

## Exhibit B - PRICE PROPOSAL

CONTRACT# ELE/260570



## Bidder name

## Bidder Location

Tesco-The Eastern Specialty Company

Bristol, PA

## LUMP SUM PRICING

| ITEM             | DESCRIPTION                                                                                                             | UOM | QTY | UNIT COST    | EXTENDED COST |
|------------------|-------------------------------------------------------------------------------------------------------------------------|-----|-----|--------------|---------------|
| 1                | Three-Phase Meter Test Board pricing - to include software, delivery, installation, configuration, and on-site training | LS  | 1   | \$ 51,185.50 | \$ 51,185.50  |
| LUMP SUM PRICING |                                                                                                                         |     |     |              | \$ 51,185.50  |

Identify any additional costs that should be included in your price proposal, beyond the lump sum pricing provided above.

## SCHEDULE OF PROFESSIONAL FEES OR ADDITIONAL COSTS

| ITEM                   | DESCRIPTION                                                              | UOM | QTY | UNIT COST   | EXTENDED COST |
|------------------------|--------------------------------------------------------------------------|-----|-----|-------------|---------------|
| DLS                    | Opritonal Diamond Level Support: 2 Additional Years of Extended Warranty |     | 1   | \$ 7,753.16 | \$ 7,753.16   |
| 1031                   | KYZ Pulse Indicator (Optional)                                           |     | 1   | \$ 371.70   | \$ 371.70     |
| 1031-C3                | KYZ Pulse Indicator (Optional)                                           |     | 1   | \$ 371.70   | \$ 371.70     |
| 1031-C6                | KYZ Pulse Indicator (Optional)                                           |     | 1   | \$ 427.45   | \$ 427.45     |
|                        |                                                                          |     |     |             | \$ -          |
|                        |                                                                          |     |     |             | \$ -          |
|                        |                                                                          |     |     |             | \$ -          |
|                        |                                                                          |     |     |             | \$ -          |
|                        |                                                                          |     |     |             | \$ -          |
| Total additional costs |                                                                          |     |     |             | \$ 8,924.01   |