



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	62056-7
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-273-1105	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
3/4/2025

QUICK QUOTE SHEET

REVISED QUOTE DATE
3/5/2025

REQUESTING AGENCY	OCALA, CITY OF			
CONTACT PERSON	LIZA WARMUTH		EMAIL	LWarmuth@ocalafl.gov
PHONE	352-351-6750	MOBILE	FAX	

SOURCEWELL CONTRACT # 2025 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	F3D 620A	MSRP	\$53,820.00
2025 FORD F-350 REGULAR CAB PICKUP 4WD DRW 142" WB XL 8' BED			

CUSTOMER ID 2026 CIP Recreation & Parks

CONTRACT PRICE \$49,167.00

BED LENGTH	8' Bed
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ	Oxford White	\$0.00
AS	Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat	\$0.00
99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	\$0.00
44F	Transmission: TorqShift-G 10-Speed Automatic	\$0.00
18B	OPTIONS Platform Running Boards	\$315.00
52B	Trailer Brake Controller	\$295.00
620A	Order Code 620A	\$0.00
64K	Wheels: 17" Argent Painted Steel	\$0.00
TD8	Tires: LT245/75Rx17E BSW A/S (6)	\$0.00
X4L	Limited Slip w/4.30 Axle Ratio	\$0.00
BUDGET QUOTE	THIS QUOTE IS CURRENT PRICING ONLY, FOR BUDGET PURPOSES PLEASE ADD 10% INCREASE (2026 Pricing not available at time of quote)	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$610.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00
3KR	Additional key and remote, cut and programmed.		\$310.00
813-3000UL-UB	XANTREX 3000W modified sine inverter mounted inside curbside front compartment of utility body with ignition sourced remote / user control mounted on dash mounted on dash. (Alternate mounting location may be required due to clearance.) Includes freight and installation with 4/0 powr and ground, ignition controlled solenoid, 300A breaker, heat shrink connectors, and wire loom. (Dealer strongly recommends upgrading alternator and addition of auxillary battery)		\$1,925.00
W TL12-4-AW	(4) Whelen ION T-Series DUAL color ultra thin light heads with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).		\$900.00
AJ COMP 6-LED-AB	LED compartment lights installed in all compartments of 8' or 9' service body with one side long horizontal compartment.		\$785.00
ECCO-TA-UTIL	ECCO MODEL 3410A TRAFFIC ADVISOR INSTALLED TO BACK OF UTILITY BODY UNDER SHROUD PROVIDED BY BODY COMPANY TO PROTECT LIGHT.		\$1,051.00
SHROUD	BODY COMPANY TO PROVIDE SHROUD ON BACK OF BODY TO PROTECT TRAFFIC ADVISOR (48"W X 1.9"T X 2.5"D). SHROUD TO BE PAINTED ALONG WITH BODY AND LOCATED BETWEEN SLAM GATE AND REAR BUMPER.		\$165.00
D-BOX	REMOVE FACTORY PICKUP BOX & HAVEST CAMERA FOR RE-INSTALLATION IN AFTERMARKET EQUIPMENT.		\$155.00
AF 98-DW	8' Reading Classic II utility body reading classic II factory powder coated white with SST Paddle Latches (Includes 2nd stage MSO, weight slip, & final-stage manufacturers completed vehicle certification.)		\$13,265.00
AF FFK	FUEL FILL KIT FOR BOX REMOVAL		\$570.00
AF CAMERA	FACTORY CAMERA INSTALL IN UTILITY BODY		\$255.00
AF 7/4WIRE	7/4 WAY TRAILER RECEPTACLE		\$255.00
AF CLV-SB	HITCH PLATE WITH RECEIVER HITCH		\$975.00
AJ DB2	Draw bar with 2" Ball, pin, and clip.		\$55.00

SOURCEWELL CONTRACT # 2025 091521-NAF & 032824-NAF

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AF USOB9	HD SPRAY ON BED LINER APPLIED TO FLOOR, BULKHEAD, AND SIDE WALLS OF 9' UTILITY BODY.	\$1,865.00
AF USOB8-TB	HD SPRAY ON BED LINER APPLIED TO FLOOR, BULKHEAD, CARGO AREA, AND TOPS OF BOXES ON 6.5' - 8' UTILITY BODY.	\$1,980.00
BUA	Federal Signal 90 dB back-up alarm.	\$185.00
CONTRACT OPTIONS		\$24,696.00

TRADE IN

TOTAL COST

\$74,473.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S)

QTY

1

\$74,473.00

Estimated Annual payments for 60 months paid in advance: \$17,122.88

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY

ASHLEE WILSON

GOVERNMENT ACCOUNT MANAGER

Ashlee.Wilson@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.
I am always happy to be of assistance.



