



Work Change Directive
Change Order
No. 01

DATE OF ISSUANCE: July 1, 2022

EFFECTIVE DATE: July 1, 2022

OWNER:	City of Ocala	
CONTRACTOR:	Gee Asphalt Systems Inc.	
PROJECT:	Crack Seal/ Fog Seal Runway 18-36	ENGINEER: Infrastructure Consulting
CONTRACT#:	AIR/210040	and Engineering, PLLC

Justification: The original contract with Gee Asphalt Systems was signed November 4, 2021. This work was contingent on completion of other work, namely the pavement marking of Runway 18-36 by the State marking contractor. Due to scheduling issues with that contractor, weather limitations with application, and contract execution delays, completion of that work was not finalized until April 29, 2022. Since this resulted in a 6 month delay in mobilization, it was necessary to extend the contract and negotiate unit price escalations to their original bid. Since the next lowest bidder was at \$394,356, the change is still less than the other competitively submitted bids.

The following change is made to the contract:

1) Increase in asphalt emulsion based products due to oil prices, shipping and economic factors					
Item Number		Quantity	Unit of Measure	unit cost	Scheduled Value
	Rapid Cure Seal Coat (P-608R) 2021 to 2022 Increase				\$24,691.00
	Rapid Cure Seal Coat (P-608R) 2021 to 2022 Shipping Increase				\$36,580.00
	Crack Seal Material Increase				\$693.00
	Gee Asphalt 2021 to 2022 labor/Fuel Mobilization Increase				\$14,100.00

Total = \$76,064.00

If the above change(s) have affected the Contract Price, this Change Order will involve one or more of the following methods as defined in the Contract Documents.

Method of determining change in
Contract Price:

- ☒ Unit Prices
☒ Lump Sum
☐ Other _____

Method of determining change in
Contract Times:

- ☐ Contractor's records
☐ Engineer's records
☐ Other _____



Original Contract Price = \$ 256,596.00
Previous Change Order Totals = \$ 0.00
Current Change Order Amount = \$ 76,064.00
Revised Contract Amount = \$ 332,600.00

Estimated increase/decrease in Contract Time

Substantial Completion: 0 days

Ready for final payment: 0 days

RECOMMENDED- Infrastructure Consulting and Engineering (Engineer):

Project Manager

Doug Hambrecht, P.E.

date: 7-15-22

ACCEPTED- Gee Asphalt Systems Inc. (Contractor):

signed

Account Executive

title

SHAUN KUKUZHNE

print name

date: 7/15/22

AUTHORIZED (City Engineering) :

_____ City Project Manager

date: _____

AUTHORIZED (Airport):

_____ Airport Director

Matthew Grow

date: _____

Impact to bid amount

☐ Neutral

☐ Negative \$ _____ decrease

☒ Positive \$ 76,064 increase

Attachments: (8 pages)

* Pricing is based on trucking, GSB-78 material as of June 3, 2022. Prices adjustments could be made if product and shipping prices increase due to fuel pricing.

Ocala International
 Change Request from Oct 21 to Oct 22
 6/3/2022

P-608R

SY	Rate	Gallons	10% Extra
110,850	0.15	16627.5	18290.25
2021\$	18290.25	6.35	\$ 116,143.09
2022\$	18290.25	7.7	\$ 140,834.93
			\$ 24,691.84

Shipping	3lds of Material		
sy	rate	total	
2021\$	110,850	0.13	\$ 14,410.50

March 2021 we get GSB-78 and Shipping estimates.
 Material was 6.35/ gallon and shipping was \$4805/lb.
 GSB-78 pricing has been the same in 2019, 2020, and first half of 2021.
 July 1, 2021 ASI sent out letter of pricing increases but they still honored our pricing till
 October of 2021.

	sy	rate	total
2022\$	110,850	0.46	\$ 50,991.00
			\$ 36,580.50

It took months for us to track down a trucking company that would ship product to Florida. With current market and fuel conditions, it has hard to get a company to committ due to distance between Ocala, FL and Salt Lake City, UT. We found one but now we have to get the first load and they will bring us the last we need.

Gee to get first load is \$18,800. It will take two weeks for driver to get material to Salt Lake City.
 Next two loads are: DMV is \$7725+fsc of 49% plus \$200/hr wait time while onsite.
 This price comes to roughly \$50,991

Mobilization

2021 \$	\$25,900
2022 \$	\$40,000
	\$14,100

This cost is stricly labor and fuel increases to travel to Ocala and back.

