



Ocala

110 SE Watula Avenue
Ocala, FL 34471

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Item Details

File Number: 2025-1456

ID #: 2025-1456

Type: Agenda Item

Status: Passed

Version: 1

Placement: 10

In Control: City Council

File Created: 06/05/2025

Presented By: :

Final Action: 07/01/2025

Item Title: Approve agreement with Powerserve Technologies, Inc. for the provision of design and furnishing of relays and panels for the Dearmin and Water Plant Substations in the amount of \$298,373

Internal Notes:

Target Meeting: 07/01/2025

Sponsors:

Enactment Date:

Attachments: FOR COUNCIL - Agreement to Design and Furnish Relay Panels - Dearmin and Water Plant Substations - Powerserve Technologies, Inc (ELE 250610), BID TABULATION (ELE 250610)

Enactment Number:

Recommendation:

Hearing Date:

Entered by: biverson@ocalafl.gov

Effective Date:

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	City Council	07/01/2025	Approved				Pass
Action Text: There being no further discussion the motion carried by roll call vote.							
Aye: 5 Pro Tem Bethea Sr, Council Member Hilty Sr, Council Member Mansfield, Council Member Musleh, and Council President Dreyer							

Text of Legislative File 2025-1456

Submitted By: Robert Whitehead

Presentation By: Doug Peebles

..end

Department: Electric Utility

STAFF RECOMMENDATION (Motion Ready):

Approve agreement with Powerserve Technologies, Inc. for the provision of design and furnishing of relays and panels for the Dearmin and Water Plant Substations in the amount of \$298,373

..end

OCALA'S RELEVANT STRATEGIC GOALS:

Operational Excellence

PROOF OF PUBLICATION:

Invitation to Bid was released to the public on 4/29/2025

BACKGROUND:

In May 2023, City Council approved the purchase of two auto transformers for the Dearmin Substation as part of Ocala Electric Utility's infrastructure modernization plan. In conjunction with this upgrade, the utility will transition from mechanical relays to advanced microprocessor-based relays.

These modern relays offer faster response times, enhanced protection and control, real-time monitoring, and integration with smart grid systems. This upgrade will improve system reliability, reduce operational costs, and support future energy demands.

FINDINGS AND CONCLUSIONS:

On April 29, 2025, the City issued Invitation to Bid (ITB) No. ELE/250610 for the design and furnishing of relays and panels for the Dearmin and Water Plant substations.

On May 22, 2025, bids were received from four vendors. The bid from Electrical Power Products, Inc. was rejected as non-responsive due to failure to meet the response requirements as outlined in the solicitation. Bid results for the remaining responsive bidders are summarized below:

Powerserve Technologies, Inc. was found to be the lowest responsive and responsible bidder with a total bid of \$298,372.38. The investment aligns with Ocala Electric Utility's commitment to long-term resilience, improved service delivery, and a more efficient, data-driven electric grid.

Staff recommends approval of the contract award to Powerserve Technologies, Inc.

FISCAL IMPACT:

Funding for this project is budgeted in the Fiscal Year 2024-25 account #332-032-167-531-69-65010.

PROCUREMENT REVIEW:

These goods and services were procured in compliance with the City's Procurement Policy.

LEGAL REVIEW:

This Agreement will be reviewed and approved for form and legality by City Attorney, William E. Sexton.

ALTERNATIVE:

- Approve with Changes
- Table
- Deny