Alan Jay Fleet

Ashlee Wilson | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box (✔ Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' BoxMSRP:\$50,885.00

Interior:Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat

Exterior 1:Agate Black Metallic

Exterior 2:No color has been selected.

Engine: 6.8L 2V DEVCT NA PFI V8 Gas

Transmission: TorqShift-G 10-Speed Automatic

OPTIONS

CODE	MODEL	MSRP
F3D	[Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box	\$50,885.00
OPTIONS		
18B	Platform Running Boards	\$320.00
44F	Transmission: TorqShift-G 10-Speed Automatic	\$0.00
52B	Trailer Brake Controller	\$300.00
620A	Order Code 620A	\$0.00
64K	Wheels: 17" Argent Painted Steel	\$0.00

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Data Version: 24863. Data Updated: Mar 3, 2025 6:45:00 PM PST.



Alan Jay Fleet

Ashlee Wilson | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box (Complete)

76C	Exterior Backup Alarm (Pre-Installed)	\$220.00
99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	\$0.00
AS	Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat	\$0.00
TD8	Tires: LT245/75Rx17E BSW A/S (6)	\$0.00
UM	Agate Black Metallic	\$0.00
X4L	Limited Slip w/4.30 Axle Ratio	\$0.00
SUBTOTAL		\$51,725.00
Adjustments Total		\$0.00
Destination Charge		\$2,095.00
TOTAL PRICE		\$53,820.00

FUEL ECONOMY

Est City:N/A
Est Highway:N/A
Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box (✔ Complete)

Standard Equipment

Mechanical

Engine: 6.8L 2V DEVCT NA PFI V8 Gas (STD)
Transmission: TorqShift-G 10-Speed Automatic -inc: SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road (STD)
Limited Slip w/4.30 Axle Ratio (STD)
50-State Emissions System
Transmission w/Oil Cooler
Electronic Transfer Case
Part-Time Four-Wheel Drive
68-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection
160 Amp Alternator
Class V Towing Equipment -inc: Hitch and Trailer Sway Control
Trailer Wiring Harness
7313# Maximum Payload
GVWR: 14,000 lb Payload Package
HD Shock Absorbers
Front And Rear Anti-Roll Bars
Firm Suspension
Hydraulic Power-Assist Steering
34 Gal. Fuel Tank
Single Stainless Steel Exhaust
Dual Rear Wheels
Auto Locking Hubs
Front Suspension w/Coil Springs
Solid Axle Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

Exterior

Wheels: 17" Argent Painted Steel -inc: Hub covers/center ornaments not included (STD)
Tires: LT245/75Rx17E BSW A/S (6) -inc: Spare may not be the same as road tire (STD)
Regular Box Style

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Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box (✔ Complete)

Exterior

- Steel Spare Wheel
- Full-Size Spare Tire Stored Underbody w/Crankdown
- Clearcoat Paint
- Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
- Black Rear Step Bumper
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Power Heated Side Mirrors w/Convex Spotter, Manual Folding and Turn Signal Indicator
- Manual Extendable Trailer Style Mirrors
- Fixed Rear Window
- Light Tinted Glass
- Variable Intermittent Wipers
- Aluminum Panels
- Black Grille
- Tailgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Boxside Steps
- Autolamp Auto On/Off Reflector Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
- Cargo Lamp w/High Mount Stop Light
- Cab Clearance Lights
- Perimeter/Approach Lights

Entertainment

- Radio w/Seek-Scan, Clock and Speed Compensated Volume Control
- Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers
- Fixed Antenna
- SYNC 4 -inc: 8" LCD capacitive touchscreen w/swipe capability, wireless phone connection, cloud connected, AppLink w/app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual
- 2 LCD Monitors In The Front

Interior

- 4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement

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Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box (Complete)

