

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

Vendor: Deere & Company

- 2000 John Deere Run
Cary, NC 27513
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address (no PO box)
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

For any questions, please contact:

Michael Williams

Beard Equipment Company
4539 Nw 44th Avenue
Ocala, FL 34482

Tel: 800-848-8563

Fax: 251-452-2309

Email: mwilliams@beardequipment.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
 2000 John Deere Run
 Cary, NC 27513
 FED ID: 36-2382580
 UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Beard Equipment Company
 4539 Nw 44th Avenue
 Ocala, FL 34482
 800-848-8563
 JohnDeereEmails@beardequipment.com

Quote Summary

Prepared For:

CITY OF OCALA, FLEET MANA JOHN KING
 1805 NE 30TH AVE BLDG 20
 OCALA, FL 34470
 Business: 352-351-6680
 JKing@Ocalaf1.org

Delivering Dealer:

Beard Equipment Company
 Michael Williams
 4539 Nw 44th Avenue
 Ocala, FL 34482
 Phone: 800-848-8563
 mwilliams@beardequipment.com

Quote ID: 27746152
Created On: 07 November 2022
Last Modified On: 16 March 2023
Expiration Date: 15 April 2022

Equipment Summary	Suggested List	Selling Price	Qty	=	Extended
JOHN DEERE 5105M Utility Tractor	\$ 96,824.00	\$ 75,522.72	1	=	\$ 75,522.72
Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)					
Price Effective Date: August 31, 2022					
JOHN DEERE 540M Loader	\$ 11,409.00	\$ 8,670.84	1	=	\$ 8,670.84
Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)					
Price Effective Date: August 31, 2022					
Frontier AD12G - 76 In. Debris Grapple Bucket for Current Loaders with Global Carrier	\$ 6,847.00	\$ 5,614.54	1	=	\$ 5,614.54
Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)					
Price Effective Date: August 31, 2022					
JOHN DEERE FC15M Flex Wing Rotary Cutter	\$ 31,519.00	\$ 23,954.44	1	=	\$ 23,954.44
Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)					
Price Effective Date: August 31, 2022					
Equipment Total					\$ 113,762.54

Quote Summary

Equipment Total \$ 113,762.54

Salesperson : X _____

Accepted By : X _____

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Cary, NC 27513
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Trade In	
SubTotal	\$ 113,762.54
Est. Service Agreement Tax	\$ 0.00
Total	\$ 113,762.54
Balance Due	\$ 113,762.54

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 27746152 **Customer Name:** CITY OF OCALA, FLEET MANA JOHN KING

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Bear Equipment Company
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JOHN DEERE 5105M Utility Tractor

Hours:	Suggested List *
Stock Number:	\$ 96,824.00
Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)	Selling Price *
	\$ 75,522.72
Price Effective Date: August 31, 2022	

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
19BGPY	5105M Utility Tractor	1	\$ 79,345.00	22.00	\$ 17,455.90	\$ 61,889.10	\$ 61,889.10
Standard Options - Per Unit							
182A	Less AutoTrac™/Less ISOBUS	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
183A	JDLink™ Capable	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	United States	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English Operators Manual	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	Less Package	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
1380	PowrReverser™ 16F/16R 40 km/h	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
1735	Loader Ready Package with Multi Coupler	1	\$ 3,457.00	22.00	\$ 760.54	\$ 2,696.46	\$ 2,696.46
1950	Less Application	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
2055	Standard Cab	1	\$ 14,681.00	22.00	\$ 3,229.82	\$ 11,451.18	\$ 11,451.18
2100	Mechanical Suspension seat	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
2410	Instructional Seat with Seat-belt	1	\$ 684.00	22.00	\$ 150.48	\$ 533.52	\$ 533.52
2511	Mirror Telescopic LH & RH	1	\$ 373.00	22.00	\$ 82.06	\$ 290.94	\$ 290.94
3025	Corner Post Deluxe Exhaust	1	\$ 737.00	22.00	\$ 162.14	\$ 574.86	\$ 574.86
3326	3 Mechanical Stackable Rear SCV	1	\$ 1,083.00	22.00	\$ 238.26	\$ 844.74	\$ 844.74
3430	3 Stackable Mid SCVs with Mechanical Joystick Control	1	\$ 946.00	22.00	\$ 208.12	\$ 737.88	\$ 737.88
3820	Two Speed PTO - 540/540E	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4000	Less Front Hitch	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4010	Mechanical Rear Hitch Control	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00

