

ALAN JAY FLEET SALES

Contract Number: 2026 091521-NAF & 032824-NAF
Quote ID: 68888
Agency: OCALA, CITY OF
Date: 1/23/2026

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 FORD TRANSIT T-350 EXTENDED LENGTH CARGO VAN HIGH ROOF RWD 148" WB 9500 GVWR, please review carefully and contact us with any errors or changes.

MSRP:	\$62,140.00
Base Price:	\$51,535.00
Factory Options:	\$4,795.00
Aftermarket Options:	\$92,555.00
Purchase Total:	\$148,885.00

Per attached vehicle specifications.

This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.

Quoted By: SCOTT WILSON / 863-991-4693 / scott.wilson@alanjay.com



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	68888-4
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
12/18/2025

QUICK QUOTE SHEET

REVISED QUOTE DATE
1/23/2026

REQUESTING AGENCY	OCALA, CITY OF		
CONTACT PERSON	LIZA WARMUTH	EMAIL	LWarmuth@ocalafl.gov
PHONE	352-351-6750	MOBILE	FAX

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	W3X 101A	MSRP	\$62,140.00
2026 FORD TRANSIT T-350 EXTENDED LENGTH CARGO VAN HIGH ROOF RWD 148" WB 9500 GVWR			

CUSTOMER ID _____ CONTRACT PRICE \$51,535.00

BED LENGTH

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
UM	Agate Black Metallic	\$295.00
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
101A	OPTIONS Order Code 101A	\$0.00
18D	Exterior Upgrade Package	\$530.00
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
41E	Heavy-Duty Front Axle	\$310.00
53K	Modified Vehicle Wiring System	\$0.00
63E	Dual AGM Batteries (70 Amp-hr Each)	\$0.00
64K	Wheels: 16" Sparkle Silver Alloy	\$1,045.00
655	Midship Extended Range Fuel Tank (31 Gallons)	\$280.00
68B	Remote Start	\$490.00
68J	Extended Length Passenger Running Board	\$650.00
86F	2 Additional Keys (4 Total)	\$70.00
87E	Auxiliary Fuse Panel	\$380.00
90C	Digital Rearview Mirror	\$745.00
91B	Wiper Activated Headlamps	\$0.00
91C	Black High-Intensity Discharge (HID) Headlamps	\$0.00
X4L	4.10 Limited-Slip Axle Ratio	\$0.00
153	Front License Plate Bracket	\$0.00

FACTORY OPTIONS **\$4,795.00**

CONTRACT OPTIONS	DESCRIPTION	
OCALA NEG VAN	NEGOTIATION VAN PER THE ATTACHED DRAWING TO INCLUDE: ABS MOLDED PLASTIC HEADLINER AND SIDEWALLS, FULL WIRING HARNESS YELLOW STAINLESS STEEL GRAB BAR AT SLIDER DOOR, PSV STEEL RUNNING BOARDS, ALTRO FLOORING WITH PLYWOOD SUBFLOOR, BLACKOUT CURTAIN BEHIND FRONT SEATS, CENTER DOOR PARTITION WITH SLIDER DOORS BETWEEN OFFICES, DRIVER SIDE WORKSTATION TABLE TOP – FIXED, FULL LENGTH SITTING BENCH - DRIVER SIDE, DRIVER SIDE - ACRYLIC DRY ERASE BOARD ABOVE FULL LENGTH SITTING BENCH ,PASSENGER SIDE FULL HEIGHT STORAGE CABINET WITH LAMINATE DOORS - FOR ELECTRONICS STORAGE, PASSENGER SIDE WORK STATION TABLE TOP - FULL LENGTH FIXED, FULL LENGTH WIRE ACCESS PANELS UNDER COUNTERTOPS, REAR LED LIGHTING LOW AND HIGH SWITCH DIMMING LIGHTS ALL WHITE LAMINATE CABINETS WITH LOCKING T HANDLES, FOUR (4) OFFICE CHAIRS, FIVE (5) 12V/110 DUAL WALL 110 OUTLETS W./ USBS FOUR (4) SMALL TV INSTALLATION WITH HDMI INPUT OUTLETS AT COUNTER TOPS, FOUR (4) COAX CAT6 WIRING OUTLETS, CRADLE POINT WIFI MODEM, CUMMINS ONAN GEN - AT SPARE TIRE, 3000 W PURE SIGNWAVE POWER INVERTER WITH BATTERY CHARGER, RV SHORELINE W./ TRANSFER SWITCH WITH 50 FOOT CABLE, RADIO PRE-WIRE UNDER DASH - 12V 20 AMP BREAKER, BACK UP ALARM, CO DETECTOR, FIRE EXTINGUISHER, FIRST AID KIT AND	\$90,515.00

