

Quoted for: City of Ocala
 Quoted by: Carynn Spencer
 Phone: 540-682-4103 / Email: carynn.spencer@altec.com
 Altec Account Manager: Paul Hinson

REFERENCE ALTEC MODEL	Sourcewell Price
AA55 Non-Overcenter Aerial Device with Material Handling (Insulated)	\$246,696

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AA55-ESR	Extended Side Reach (With X-Frame Primary Outriggers)	\$8,159
2			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	MHW18	HYDRAULIC FRONT WINCH. 1-speed. 20,000 lb. (Bare Drum) Capacity, Bumper Package. Planetary Drive Winch with Extended Shaft to Curbside.	\$13,787
2	POP2	Plastic Outrigger Pad, 24" x 24" x 2" (Pair)	\$742
3	POP2	Plastic Outrigger Pad, 24" x 24" x 2" (Pair)	\$742
4	CH	Cone Holder, Fold Over Post Style	\$415
5	VSE-W	Wilton Vise Utility 6.5 Jaw with 5.5 Opening Pipe Jaws with Replaceable Jaws and Swivel Base	\$568
6	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$843
7	SPOT5	Spotlight, LED, Mounted to Truck, Can Be Directed Wherever Required.	\$613
8	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
SOURCEWELL OPTIONS TOTAL:			\$272,930

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Custom Paint	\$4,117
2	UNIT & HYDRAULIC ACC	CR Reel with Bracket	\$1,763
3	BODY	Custom Body ILO Stock Body	\$24,301
4	BODY & CHASSIS ACC	Dock Bumpers, Reel Rack on Platform Rest, Triplex Robo Reel, PVC Cannister Kits, 10 lb Fire Extinguisher ILO 5 lb	\$4,512
5	ELECTRICAL	Telescopic Flood Lights, Undercarriage Lights, Inverter, Trailer Receptacle	\$13,043
6	FINISHING	DOT Certification	\$211
7	CHASSIS	Custom chassis ILO Stock Chassis	\$50,078
8	OTHER	Altec MY Adjustment	\$20,544
OPEN MARKET OPTIONS TOTAL:			\$118,569

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$391,499
 Delivery to Customer: \$2,391
 Extended Warranty: \$7,100
 TOTAL FOR UNIT/BODY/CHASSIS: \$400,990

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 58-61 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Roanoke, VA