

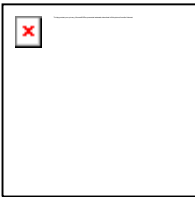
Laurie Hornberger

From: City of Ocala - Contracting Officer <noreply@jotform.com>
Sent: Tuesday, April 15, 2025 4:30 PM
To: Luis Acosta; Michelle Brooker; Patricia Lewis; Shayatta J. Roberts; Daphne Robinson; Laitishia Crutchfield
Subject: Your policy exception has been approved.

Your policy exception has been **approved**.

Approval Comments: drobinson@ocalafl.org

WRS is approved to demo/trial the Titus Twister offered by The Wass Co. for the 30 day trial period. Per the information provided, The documentation provided indicates that at the end of the trial, the device cost will be \$49,000 plus shipping. Procurement staff assisted WRS staff in attempting to secure competitive pricing from two comparative vendors, namely: (1) BAR Environmental's Little John Digester (\$53,890); and (2) Maryland Biochemical Co.'s Mixing Aerator (no bid). Pricing for the Titus Twister appears to be competitive. Please ensure that the Demonstration Agreement is circulated for signatures by the City Attorney's Office and Assistant City Manager, Ken Whitehead. Please also ensure Risk Management is aware that we will be in possession of the unit for 30 days. Thank you



Procurement/Contract/P-Card Exception

Select exception type:

Procurement

Reason for procurement exception:

Urgent Operational Need

The TITUS Twister Mixing Aerator with Ozone Enhancement is a Chemical Free, safe, and effective solution for extreme odor issues in wastewater structures. The TITUS Twister Mixing Aerator is designed as the delivery vehicle of ozone directly into the body of wastewater, attacking H₂S gases, bacteria, pathogens, and odors at their source. In addition, the TITUS Twister provides robust mixing, increased dissolved oxygen levels, and the mechanical breakdown of fats, oils and greases, making them more bio-available. The result is a healthier wastewater structure, with measurable reduction (or elimination of) odors, FOG and corrosion.

We have the opportunity to do a free demonstration of the above equipment at our pump station # 46. We currently have an old process in place to mitigate odor problems that is outdated and requires a lot of maintenance, also, high application costs of chemicals due to the large flow volume at the station.

**Enter a brief
description of your
exception request:**

1-13-2025 - Additional documents attached per request.

2-14-2025 - I have requested more information from vendor regarding others system similar to the Titus Mixer and it is attached to this request. In addition, I will request more information, pricing, and demonstration opportunity if offered of the Little John Digester unit that is the closer application to the Titus Mixer unit. All others don't have the ozone capability to mitigate H₂S in our systems. In addition, I'm reaching out to JEA to inquire about the recent Titus Twister's acceptance as an approved odor control product manufacturer.

3-11-2025 - Attached find quote for Titus Twister Unit. Our goal is to try this process for 30 days, gather all necessary information and compare with other similar units. Remember that this is a demo unit and is the most powerful that they make and therefore the costliest. When we make our final decision, the application may require a smaller unit. i.e. 3hp. It all depends on the size of the wet well, water levels and issues like odor and FOG.

4-1-2025: Attached find requested quote along with response letter from Maryland Biochemical.

Attach all documents related to the exception that can assist the Contracting Officer's decision.

[Estimate MYJ0327251 from BAR Environmental Supply Inc Little John with Ozone 3-31-2025.pdf](#)
[FW Follow-Up on Quotation Request Maryland Biochemical Quote.pdf](#)
[25160 - Ocala Titus Twister Quote 3-11-2025.pdf](#)
[FW Titus Twister Approval JEA 2-14-2025.pdf](#)
[Twister Sole Source Letter Wass 2-14-2025.pdf](#)
[RE Titus Mixer Demo @ Ocala 2-14-2025.pdf](#)
[Twister Comparison Sheet 2-14-2025.pdf](#)
[2025 Parameters Titus Mixer.pdf](#)
[Ocala Trial form Titus Twister 1-13-2025.pdf](#)
[RE Titus Mixer Demo Response Letter 1-13-2025.pdf](#)
[Twister \(TT20\) Demonstration Procedure \(Oct 2022\).pdf](#)
[Application Parameters.pdf](#)

Department

(WRS) WATER RESOURCES

Requestor Name

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1**

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**Who authorized
requesting this
exception?**

Luis Acosta