
CITY OF OCALA
CITY COUNCIL REPORT**Council Meeting Date: 05/15/18**

Subject: Award Contract - PWD/18-014 Single Stream Curbside Recycling

Submitted By: Darren Park

Department: Public Works

STAFF RECOMMENDATION (Motion Ready): Approve Agenda Item (ID # 12153) five-year contract with Waste Pro of Florida, Inc. for single stream curbside recycling and a total approximate expenditure of \$6,308,000

OCALA'S RELEVANT STRATEGIC GOALS: Operational Excellence, Quality of Place

PROOF OF PUBLICATION: Bid released to public: December 15, 2017

BACKGROUND:

The Public Works Sanitation Division is requesting approval of Contract# PWD/18-014 with Waste Pro of Florida, Inc. to provide single stream curbside recycling services for residential and multi-family complexes within the City limits. The City has provided single stream curbside recycling since April 2012. The current contract with Waste Pro of Florida, Inc. expires September 30, 2018.

FINDINGS AND CONCLUSIONS:

On December 15, 2017, Invitation To Bid (ITB)# PWD/17-032 was issued for single stream curbside recycling services. One bid, from Waste Pro of Florida, Inc, was received for \$368.27 per ton, including glass and new recycling carts. This is equivalent to a \$5.05 monthly unit cost per household. Staff negotiated a rate of \$332.00 per ton using existing recycling carts. This is equivalent to \$4.55 per household.

<u>Bidder</u>	<u>Location</u>	<u>Original Price per Ton</u>	<u>Negotiated Price per Ton</u>
Waste Pro of Florida, Inc.	Ocala, FL	\$368.27	\$332.00

The current monthly unit cost per household is \$4.22 and, per previous Council action on March 21, 2017, will revert to \$3.25 beginning October 1, 2018. The Sanitation fund is not able to absorb the cost of this increase beyond our budgeted amount. Therefore, a monthly increase of \$0.97 per account for single and multi-family rates will be needed to cover the cost in excess of our Fiscal Year 2019 funds budgeted for the recycling program. This takes the rate back to \$4.22 per account on October 1, 2018, which, with the savings from the solid waste disposal services contract, will cover our expenses. The rate increase will take effect October 1, 2018 and continue until September 30, 2023.

Award of this contract will allow the City to continue to provide single stream curbside recycling for residents with no program changes.

Staff recommends approval of Contract# PWD/18-014 Single Stream Curbside Recycling Service to Waste Pro of Florida, Inc., effective October 1, 2018 through September 30, 2023.

FISCAL IMPACT:

The rate change will generate increased revenues for Residential Sanitation of approximately \$1,344,420 to cover the additional cost in excess of our budgeted funds for the recycling program beginning October 1, 2018 through September 30, 2023. The contract will be funded utilizing account 453-23-326-534-34010 and will be funded as part of the FY19 budget process.

PROCUREMENT REVIEW: This contract has been reviewed and approved for compliance with the City's procurement policies.

LEGAL REVIEW: The contract has been reviewed and approved for form and legality by the Assistant City Attorney, Robert W. Batsel, Jr.

ALTERNATIVE:

- Deny
- Table
- Direct Otherwise

SUPPORT MATERIALS:

CONTRACT - Waste Pro of Florida, Inc. (PDF)