Crack Seal

	25,000lf	Estimated 6300lbs of material	
2021\$	0.67	6300	4221
2022\$	0.78	6300	4914
			\$ 693.00

Shaun Kukuzke

From: Shaun Kukuzke
Sent: Thursday, June 2, 2022 8:10 AM
To: Shaun Kukuzke
Subject: FW: Rate SLC,UT to Lakeland, FL

From: michele@bulkcarrierservices.com <michele@bulkcarrierservices.com>
Sent: Wednesday, June 1, 2022 1:25 PM
To: Shaun Kukuzke <skukuzke@geeasphalt.com>
Subject: RE: Rate SLC,UT to Lakeland, FL

EXTERNAL EMAIL: This email originated from outside of the organization. Do not click links, open attachments, or comply with requests unless you recognize the sender and know the content is safe.

Salt Lake City, UT 5/26/22 Ocala, FL \$7,72500 + fsc today is 49%+ \$200/hr wait time.

Thank you,

Michele Malla
DMV Logistics
Office: (800)-414-8785 ext. 124
Cell: (702)-768-6888

From: Shaun Kukuzke <skukuzke@geeasphalt.com>
Sent: Wednesday, June 1, 2022 4:08 AM
To: michele@bulkcarrierservices.com
Cc: Ross Edgerton <rEdgerton@geeasphalt.com>
Subject: RE: Rate SLC,UT to Lakeland, FL

Michele
Good morning, have you had a chance to update this. Rate from SLC, UT to Ocala, FL.
Thanks,

Shaun Kukuzke
Gee Asphalt Systems, Inc
Email: Skukuzke@geeasphalt.com
Office: 319.366.8567
Cell: 319.329.9278

Shaun Kukuzke

From: Steve Ballou <SteveB@LoganContractors.com>
Sent: Monday, June 6, 2022 9:59 AM
To: Shaun Kukuzke
Subject: RE: Airport Crack Seal

EXTERNAL EMAIL: This email originated from outside of the organization. Do not click links, open attachments, or comply with requests unless you recognize the sender and know the content is safe.

Shaun,

In April of 2021 for Crafcro 221 we were at .67 cents/lb and in May 2022 we are at .78 cent/lb for Crafcro 221.

Let me know if there is anything else you may need.

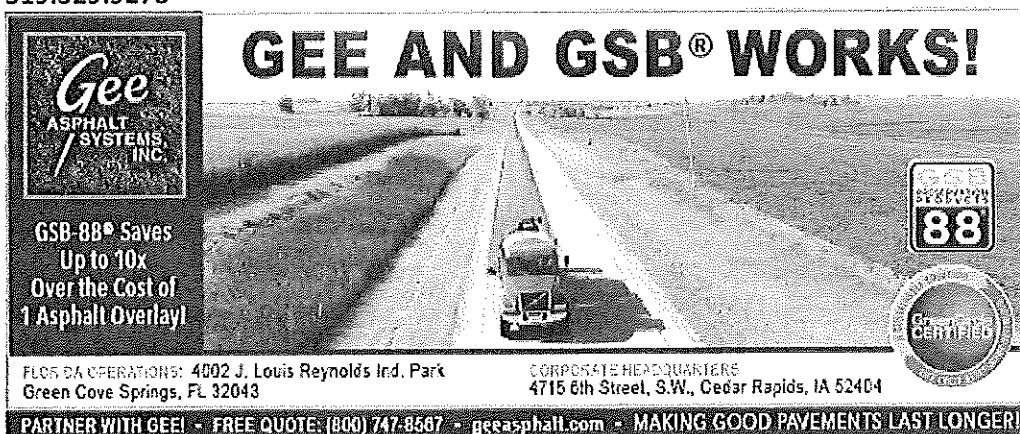
Regards

Steve Ballou

From: Shaun Kukuzke <skukuzke@geeasphalt.com>
Sent: Friday, June 3, 2022 1:47 PM
To: Steve Ballou <SteveB@LoganContractors.com>
Subject: Airport Crack Seal

Steve
Following up our phone call, can you tell me what 6300lbs of crack seal would have cost in April 2021 and what it costs in May 2022.
Thanks

Shaun Kukuzke
Account Executive
319.329.9278



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Green Cove Springs, FL 32043

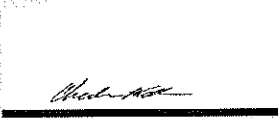
CORPORATE HEADQUARTERS
4715 6th Street, S.W., Cedar Rapids, IA 52404

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Airfields – GSB-78® Quote P608R Project

Date	Expires*	Prepared By	Quote ID #
6-01-2021	7-31-2021	Name: Charlie Miller  Signature: _____ Phone: 706-581-8066	

* Price quoted is valid for 60 days. After 60 days, ASI may increase price if required by increased costs to ASI.

