
Pinellas Suncoast Transit Authority (PSTA)
SOLICITATION AWARD ANALYSIS
(Request for Proposal)
RFP 21-980369

Award Information

- A. Description:** Electric Transit Buses with Charging and Associated Equipment
- B. Contractor:** Gillig LLC
- C. Award Amount:** \$2,400,000.00 (NTE)
- D. Award Type:** Contract Exhibit K
- E. Term of Award:** Five Years
- F. Funding Source:** This will be funded using operating and grant funds and is included within in our five year budget projections.

Solicitation Information

- G. Issue Date:** July 15, 2021
- H. Posted:** PSTA's Website
- I. Date and Time for Offer Receipt:** September 23, 2021; 10:00 AM
- J. Timely Offers Received:** Four (4)

K. Solicitation Process & Proposal Evaluation:

- On July 15, 2021, a Request for Proposal (RFP) was issued in compliance with PSTA's procurement policies. The solicitation was posted on PSTA's website.
- On September 23, 2021, PSTA received 4 proposals from BYD Coach and Bus LLC, Gillig LLC, New Flyer of America Inc., and Proterra Operating Company Inc.
- October 11, 2021 the proposals were evaluated by: Henry Lukasik, PSTA-Maintenance Director, Joseph Cheney PSTA-Maintenance Deputy Director, Jim Cribbs Palm Tran-Director of Maintenance, Elvis Dovalles Lynx-Director of Vehicle Maintenance, and Walter Kirkland Star Metro Service Manager.
- Proposals were ranked in the following order:

RANK	FIRM NAME	TOTAL SCORE
1	Gillig LLC	91.80
2	New Flyer of America Inc	90.40

3	Proterra Operating Company Inc	88.80
4	BYD Coach and Bus LLC	86.20

L. Price Review/Negotiation Record:

- Gillig LLC proposal was determined fair and reasonable

M. Determination of Responsibility:

- After a responsibility check, Gillig LLC, was determined to have the capacity to perform the work and are, therefore, eligible for use by PSTA.

Reviewed and Approved: ARKB7
Director of Procurement