



ITN# COO/190828: Citywide Multi-function Copiers Lease

Company	Canon Solutions America, Inc.	Sissine's Business Solutions	Seminole Office Solutions	RJ Young Company	Axsa Imaging Solutions	Toshiba Business Solutions	Copy Fax of Gainesville, Inc.	Document Technologies of NCF, LLC	Ricoh USA, Inc.	Konica Minolta Business Solutions, Inc.
Location	Maitland, FL	Gainesville, FL	Longwood, FL	Gainesville, FL	Longwood, FL	Orlando, FL	Gainesville, FL	Ocala, FL	Maitland, FL	Gainesville, FL
Machine	Canon	HP	Epson & Toshiba	HP	HP	Toshiba	Ricoh	Copystar & Kyocera	Ricoh	Konica Minolta
Cost Per Copy (B&W)	\$ -	\$ 0.0040	\$ -	\$ 0.0050	\$ -	\$ -	.0055 > 150,000 per month	\$ -	.004 > 100,000 per month	\$ 0.0055
Cost Per Copy (Color)	\$ 0.0340	\$ 0.0330	\$ 0.0375	\$ 0.0340	\$ 0.0330	\$ 0.0400	\$ 0.0375	\$ 0.0300	\$ 0.0400	\$ 0.0420
Annual B&W Copies (1,376,076)	\$ -	\$ 5,504.30	\$ -	\$ 6,880.38	\$ -	\$ -	\$ -	\$ -	\$ 704.30	\$ 7,568.42
Annual Color Copies (1,601,244)	\$ 54,442.30	\$ 52,841.05	\$ 60,046.65	\$ 54,442.30	\$ 52,841.05	\$ 64,049.76	\$ 60,046.65	\$ 48,037.32	\$ 64,049.76	\$ 67,252.25
Annual Estimated Copy Cost	\$ 54,442.30	\$ 58,345.36	\$ 60,046.65	\$ 61,322.68	\$ 52,841.05	\$ 64,049.76	\$ 60,046.65	\$ 48,037.32	\$ 64,754.06	\$ 74,820.67
Annual Lease Cost	\$ 61,042.44	\$ 61,114.44	\$ 63,465.12	\$ 66,792.00	\$ 76,505.28	\$ 67,597.44	\$ 72,652.92	\$ 73,416.36	\$ 76,678.20	\$ 92,493.48
5-year Copy Cost	\$ 272,211.48	\$ 291,726.78	\$ 300,233.25	\$ 306,613.38	\$ 264,205.26	\$ 320,248.80	\$ 300,233.25	\$ 240,186.60	\$ 323,770.32	\$ 374,103.33
5-year Lease Cost	\$ 305,212.20	\$ 305,572.20	\$ 317,325.60	\$ 333,960.00	\$ 382,526.40	\$ 337,987.20	\$ 363,264.60	\$ 367,081.80	\$ 383,391.00	\$ 462,467.40
5-year Utilization Software	\$ -	\$ 731.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 59,640.00	not included	not included
Grand Total: 5-Year Copy & Lease Cost	\$ 577,423.68	\$ 598,029.98	\$ 617,558.85	\$ 640,573.38	\$ 646,731.66	\$ 658,236.00	\$ 663,497.85	\$ 666,908.40	\$ 707,161.32	\$ 836,570.73

6/23/20: Notice of Intent to Award to Canon Solutions America, Inc. pending City Council approval