Company Name	Gee Asphalt
Contact Name	Ross Edgerton
Contact Phone	319-350-5011
Contact Email	Redgerton@geeasphalt.com
*Project Name	Ocala Int.
Project Address	1770 SW 60 th Ave Suite 600 Ocala FL 34474
* Material Delivery Date	TBD
* Est. Application Date	8-15-2021
Est. Gallons	15,000
Bid Date:	TBD

Project application rates: The project inspector establishes the project application rates for the project with recommendations from the Manufacturer's Representative pursuant to the P608R Specification. The specific project specifications and the condition of the existing pavement determine the application rates. Contractors should be prepared to apply the treatment at the highest rates per the project specs. The Mfg. Rep may suggest the highest rate that can be safely applied. It is the contractor's responsibility to order sufficient material to cover the application rates.

Item	GSB-78® Concentrate
Price	\$6.35 Per Gallon
Totes:	\$300.00

In accordance with FAA Specification P608R, ASI Manufacturer's Rep will be provided to perform the duties required by P608R. Support Fees for ASI Mfg. Rep onsite are: **

- The Mfg. Rep's time onsite varies project to project and is determined by the Inspector / engineer. The inspector / engineer must release the Mfg. Rep before he is allowed to leave the project. Please adjust your project proposals accordingly to cover these fees.
- Mobilization & 1 Day Onsite: \$1,500.00 Per Mobilization
- Each Additional Day: \$1,000.00 Per Day
- If 9 Working Days (Or Less) Notice: \$2,000.00 Per Mobilization & \$1,500.00 Per Add'l Day

**** Additional fees may apply for projects outside of the continental United States, including actual travel costs and subsistence at the prevailing DOD per diem rate. Where travel is more than one day, additional travel days are \$2,500 Per Day**

All pricing above is FOB plant and subject to the following:

1. Price quoted is valid for 60 days. ASI will seek to maintain price for longer than 60 days but may increase price after 60 days if required by increased costs to ASI.
2. Contractor will provide ASI a minimum of 10 working days between the date of the order and the date of pickup. Delivery of orders with less than 10 working day's notice may be subject to delayed shipment due to production schedules.
3. Contractor will provide a minimum notice of 10 working days for UFGS 32 01 13.63 Specification Support by ASI Manufacturer's Representative.
4. Polymer: No Polymer available for GSB 78®
5. Product is sold FOB ASI's production facility.
6. Assignment and transfer of legal title to the product from ASI to customer is immediate upon product transfer from plant to contractor shipping container.
7. Freight: Shipping, handling and storage is the responsibility of the contractor.
8. All short- and long-term product storage is the responsibility of the contractor.
9. ASI will only certify products manufactured, at our designated facilities.
10. Customers storing products or mixing them for specific projects are responsible for material certifications.
11. The performance and safety of GSB-78 is dependent upon shipping, handling, storage and application in strict compliance with the GSB-78 SDS and technical data sheet, ASI's Best Practices Manual, and the FAA P-608-Rapid Cure Seal Coat specifications. Contractor certifies that it has read and understood these documents and their requirements for shipping, handling, storage and application of GSB-78.
12. While ASI will assist in facilitating the resolution of any disputes about the performance of services by the freight company and/or the applicator company, it is understood and agreed that the freight company and/or the applicator company and not ASI will be liable for all costs arising from or related to any deficiency in performance of their services.

Terms: Net 60. In the event the full amount of the Purchase Price is not paid in full in accordance with the terms set forth herein, Purchaser agrees to pay interest on the unpaid balance at the rate of 1.5% per month or the maximum amount allowed by applicable law if such amount is less than 1.5% per month.

