

Tom Duncan

From: City of Ocala - Contracting Officer <noreply@jotform.com>
Sent: Friday, March 14, 2025 9:52 AM
To: Tom Duncan; Michelle Brooker; Patricia Lewis; Shayatta J. Roberts; Daphne Robinson; Laitishia Crutchfield
Subject: Your policy exception has been approved.

Your policy exception has been **approved**.

Approval Comments: drobinson@ocalafl.org

The department is approved to piggyback Jacksonville Transportation Authority's contract with Gillig, LLC for the purchase of a 35' Gillig diesel bus. JTA's contract with Gillig was awarded on November 22, 2024 for a term of 5 years. SunTran staff conducted the a price analysis as required by FTA regulations and based on a comparison between suppliers found that Gillig offered best value with pricing of \$589,282 as compared to New Flyer's \$615,900. Both SunTran and Procurement staff have evaluated the contract documents and solicitation documents. The solicitation conducted by JTA was conducted in compliance with 2 CFR 200. Gillig has agreed to extend the same pricing to the City of Ocala that was offered to JTA under the contract. Based on the price analysis conducted, staff and Procurement have found this pricing to be fair and reasonable. PLEASE ESTABLISH A MUNIS CONTRACT NUMBER AND ISSUE A REQUISITION SO THAT A PURCHASE ORDER CONTAINING THE CITY AND FTA TERMS AND CONDITIONS CAN BE GENERATED. THE CONTRACT WILL NEED TO BE TAKEN TO COUNCIL FOR APPROVAL ONCE THE DEPARTMENT IS READY TO PROCEED. PLEASE ENSURE THIS EXCEPTION APPROVAL IS ATTACHED TO THE MUNIS CONTRACT, REQUISITION, AND AGENDA ITEM.



Procurement/Contract/P-Card Exception

Select exception type:

Procurement

Reason for procurement exception:

Piggyback Request in Lieu of Bid

Seeking approval to purchase one 35' Gillig Diesel bus from the Jacksonville Transit Authority competitively bid contract P-23-030 for State of Florida Heavy Duty Buses.

Enter a brief description of your exception request:

Quotes were received from three (3) domestic-based manufacturers of FTA approved vendors for heavy duty buses: (1) New Flyer of America.; (2) Gillig, LLC.; (3) . SunTran staff conducted the a price analysis as required by FTA regulations and based on a comparison between suppliers found that Gillig offered best value with pricing of \$589,282.00 as compared to New Flyer's's \$615,900.00. Both SunTran and Procurement staff have evaluated the contract documents and solicitation documents. The solicitation conducted by the state of Florida was conducted in compliance with 2 CFR 200. The resulting contract is for a term of five (5) years beginning on or about June 10, 2024 and ending June 09, 2029 with no option to renew. In its quote, Gillig has agreed to extend the same pricing to any City, County, or State Government agency within and outside of the State of Florida under Contract No. P-23-030. Based on the price analysis conducted, staff and Procurement have found this pricing to be fair and reasonable.

Attach all documents related to the exception that can assist the Contracting Officer's decision.

[EXHIBIT G Pricing - Gillig - Final.pdf](#)
[Exhibit G New Flyer Pricing-Fnal.pdf](#)
[P-23-030 SOF Heavy Duty Buses - RFP-Solicitation.pdf](#)
[Gillig Pre Award Buy America Jacksonville, FL 200066-200069.pdf](#)
[P-23-030 - State of Florida Heavy Duty Buses - Scoring Summary.pdf](#)
[P-23-030 SOF Heavy Duty Buses - Concurrence Memo - Signed.pdf](#)
[P-23-030 SOF Heavy Duty Buses - NOITA - Gillig.pdf](#)
[P-23-030 SOF Heavy Duty Buses - Contract - Gillig - Fully Executed Compiled.pdf](#)
[z Price Analysis.pdf](#)

Department

(SUN) SUNTRAN

Requestor Name

Tom Duncan

Requestor Email

tduncan@ocalafl.gov

Phone number

(352) 209-1771

Courtesy Copy Email 1

dwilliams@ocalafl.gov

Who authorized requesting this exception?

Tom Duncan