



May 22, 2025

Mr. William J. Davis
Lead Operator, WRF #3 and Chemical Manager
City of Ocala Water Resources
3100 SW 67th Avenue Rd
Ocala FL 34474

Re: **CITY OF OCALA SODIUM HYPOCHLORITE CONTACT
(CONTRACT NO. WRS/230584)**

Encl: (1) CPI Index (All Urban Not Seasonally Adjusted)

Dear Bill,

As you know, the subject contract expires on September 30, 2025. The initial contract term was for two years. The contract has two one-year renewals remaining. The purpose of this letter is to indicate Odyssey Manufacturing Co.'s desire to renew the subject contract with a price increase from \$1.75 to \$1.79 which represents an increase of 2.3%.

As you know, the cost of business continues to go up each year between labor, utilities, raw materials and energy. Over the past two years of service, our cost increases have pretty much mirrored inflation, which has been running around 2.0% - 3.5% annually. The only exception to this is our property and liability insurance, which went up over \$2.5 million over the two years, which equates to an increase of about \$.04 per gallon all by itself based on our annual sales volume.

The contract allows for price increases at the renewal period which "shall not exceed the lesser of: (i) the amount of percentage increase reflected by the Consumer Price Index for all Urban Consumers (CPI-U) not seasonally adjusted based on the most recent TWELVE (12) MONTH period; or (ii) THREE PERCENT (3%) ANNUALLY unless there are mitigating market conditions." Enclosure (1) demonstrates that the CPI-U referenced above went up 2.3% over the past twelve months. As such, Odyssey's requested increase mirrors the lesser of 2.3% and 3.0%.

Thanks for your consideration. Please do not hesitate to contact me at (813) ODYSSEY or cellular (813) 335-3444 if I can be of further assistance.

Sincerely,


Patrick H. Allman
General Manager


C: Robyn Preston, City of Ocala



Databases, Tables & Calculators by Subject

Special Notices 4/25/2024

Change Output Options:

From: 2015 To: 2025 

☐ include graphs ☐ include annual averages

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Data extracted on: May 22, 2025 (4:55:56 PM)

Consumer Price Index for All Urban Consumers (CPI-U)

Series Id: CUUR0000SA0
Not Seasonally Adjusted
Series Title: All items in U.S. city average, all urban consumers, not seasonally adjusted
Area: U.S. city average
Item: All items
Base Period: 1982-84=100

Download:  [.xlsx](#)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2
2015	233.707	234.722	236.119	236.599	237.805	238.638	238.654	238.316	237.945	237.838	237.336	236.525	236.265	237.769
2016	236.916	237.111	238.132	239.261	240.229	241.018	240.628	240.849	241.428	241.729	241.353	241.432	238.778	241.237
2017	242.839	243.603	243.801	244.524	244.733	244.955	244.786	245.519	246.819	246.663	246.669	246.524	244.076	246.163
2018	247.867	248.991	249.554	250.546	251.588	251.989	252.006	252.146	252.439	252.885	252.038	251.233	250.089	252.125
2019	251.712	252.776	254.202	255.548	256.092	256.143	256.571	256.558	256.759	257.346	257.208	256.974	254.412	256.903
2020	257.971	258.678	258.115	256.389	256.394	257.797	259.101	259.918	260.280	260.388	260.229	260.474	257.557	260.065
2021	261.582	263.014	264.877	267.054	269.195	271.696	273.003	273.567	274.310	276.589	277.948	278.802	266.236	275.703
2022	281.148	283.716	287.504	289.109	292.296	296.311	296.276	296.171	296.808	298.012	297.711	296.797	288.347	296.963
2023	299.170	300.840	301.836	303.363	304.127	305.109	305.691	307.026	307.789	307.671	307.051	306.746	302.408	306.996
2024	308.417	310.326	312.332	313.548	314.069	314.175	314.540	314.796	315.301	315.664	315.493	315.605	312.145	315.233
2025	317.671	319.082	319.799	320.795										

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$$\frac{320.795 - 313.548}{313.548} = 2.3\%$$