	<b>✓</b>	✓										
21	The CEP will continue to build and maintain the Sites & Buildings database through ZoomProspector or a comparable program.	✓	✓	✓										
	The CEP will continue to implement an online CRM.	✓	✓	✓										
23	CEP will continue the operation & promotion of the Power Plant as part of the Business Creation initiative.	✓	✓	✓										
24	Reporting					,						ı	,	
25	CEP will provide County/City with monthly (twelve) written reports of its activities.	1	1	1										3
26	CEP will provide City/County with a monthly performance matrix update as to the status of each of these responsibilities.	1	1	1										3