

From: [City of Ocala - Contracting Officer](#)
To: [Mary Ann St. Laurent](#); [Michelle Brooker](#); [Patricia Lewis](#); [Shayatta J. Roberts](#); [Daphne Robinson](#); [Ashley Presley](#)
Subject: Your policy exception has been approved.
Date: Tuesday, April 16, 2024 3:05:31 PM

Your policy exception has been **approved**.

Approval Comments: drobinson@ocalafl.org

Please note, the standardization of Eaton brand reclosure equipment that was granted by Tiffany Kimball on June 24, 2021, related specifically to "Eaton Nova Triple Single Reclosures" and not to the related equipment. For the sake of clarity moving forward, please allow THIS approval to stand as the Procurement and Contracting Officer's formal approval of the standardization of the following Eaton brand products: (1) Eaton NOVA Triple Single Recloser – Ocala Stock # E03100630; (2) Eaton Form 6 Control – Ocala Stock # E03061630 (3) Eaton Recloser Hanger Kits – Ocala Stock # E03120630; and (4) Eaton Hydraulic Reclosers – Ocala Stock # E03080070 & # E03080140. This standardization is approved for a period of 5 years from today's date and has been granted for the following reasons: (1) Electric Engineering has indicated that the City experienced poor device communication and programming support from alternative control units and related parts; and (2) the Eaton brand control unit has been utilized without difficulty in the OEU system since 2021. PLEASE PREPARE A SOLE SOURCE POSTING TO VERIFY THAT GRESCO UTILITY SUPPLY IS THE SOLE SOURCE PROVIDER FOR THE FOREGOING PRODUCTS. ONCE COMPLETE WITHOUT PROTEST, THE DEPARTMENT MAY MOVE FORWARD WITH THE PROCUREMENT. IF THERE ARE ALTERNATIVE DISTRIBUTORS, PLEASE PROCURE FROM THE DISTRIBUTOR THAT AFFORDS THE CITY BEST VALUE. PLEASE ATTACH A COPY OF THIS APPROVAL TO THE MUNIS CONTRACT.

Procurement/Contract/P-Card Exception

Select exception type:

Procurement

Reason for procurement exception:

Standardization

Back in 2021 Tiffany Kimball approved standardization of the Eaton triple single reclosure. I am submitting this request for a more formal approval. Once received I will place a request for a sole source under contract 240463. Below is Electric initial justification and Tiffany's response.

"The NOVA-STS triple single reclosers we get from

Enter a brief description of your exception request:

Cooper are sole sourced because of the complexity of the control unit and brand specific form factors of the recloser itself. The recloser is controlled by a programmable control unit that is specifically customized to our needs from the manufacture down to the number of data, control, communication, and power pins that connect the NOVA-STS recloser to the control unit. You can think of it as the recloser and control unit both need to speak the same language to understand each other. Also, the mounting basket that Cooper makes for their reclosers are specific to the physical dimensions of only their reclosers. Each company makes a different size mounting rack for their reclosers so there is no universal mounting rack.

In recent years, due to poor device communication and programming support for Cooper control units, other companies have started manufacturing control units that know how to communicate with Cooper reclosers and offer superior programming and customer support. Frank has been looking into demoing some of these different control units from other companies because of these issues we are having with the Cooper control."

Please see the attached that my buyer found about Eaton products. They are made in the US, which is great. These parts are approved as a single-source standardization.

Attach all documents related to the exception that can assist the Contracting Officer's decision.

[Gresco Florida Tech Rep Authorization letter.pdf](#)
[TK Approval.pdf](#)
[What products are made in what plants.pdf](#)

Department

(WHS) WAREHOUSE

Requestor Name

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Who authorized requesting this exception?

MARY ANN ST. LAURENT