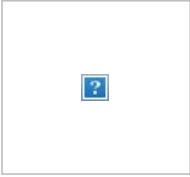


From: [Shayatta J. Roberts](#)
To: [Beth Antis](#)
Subject: FW: Your policy exception has been approved.
Date: Wednesday, March 4, 2026 8:51:42 AM
Attachments: [image001.png](#)



Shay Roberts-Green, NIGP-CPP
Procurement Manager
Phone: 352.629.8384
Facsimile : 352.629.8470
E-Mail : sjroberts@ocalafl.gov
110 SE Watula Avenue
City Hall, Third Floor
Ocala, Florida 34471
Visit us on the web at www.bidocala.com

From: City of Ocala - Contracting Officer
Sent: Monday, March 2, 2026 8:46 AM
To: Clint Welborn ; Shayatta J. Roberts ; Daphne Robinson ; Megan Dugan ; Contracts ; Eileen M. Marquez ; Louis Joseph ; Ashley Presley ; David C. Williams ; Patricia Lewis
Subject: Your policy exception has been approved.

Your policy exception has been **approved**.

Approval Comments: drobinson@ocalafl.org

This exception request is approved. The first renewal term for Contract No. OFR/220860 expires March 6, 2026. Initial term pricing varied by line item and pricing increases for subsequent renewal terms were capped at the lesser of (i) the amount of the percentage increase reflected in the CPI-U; or (ii) 3% annually - unless there are mitigating market conditions. Line item pricing fluctuated for the first renewal term. The department has provided supporting documentation from suppliers to support additional price increases. The department has indicated that they can afford the increased pricing. PLEASE ISSUE A CONTRACTING REQUEST SO THAT RENEWAL AGREEMENTS CAN BE PREPARED WHICH REFLECT NEW PRICING. IF THE EXPENDITURE OVER THE COURSE OF THE RENEWAL TERM WILL EXCEED \$50,000 PLEASE SCHEDULE FOR AN UPCOMING COUNCIL AGENDA

Procurement/Contract/P-Card Exception

Select exception type:

Contract

Reason for contract exception:

Pricing Change

Enter a brief description of your exception request:

We currently have a \$60,000 contract for Emergency Medical Supplies. The pricing has changed for Henry Schein and Life Assist by 3.10 percent and Boundtree a 11.89 percent change. They have offered comparable

items for items with the significant increases and letters of justification.

[Customer Renewal Letter.docx](#)
[Vendor Price Increase Letters.pdf](#)
[Ocala FL OFR 220860 3-7-26 to 3-6-27 2nd & Final Renewal.xlsx](#)
[34471F&R_29089_E121625145215.pdf](#)
[MFG Price Increase Letters.pdf](#)
[Price Comparison_34471F&R\(Final\).xlsx](#)
[Customer-Renewal Request Letter.pdf](#)
[Customer-CITY OF OCALA - Emergency Medical Services Supplies.xlsx](#)

Attach all documents related to the exception that can assist the Contracting Officer's decision.

Department

(OFR) FIRE RESCUE

Requestor Name

Beth Antis

Requestor Email

cwelborn@ocalafl.gov

Phone number

(352) 629-8353

Courtesy Copy Email 1

cwelborn@ocalafl.gov

Courtesy Copy Email 2

Ajohnson@ocalafl.gov

Who authorized requesting this exception?

Beth Antis