Interior	
	4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
	Manual Tilt/Telescoping Steering Column
	Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
	FordPass Connect 5G Mobile Hotspot Internet Access
	Compass
	Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
	Cruise Control w/Steering Wheel Controls
	Manual Air Conditioning
	Illuminated Locking Glove Box
	Interior Trim -inc: Chrome Interior Accents
	Full Cloth Headliner
	Urethane Gear Shifter Material
	HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar
	Day-Night Rearview Mirror
	Passenger Visor Vanity Mirror
	Full Overhead Console w/Storage and 2 12V DC Power Outlets
	Front Map Lights
	Fade-To-Off Interior Lighting
	Full Vinyl/Rubber Floor Covering
	Pickup Cargo Box Lights
	Smart Device Remote Engine Start
	Instrument Panel Covered Bin and Dashboard Storage
	Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
	Delayed Accessory Power
	Power Door Locks w/Autolock Feature
	Driver Information Center
	Trip Computer
	Outside Temp Gauge
	Digital/Analog Appearance

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Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box (✔ Complete)

Interior

Seats w/Vinyl Back Material
Manual Adjustable Front Head Restraints
Perimeter Alarm
Securilock Anti-Theft Ignition (pats) Immobilizer
2 12V DC Power Outlets
Air Filtration

Safety-Mechanical

AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
Safety Canopy System Curtain 1st Row Airbags
Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters
Back-Up Camera

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

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Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box (Complete)

Technical Specifications

Powertrain

Transmission

Drivetrain	Four Wheel Drive	Trans Order Code	44F
Trans Type	10	Trans Description Cont.	Automatic w/OD
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	4.70
Second Gear Ratio (:1)	2.98	Third Gear Ratio (:1)	2.15
Fourth Gear Ratio (:1)	1.77	Fifth Gear Ratio (:1)	1.52
Sixth Gear Ratio (:1)	1.27	Reverse Ratio (:1)	4.87
Clutch Size	N/A	Trans Power Take Off	N/A
Final Drive Axle Ratio (:1)	N/A	Transfer Case Model	Electronic
Transfer Case Gear Ratio (:1), High	N/A	Transfer Case Gear Ratio (:1), Low	N/A
Transfer Case Power Take Off	No	Seventh Gear Ratio (:1)	1.00
Eighth Gear Ratio (:1)	0.85	Ninth Gear Ratio (:1)	N/A
Tenth Gear Ratio (:1)	N/A		

Mileage

EPA Fuel Economy Est - Hwy	N/A	Cruising Range - City	N/A
EPA Fuel Economy Est - City	N/A	Fuel Economy Est-Combined	N/A
Cruising Range - Hwy	N/A	Estimated Battery Range	N/A

Engine

Engine Order Code	99A	Engine Type	Regular Unleaded V-8
Displacement	6.8 L/415	Fuel System	Sequential MPI
SAE Net Horsepower @ RPM	405 @ 5000	SAE Net Torque @ RPM	445 @ 4000
Engine Oil Cooler	None		

Electrical

Cold Cranking Amps @ 0° F (Primary)	750	Cold Cranking Amps @ 0° F (2nd)	750
Cold Cranking Amps @ 0° F (3rd)	N/A	Maximum Alternator Capacity (amps)	160

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Powertrain

Cooling System

Total Cooling System Capacity	N/A
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Vehicle

Emissions

Tons/yr of CO2 Emissions @ 15K mi/year	N/A	EPA Greenhouse Gas Score	N/A
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Chassis

Weight Information

Standard Weight - Front	0.00 lbs	Standard Weight - Rear	0.00 lbs
Base Curb Weight	6647 lbs	Gross Axle Wt Rating - Front	4800 lbs
Gross Axle Wt Rating - Rear	9900 lbs	Curb Weight - Front	3687 lbs
Curb Weight - Rear	2960 lbs	Option Weight - Front	0.00 lbs
Option Weight - Rear	0.00 lbs	Reserve Axle Capacity - Front	1113.00 lbs
Reserve Axle Capacity - Rear	6940.00 lbs	As Spec'd Curb Weight	6647.00 lbs
As Spec'd Payload	7353.00 lbs	Maximum Payload Capacity	7353.00 lbs
Gross Combined Wt Rating	25400 lbs	Gross Axle Weight Rating	14700.00 lbs
Curb Weight	6647.00 lbs	Reserve Axle Capacity	8053.00 lbs
Total Option Weight	0.00 lbs	Payload Weight Front	0 lbs
Payload Weight Rear	0 lbs	Gross Vehicle Weight Rating	14000.00 lbs

Trailer

Dead Weight Hitch - Max Trailer Wt.	5000 lbs	Dead Weight Hitch - Max Tongue Wt.	500 lbs
Wt Distributing Hitch - Max Trailer Wt.	18300 lbs	Wt Distributing Hitch - Max Tongue Wt.	1830 lbs
Fifth Wheel Hitch - Max Trailer Wt.	18000 lbs	Fifth Wheel Hitch - Max Tongue Wt.	4500 lbs
Maximum Trailering Capacity	18300 lbs		