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

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TRIANGLE KIT, TWIN AIR SERIES 5 HVAC, DOMESTIC EXTERIOR ROOF AIR.		
W TL13X-4GL-SMOKE-RBW	(4) Whelen T-Series TRIO color ultra thin light mounted in grille with smoked lenses (RED/BLUE/WHITE).	\$1,020.00
W TL13X-4VAN-SMOKE-RBW	(4) Whelen T-Series TRIO color ultra thin light mounted (2) per side with one above and one below tail light vertically with smoked lenses (RED/BLUE/WHITE).	\$1,020.00
NO-TEMP	Tag work not requested, customer will handle their own tag work.	\$0.00
CONTRACT OPTIONS		\$92,555.00

TRADE IN

TOTAL COST

\$148,885.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S)

QTY

1

\$148,885.00

Estimated Annual payments for 60 months paid in advance: \$34,231.74

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY

SCOTT WILSON

FLEET SALES MANAGER

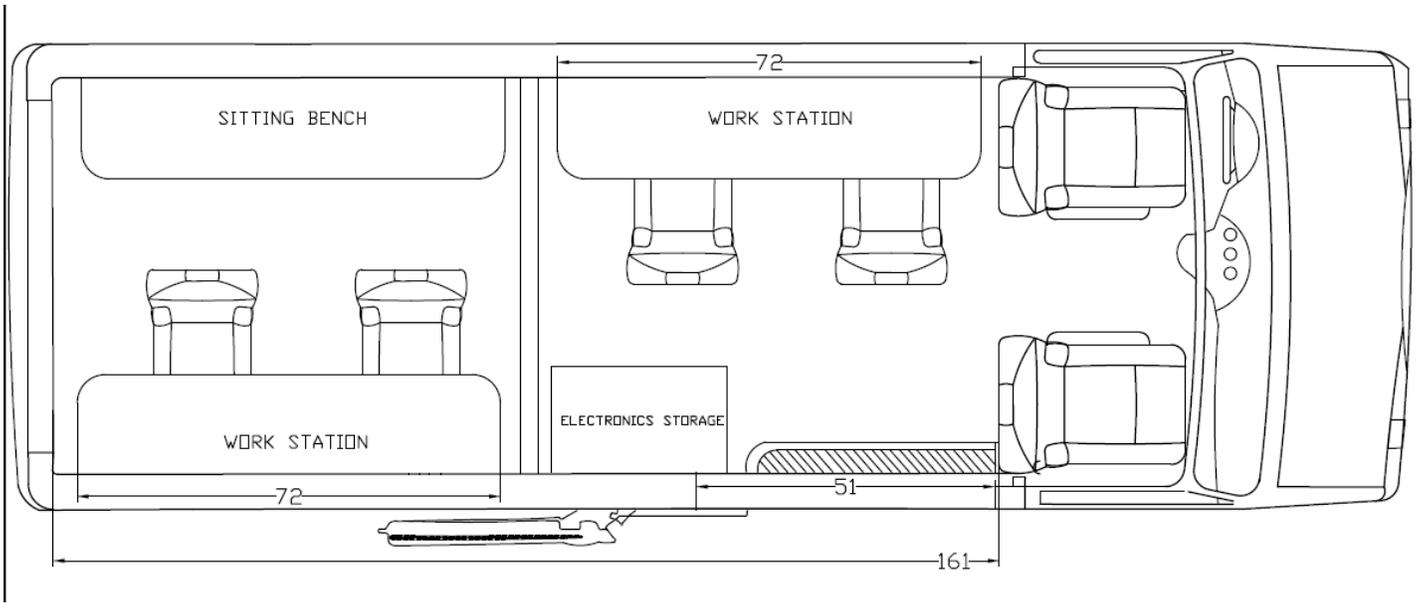
scott.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



FLORIDA
TRANSPORTATION
SYSTEMS, INC.





ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD (✔ Complete)

Window Sticker

SUMMARY

[Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD MSRP:\$55,200.00

Interior:Dark Palazzo Gray, Vinyl Front Bucket Seats

Exterior 1:Agate Black Metallic

Exterior 2:No color has been selected.

Engine: 3.5L PFDi V6 Flex-Fuel

Transmission: 10-Spd Automatic w/OD & SelectShift

OPTIONS

CODE	MODEL	MSRP
W3X	[Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD	\$55,200.00
OPTIONS		
101A	Order Code 101A	\$0.00
153	Front License Plate Bracket	\$0.00
18D	Exterior Upgrade Package	\$535.00
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
41E	Heavy-Duty Front Axle	\$315.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
53K	Modified Vehicle Wiring System	Inc.
63E	Dual AGM Batteries (70 Amp-hr Each)	Inc.
64K	Wheels: 16" Sparkle Silver Alloy	\$1,050.00
655	Midship Extended Range Fuel Tank (31 Gallons)	\$285.00
68B	Remote Start	\$495.00
68J	Extended Length Passenger Running Board	\$655.00
86F	2 Additional Keys (4 Total)	\$75.00
87E	Auxiliary Fuse Panel	\$385.00
90C	Digital Rearview Mirror	\$750.00
91B	Wiper Activated Headlamps	Inc.
91C	Black High-Intensity Discharge (HID) Headlamps	\$0.00

