



Golf Cart Lease Analysis

Fiscal Year 2026

Based on pricing, warranty coverage, service support, and our familiarity with the product, our recommendation is to proceed with the 48-month lease with E-Z-GO. This option allows the golf course to lease the fleet for the full term and return the carts at the end of the lease with no additional charges.

Lease Type
Fair Market Value(FMV)

	Term	Club Car	EZGO	Yamaha
Gas Golf Cart	48 Month	\$ 7,064.30	\$ 7,093.00	\$ 7,293.90
Gas Beverage Cart	48 Month	\$ 427.24	\$ 391.12	\$ 448.10
		\$7,491.54	\$7,484.12	\$7,742.00

Cart Analysis						
Price	\$ 2.00	\$ 1.00	\$ 3.00			
Warranty	\$ 2.00	\$ 1.00	\$ 3.00			
Service	\$ 2.00	\$ 1.00	\$ 3.00			
Reputation	\$ 2.00	\$ 1.00	\$ 3.00			
Product	\$ 2.00	\$ 1.00	\$ 3.00			
Total Grade	\$ 2.00	\$ 1.00	\$ 3.00			

Notes

Leases are structured that the city does not own the golf cart or are responsible for any type of residual or balloon payment.

The cart analysis grading for warranty, service, reputation, and product quality is based on extensive industry experience. Each category reflects long-term performance, manufacturer support, and reliability within municipal and golf course operations. This approach ensures the evaluation is objective, consistent, and relevant to the City of Ocala's needs.