Frame

Frame Type	N/A	Sect Modulus Rails Only	N/A
Frame RBM	N/A	Frame Strength	N/A
Frame Thickness	N/A		

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Chassis

Suspension

Suspension Type - Front	Other	Suspension Type - Rear	Leaf
Spring Capacity - Front	4800 lbs	Spring Capacity - Rear	9900 lbs
Axle Type - Front	Non-Independent	Axle Type - Rear	Rigid Axle
Axle Capacity - Front	6000 lbs	Axle Capacity - Rear	10400 lbs
Axle Ratio (:1) - Front	4.30	Axle Ratio (:1) - Rear	4.30
Shock Absorber Diameter - Front	N/A	Shock Absorber Diameter - Rear	N/A
Stabilizer Bar Diameter - Front	N/A	Stabilizer Bar Diameter - Rear	N/A

Tires

Front Tire Order Code	TD8	Rear Tire Order Code	TD8
Spare Tire Order Code	N/A	Front Tire Size	LT245/75SR17
Rear Tire Size	LT245/75SR17	Spare Tire Size	Full-Size
Front Tire Capacity	6390 lbs	Rear Tire Capacity	11640 lbs
Spare Tire Capacity	N/A	Revolutions/Mile @ 45 mph - Front	649
Revolutions/Mile @ 45 mph - Rear	649	Revolutions/Mile @ 45 mph - Spare	N/A

Wheels

Front Wheel Size	17 X 6.5 in	Rear Wheel Size	17 X 6.5 in
Spare Wheel Size	Full-Size in	Front Wheel Material	Steel
Rear Wheel Material	Steel	Spare Wheel Material	Steel

Steering

Steering Type	Re-Circulating Ball	Steering Ratio (:1), Overall	N/A
Steering Ratio (:1), On Center	N/A	Steering Ratio (:1), At Lock	N/A
Turning Diameter - Curb to Curb	47.6 ft	Turning Diameter - Wall to Wall	N/A

Brakes

Brake Type	4-Wheel Disc	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	4-Wheel	Disc - Front (Yes or)	Yes
Disc - Rear (Yes or)	Yes	Front Brake Rotor Diam x Thickness	14.3 in

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Chassis

Brakes			
Rear Brake Rotor Diam x Thickness	14.3 in	Drum - Rear (Yes or)	N/A
Rear Drum Diam x Width	N/A		
Fuel Tank			
Fuel Tank Capacity, Approx	34 gal	Aux Fuel Tank Capacity, Approx	N/A
Fuel Tank Location	N/A	Aux Fuel Tank Location	N/A

Dimensions

Interior Dimensions			
Passenger Capacity	3	Front Head Room	40.8 in
Front Leg Room	43.9 in	Front Shoulder Room	66.7 in
Front Hip Room	62.5 in	Second Head Room	N/A
Second Leg Room	N/A	Second Shoulder Room	N/A
Second Hip Room	N/A		
Exterior Dimensions			
Wheelbase	142 in	Length, Overall w/o rear bumper	N/A
Length, Overall w/rear bumper	N/A	Length, Overall	231.8 in
Width, Max w/o mirrors	96 in	Height, Overall	80.6 in
Overhang, Front	38.2 in	Overhang, Rear w/o bumper	N/A
Front Bumper to Back of Cab	N/A	Cab to Axle	56.1 in
Cab to End of Frame	N/A	Ground to Top of Load Floor	37.6 in
Ground to Top of Frame	N/A	Frame Width, Rear	N/A
Ground Clearance, Front	7.7 in	Ground Clearance, Rear	7.7 in
Body Length	0.00 ft	Cab to Body	N/A
Cargo Area Dimensions			
Cargo Box Length @ Floor	98.1 in	Cargo Box Width @ Top, Rear	66.9 in
Cargo Box Width @ Floor	66.9 in	Cargo Box Width @ Wheelhousings	50.5 in
Cargo Box (Area) Height	21.1 in	Tailgate Width	60.5 in

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Vehicle: [Fleet] 2025 Ford Super Duty F-350 DRW (F3D) XL 4WD Reg Cab 8' Box ( Complete)

Dimensions

Cargo Area Dimensions

Cargo Volume	78.5 ft³	Ext'd Cab Cargo Volume	N/A
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