



April 11, 2025

Tom Duncan
Transit Administrator
Growth Management
City of Ocala | SunTran
201 SE 3rd Street (2nd floor)
Ocala, FL 34471

RE: 35' LOW FLOOR DIESEL BUS PURCHASE

Dear Tom,

Thank You for your interest in purchasing ONE (1) 35' Gillig Low Floor Diesel bus utilizing the JTA (State of Florida contract P-23-030 with GILLIG. I prepared the following price quote based on your previous order specifications and as per your direction. Please reference the price variance dated 4-11-2025 for complete details.

Gillig is pleased to quote the following:

35' LOW FLOOR DIESEL

\$717,172.00 Each

The pricing is valid for 90 days and is FOB Ocala, FL. Prices exclude any taxes and license fees. Production will be approximately 15-18 months after receipt of the purchase order.

We thank you very much for this opportunity and appreciate your continued partnership with GILLIG. Should you have any questions, please do not hesitate to contact us.

Sincerely,

Butch Sibley
Regional Sales Manager
Gillig LLC
510-589-9430
bsibley@gillig.com