THIS ORDER CANNOT BE FILLED BEFORE THE ABOVE QUOTE AND TERMS ARE ACCEPTED BY RETURN OF THIS QUOTE FORM TO ASI BEARING THE SIGNATURE OF AN AUTHORIZED REPRESENTATIVE OF THE COMPANY

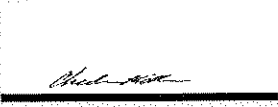
Terms Understood and Accepted By:

Name:		Signature:	
Company:		Date:	



www.asphaltsystemsinc.com

Airfields – GSB-78® Quote P-608-R Project

Date	Expires*	Prepared By	Quote ID #
5-9-2022	5-24-2022	Name: Charlie Miller Signature:  Phone: 706-581-8066	

* Price quoted is valid for 15 days. After 15 days, ASI may increase price if required by increased costs to ASI.

Company Name	Gee Asphalt
Contact Name	Shaun Kukuzke
Contact Phone	319-329-9278
Contact Email	skukuzke@geeasphalt.com
Project Name	Ocala Int.
Project Address	1770 SW 60th Ave Suite 600 Ocala 34474
Material Delivery Date	TBD
Estimated Application Date	7-15-2022
Est. Gallons	20,000
Bid Date:	Past 2021

Project application rates: The project inspector establishes the project application rates for the project with recommendations from the Manufacturer's Representative pursuant to the P-608-R Specification. The specific project specifications and the condition of the existing pavement determine the application rates. Contractors should be prepared to apply the treatment at the highest rates per the project specs. The Mfg. Rep may suggest the highest rate that can be safely applied. It is the contractor's responsibility to order sufficient material to cover the application rates.

Item	GSB-78®
Price	\$ 7.70 Per Gallon
Totes:	\$400.00

In accordance with FAA Specification P-608-R, ASI Manufacturer's Rep will be provided to perform the duties required by P-608-R. Support Fees for ASI Mfg. Rep onsite are: **

- The Mfg. Rep's time onsite varies project to project and is determined by the inspector / engineer. The inspector / engineer must release the Mfg. Rep before he is allowed to leave the project. Please adjust your project proposals accordingly to cover these fees.
- Mobilization & 1 Day Onsite: \$2,000.00 Per Mobilization
- Each Additional Day: \$1,250.00 Per Day
- If 9 Working Days (Or Less) Notice: \$2,000.00 Per Mobilization & \$1,500.00 Per Add'l Day

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3. Contractor will provide a minimum notice of 10 working days for P-608-R Specification Support by ASI Manufacturer's Representative.
4. Polymer: No Polymer available for GSB 78®
5. Product is sold FOB ASI's production facility.
6. Assignment and transfer of legal title to the product from ASI to customer is immediate upon product transfer from plant to contractor shipping container.
7. Freight: Shipping, handling and storage is the responsibility of the contractor.
8. All short- and long-term product storage is the responsibility of the contractor.
9. ASI will only certify products manufactured, at our designated facilities.
10. Customers storing products or mixing them for specific projects are responsible for material certifications.
11. The performance and safety of GSB-78® is dependent upon shipping, handling, storage and application in strict compliance with the GSB-78® SDS and technical data sheet, ASI's Best Practices Manual, the FAA P-608-Rapid Cure Seal Coat specifications and the particular project specifications. Contractor certifies that it has read and understood these documents and their requirements for shipping, handling, storage and application of GSB-78®.
12. While ASI will assist in facilitating the resolution of any disputes about the performance of services by the freight company and/or the applicator company, it is understood and agreed that the freight company and/or the applicator company and not ASI will be liable for all costs arising from or related to any deficiency in performance of their services.
13. If performance by ASI is prevented, restricted, or interfered with by causes beyond ASI's reasonable control ("Force Majeure"), ASI's obligations shall be suspended to the extent caused by such event. Force Majeure shall include, without limitation, acts of God, plague, epidemic, pandemic, outbreaks of infectious disease or any other public health crisis, including quarantine or other employee restrictions, fire, explosion, vandalism, storm or other similar occurrence, orders or acts of military or civil authority, or by national emergencies, insurrections, riots, or wars, or strikes, lock-outs, work stoppages, supply chain interruptions and disruptions to required transportation.

Terms: Net 60. In the event the full amount of the Purchase Price is not paid in full in accordance with the terms set forth herein, Purchaser agrees to pay interest on the unpaid balance at the rate of 1.5% per month or the maximum amount allowed by applicable law if such amount is less than 1.5% per month.

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Terms Understood and Accepted By:

Name:		Signature:	
Company:		Date:	