Selling Equipment

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4110	Telescoping Draft Links with Ball End - Category 2	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4160	LH Only Adjustment Lift Link	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4210	Mechanical Center Link with Ball Ends - Category 2	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4310	Basic Drawbar	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4420	LH & RH Stabilizer Bar	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
5010	Flange Axle	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
5090	Steel Rear Wheels	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
5192	19.5L-24 In. 10PR R4 Bias	1	\$ -2,527.00	22.00	\$ -555.94	\$ -1,971.06	\$ -1,971.06
5999	No Tire Brand Preference	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
6040	MFWD Front Axle	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
6133	12.5/80-18 In. 12PR R4 Bias	1	\$ -1,955.00	22.00	\$ -430.10	\$ -1,524.90	\$ -1,524.90
Standard Options Total			\$ 17,479.00		\$ 3,845.38	\$ 13,633.62	\$ 13,633.62
Technology Options/Non-Contract/Open Market							
1900	Less Display	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
1880	Less Receiver	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
Technology Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 96,824.00		\$ 21,301.28	\$ 75,522.72	\$ 75,522.72

JOHN DEERE 540M Loader

Equipment Notes:

Hours:

Stock Number:

Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)

Price Effective Date: August 31, 2022

Suggested List *

\$ 11,409.00

Selling Price *

\$ 8,670.84

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
14C0P	540M Loader	1	\$ 11,524.00	24.00	\$ 2,765.76	\$ 8,758.24	\$ 8,758.24
Standard Options - Per Unit							
0202	United States	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00

Selling Equipment

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0409	English	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	Less package	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1506	Mounting frame	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2521	540M Standard farm loader, non-self-leveling (NSL) - Three-function	1	\$ 476.00	24.00	\$ 114.24	\$ 361.76	\$ 361.76
3556	Three-function hoses and parts	1	\$ 253.00	24.00	\$ 60.72	\$ 192.28	\$ 192.28
4573	Three-function mid-mount Quick Coupler Connection (individual couplers)	1	\$ 704.00	24.00	\$ 168.96	\$ 535.04	\$ 535.04
5513	Hood guard	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6995	Less ballast box	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
7610	Global carrier	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
8750	Less bucket	1	\$ -1,548.00	24.00	\$ -371.52	\$ -1,176.48	\$ -1,176.48
Standard Options Total			\$ -115.00		\$ -27.60	\$ -87.40	\$ -87.40
Total Selling Price			\$ 11,409.00		\$ 2,738.16	\$ 8,670.84	\$ 8,670.84

Frontier AD12G - 76 In. Debris Grapple Bucket for Current Loaders with

Equipment Notes:

Hours:

Stock Number:

Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)

Price Effective Date: August 31, 2022

* Price per item - includes Fees and Non-contract items

Suggested List *

\$ 6,847.00

Selling Price *

\$ 5,614.54

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2072XF	AD12G - 76 In. Debris Grapple Bucket for Current Loaders with Global Carrier	1	\$ 6,847.00	18.00	\$ 1,232.46	\$ 5,614.54	\$ 5,614.54
Total Selling Price			\$ 6,847.00		\$ 1,232.46	\$ 5,614.54	\$ 5,614.54

JOHN DEERE FC15M Flex Wing Rotary Cutter

Selling Equipment

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Equipment Notes:							Suggested List *
Hours:							\$ 31,519.00
Stock Number:							Selling Price *
Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)							\$ 23,954.44
Price Effective Date: August 31, 2022							
* Price per item - includes Fees and Non-contract items							
Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
22C0P	FC15M Flex Wing Rotary Cutter	1	\$ 31,038.00	24.00	\$ 7,449.12	\$ 23,588.88	\$ 23,588.88
Standard Options - Per Unit							
0202	United States	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1200	Spring Suspension	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2500	Blade Pan	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2541	Inward Rotation	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
3035	6 Foam-Filled Tires - (Double center, single on wings) - Severe duty ag tires	1	\$ 481.00	24.00	\$ 115.44	\$ 365.56	\$ 365.56
3510	540 RPM Driveline	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
3601	540 RPM - 100 HP Gearbox - Inward rotation	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5110	Clevis Hitch	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5280	Rigid Casting Tongue	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 481.00		\$ 115.44	\$ 365.56	\$ 365.56
Total Selling Price			\$ 31,519.00		\$ 7,564.56	\$ 23,954.44	\$ 23,954.44