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Data Version: 27568. Data Updated: Jan 22, 2026 6:48:00 PM PST.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD (✔ Complete)

998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
UM	Agate Black Metallic	\$300.00
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00
X4L	4.10 Limited-Slip Axle Ratio	\$0.00

SUBTOTAL	\$60,045.00
Adjustments Total	\$0.00
Destination Charge	\$2,095.00
TOTAL PRICE	\$62,140.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD (Complete)

Standard Equipment

Mechanical

- Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection (STD)
- Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxiliary transmission oil cooler (STD)
- 4.10 Limited-Slip Axle Ratio (STD)
- 50-State Emissions System
- Transmission w/SelectShift Sequential Shift Control and Oil Cooler
- Rear-Wheel Drive
- 70-Amp/Hr Maintenance-Free Battery w/Run Down Protection
- 250 Amp Alternator
- 3966# Maximum Payload
- GVWR: 9,500 lb
- Gas-Pressurized Front Shock Absorbers and HD Gas-Pressurized Rear Shock Absorbers
- Front Anti-Roll Bar
- Electric Power-Assist Steering
- 25.1 Gal. Fuel Tank
- Single Stainless Steel Exhaust
- Strut Front Suspension w/Coil Springs
- Solid Axle Rear Suspension w/Leaf Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Exterior

- Wheels: 16" Silver Steel w/Black Hubcap
- Wheels w/Hub Covers
- Tires: 235/65R16C 121/119 R AS BSW
- Tire Mobility Kit
- Black Front Bumper
- Black Rear Bumper w/1 Tow Hook
- Black Bodyside Cladding and Black Wheel Well Trim
- Black Side Windows Trim and Black Front Windshield Trim

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Vehicle: [Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD (Complete)

Exterior

Black Door Handles

Black Power Side Mirrors w/Convex Spotter and Manual Folding

Light Tinted Glass

Rain Detecting Variable Intermittent Wipers

Fully Galvanized Steel Panels

Black Grille

Front License Plate Bracket

Sliding Rear Passenger Side Door

Split Swing-Out Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Ford Co-Pilot360 - Autolamp Auto On/Off Reflector Halogen Auto High-Beam Headlamps w/Delay-Off

Headlights-Automatic Highbeams

Laminated Glass

Entertainment

Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and SYNC 4 External Memory Control

Radio: AM/FM Stereo

4 Speakers

Streaming Audio

Fixed Antenna

Ford Connectivity Package (1-Year Included) -inc: unlimited Wi-Fi hotspot, connected navigation, audio and video streaming, voice assistant and entertainment, Note: Ford Connectivity Package included for one-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan

1 LCD Monitor In The Front

Real-Time Traffic Display

Interior

Dark Palazzo Gray Vinyl Bucket Seats -inc: 2-way manual driver seat, 2-way manual passenger seat and driver armrest only (STD)

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Vehicle: [Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD (✔ Complete)

Interior

- 4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
- 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter and Trip Odometer
- Front Cupholder
- Proximity Key For Push Button Start Only
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
- Cruise Control w/Steering Wheel Controls
- Voice Activated Manual Air Conditioning
- Locking Glove Box
- Driver Foot Rest
- Interior Trim -inc: Metal-Look Instrument Panel Insert
- Front Cloth Headliner
- Urethane Gear Shifter Material
- Vinyl Front Bucket Seats -inc: driver and front-passenger manual reclining bucket seats w/adjustable headrest and inboard armrest
- Partial Floor Console w/Storage and 3 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Front Only Vinyl/Rubber Floor Covering
- Cargo Features -inc: Tire Mobility Kit
- Cargo Space Lights
- Integrated Navigation System w/Voice Activation
- Driver Alert
- SYNC 4 -inc: 12" center display, Bluetooth, dual USB ports, enhanced voice recognition, electronic climate control and connectivity package which includes information on demand panel, wireless Apple CarPlay and Android Auto compatibility, cloud connected, 911 Assist, digital owner's manual and conversational voice command recognition
- Instrument Panel Bin, Driver And Passenger Door Bins
- Power 1st Row Windows w/Driver 1-Touch Down

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Vehicle: [Fleet] 2026 Ford Transit Cargo Van (W3X) T-350 148" EL Hi Rf 9500 GVWR RWD (Complete)

Interior

Power Door Locks w/Autolock Feature

Driver Information Center

Analog Appearance

Manual Adjustable Front Head Restraints

Driver Armrest

Securilock Anti-Theft Ignition (pats) Immobilizer

3 12V DC Power Outlets

Safety-Mechanical

Ford Co-Pilot360 w/Side Wind Stabilization Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

911 Assist Emergency Sos Capability

Front And Rear Parking Sensors

PCA with AEB and Intersection Assist

Lane-Keeping System Lane Keeping Assist

Lane-Keeping System Lane Departure Warning

Collision Mitigation-Front

Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch

Safety Canopy System Curtain 1st Row Airbags

Airbag Occupancy Sensor

Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners

Back-Up Camera

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WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000



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