



# Ocala Investment Committee Minutes

Tuesday, May 6<sup>th</sup>, 2025

## Regular Meeting

110 SE Watula Avenue  
Ocala, FL 34471  
www.ocalafl.org

Peter Brill

### 1. Call to Order

Attendee Name	Title	Status	Arrived
Tammi Haslam	Budget Director	Present	
Jay A. Musleh	City Council Member	Present	
Peter Brill	Director of Finance	Present	
Anthony Webber	Fiscal Operations Manager	Present	
Marcella Hughes	Accounting Manager	Present	
Peter Lee	City Manager	Present	
Janice Mitchell	Assistant City Manager/Chief Financial Officer	Present	

Others present: David Siegel of Sawgrass, Leslie Weaber of PFM, Kim Maichele of Seix, Naomi Soto with CapTrust, Jessica Brown Senior Accountant City of Ocala, and Karen Czechowicz Administrative Coordinator of the City of Ocala.

### 2. Introduction

1. Peter Brill

### 3. Minutes Approval

#### a. Minutes Approval

**RESULT:** ACCEPTED [UNANIMOUS]  
**MOVER:** Jay Musleh, City Council Member  
**SECONDER:** Janice Mitchell, Assistant City Manager/Chief Financial Officer  
**AYES:** Haslam, Brill, Webber, Hughes, Lee

### 4. Reports

#### a. Seix Investment Advisors; Kim Maichele

##### 1. Accepted Seix Investment Advisors

Kim Maichele of Seix Investment Advisors discussed tariff impacts during the first quarter. The market backdrop pivoting to risk-off pushed yields lower again in March. Total returns over the quarter for the primary spread sectors, Corporates and RMBS, were solid. RMBS performed the best in excess return items, while corporate credit fared the worst. In the first two weeks of the year, the bond market responded by initially selling off, and 10-year yields quickly rose to around 4.80%, considered the high yield mark for the quarter. Furthermore, spreads widened,

with the corporate option-adjusted spread (OAS) ending at +94 bps, versus +80 bps at the start of the year.

The US Federal Funds target interest rate remains unchanged for the quarter at 4.25%-4.50%. The Summary of Economic Projections (SEP) for March shows the median target rate for the end of 2025 implied two rate cuts, no change from the December SEP update. The median Fed target rate for 2025 is 3.875%, and the target rate expectation for 2026 is 3.375%. Rate cut pricing for April 2025, now reflect one 25 bps rate cut for July, September and December 2025. The market value of the portfolio is \$52,729,939, and the average credit quality is Aa2. Furthermore, she provided a brief overview of the portfolio distributions and compliance monitor.

Any questions?

Finance Director Peter Brill asked Seix Investment Advisors when they anticipate the Fed's will cut rates for 2026. Ms. Maichele responded the state of inflation will determine the Fed's ability to apply rate cuts for 2026.

Committee Member Jay Musleh asked about other market impacts besides tariffs. Ms. Maichele responded there is a lot of uncertainty in the market, as tariffs are being used as a negotiation tool.

Finance Director Peter Brill requested more information regarding the compliance monitor. Ms. Maichele clarified the portfolio limitations and sector allocation.

<b>RESULT:</b>	<b>ACCEPTED [UNANIMOUS]</b>
<b>MOVER:</b>	Tammy Haslam, Budget Director
<b>SECONDER:</b>	Anthony Webber, Fiscal Operations Manager
<b>AYES:</b>	Musleh, Brill, Hughes, Lee, Mitchell

**b. PFM Asset Management: Leslie Weaber**

**1. Accepted PFM Asset Management**

Leslie Weaber with PFM Asset Management provided a brief overview of the sector allocation and maximum maturity analytics. The portfolio's market value is \$52,912,694.65 and credit quality is AA. The yield at cost is 4.50% and yield at market is 4.23%. The sector allocation shows a slight decrease in treasuries. The dollar return for the quarter is \$827,081 and total earnings is \$583,735.

Any questions?

There were no questions from the Committee Members.

<b>RESULT:</b>	<b>ACCEPTED [UNANIMOUS]</b>
<b>MOVER:</b>	Jay Musleh, City Council Member
<b>SECONDER:</b>	Pete Lee, City Manager
<b>AYES:</b>	Haslam, Brill, Webber, Hughes, Mitchell

**c. Sawgrass Asset Management; David Siegel**

**1. Accepted Sawgrass Asset Management**

David Siegel of Sawgrass Asset Management discussed the portfolio's performance. US manufacturing activity contracts while price index hits highest since 2002, and 5–10-year inflation expectations increased while consumer sentiment decreased. The labor market remained strong for the quarter; DOGE related cuts not reflected. For the quarter, the ending market value is \$72,225,083 (beginning market value \$70,586,891); considered an investment gain of \$1,368,192. The gross return percentage is 1.93%, and the portfolio is in compliance for the quarter.

Any questions?

There were no questions from the Committee Members.

<b>RESULT:</b>	<b>ACCEPTED [UNANIMOUS]</b>
<b>MOVER:</b>	Janice Mitchell, Assistant City Manager/Chief Financial Officer
<b>SECONDER:</b>	Marcella Hughes, Accounting Manager
<b>AYES:</b>	Haslam, Musleh, Brill, Webber, Lee

**d. CapTrust Asset Management; Naomi Soto**

**1. Accepted CapTrust Asset Management**

Naomi Soto with CapTrust Asset Management provided a brief overview of the market values and cash flow summary. The beginning market value is \$174,393,928 and the ending market value is \$177,899,754 (gain \$3,467,923). The investment fee for the fourth quarter of 2024 is \$43,527. Investment allocations (\$362,966,264): internal accounts 44.02% and fixed income 55.98%. Furthermore, the portfolio's return rate for the quarter is 1.99% (portfolio benchmark 2.05%).

Any questions?

There were no questions from the Committee Members.

<b>RESULT:</b>	<b>ACCEPTED [UNANIMOUS]</b>
<b>MOVER:</b>	Jay Musleh, City Council Member
<b>SECONDER:</b>	Pete Lee, City Manager
<b>AYES:</b>	Haslam, Brill, Webber, Hughes, Mitchell

## **5. Overview - Internal Investment Report**

### **1. Internal Investment Report; Peter Brill**

Peter Brill reported the Truist Bank account contract provides 60% of the Fed rate. The City is actively transferring money into the investment pools to even out the accounts. To note, the City utilizes the investment pools to support business operations.

## **6. Other Matters**

Peter Brill reported the City is actively sending out informational training emails for individuals in need of class credits for the year.

## **7. Adjournment**